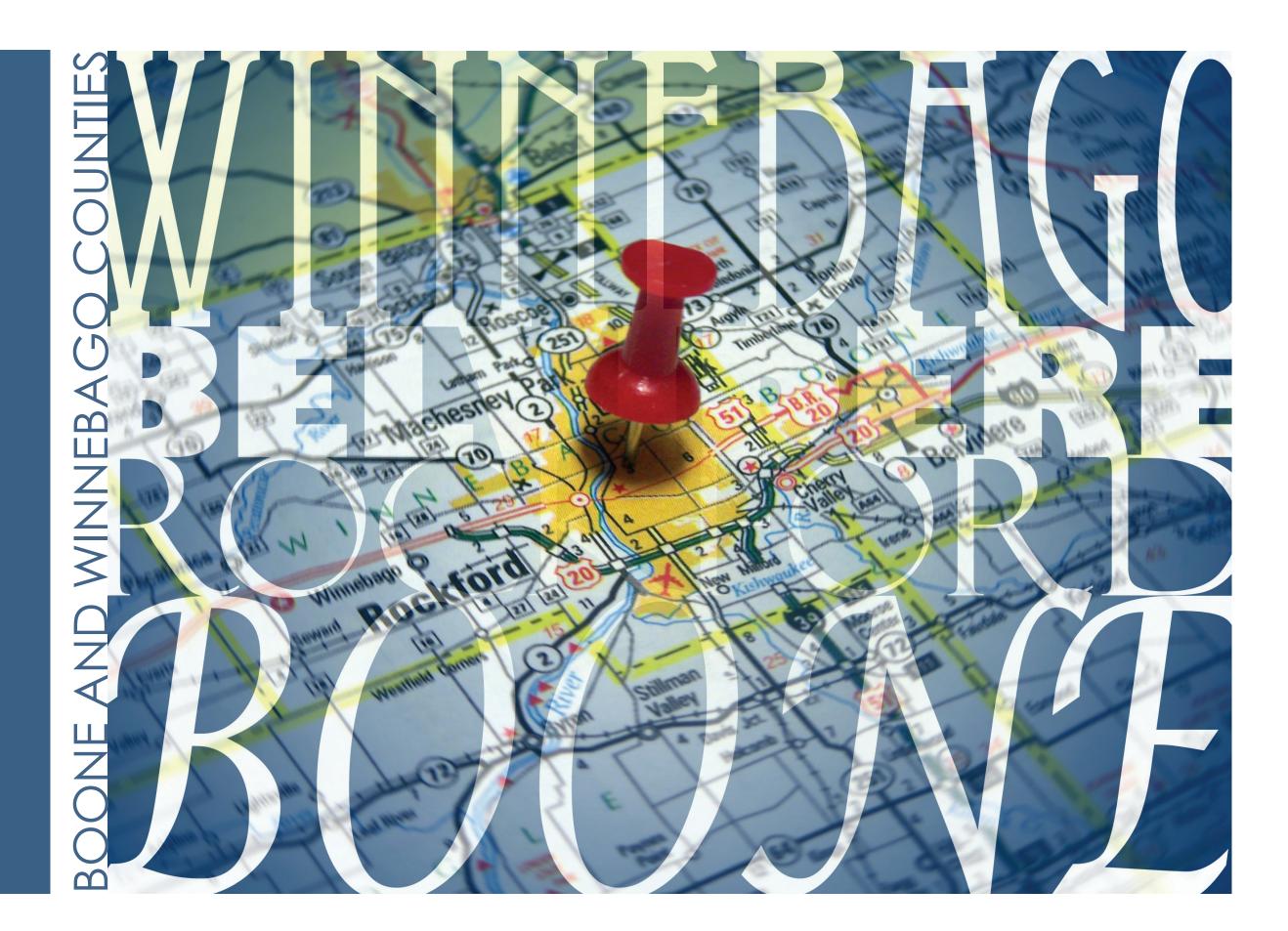
COMPREHENSIVE
ECONOMIC
DEVELOPMENT
STRATEGY

2010-2014



### SPECIAL THANKS TO THE FOLLOWING:

Rockford Metropolitan Agency for Planning for providing funding to begin CEDS development,

Strategy Committee Members for your continual participation and support,

Ginny Gregory, Community Development Department of the City of Rockford for your attention to detail and all of your work behind the scenes,

the staff of Bi-State Regional Commission and Blackhawk Hills Resource Conservation and Development for their guidance,

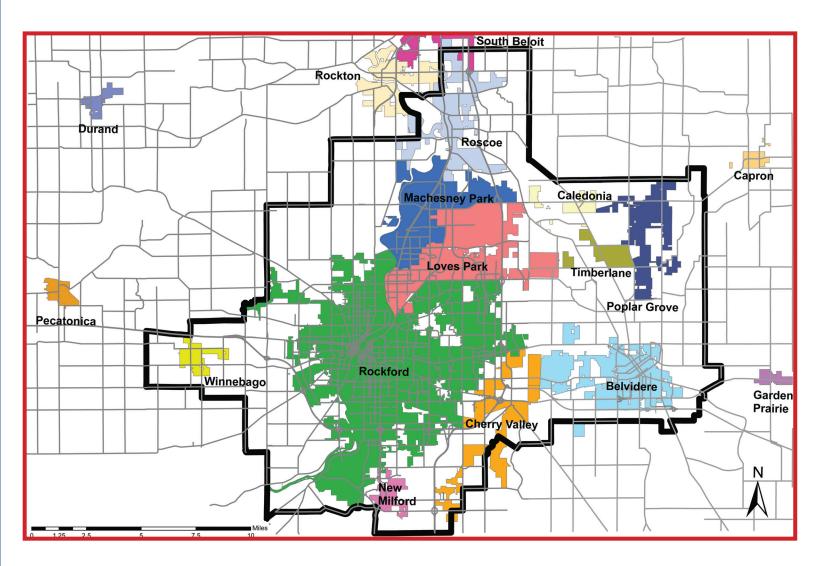
and Economic Development Administration staff for serving as excellent resources and providing advice and guidance in developing this document.

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## BOONE AND WINNEBAGO COUNTIES



<sup>\*</sup> Urbanized area is denoted in black solid line, two counties are denoted in red solid line.

### 2010-2014 Comprehensive Economic Development Strategy

- Ensure the future availability of a skilled and flexible workforce prepared to meet the needs of both existing and emerging industries and technologies.
- Meet the full range of business' infrastructure needs with emphasis on transportation, utilities and communications.
- Redeploy existing under-used commercial and industrial properties, and protect natural amenities and resources for economic development purposes.
- Obtain a higher quality of life by supporting and enhancing the region's sense of community identity, community health, cultural and recreational amenities, and creative industries.

### The Rockford Metropolitan Statistical Area consists of Boone and Winnebago Counties. In the winter of 2008 key leaders from Boone and Winnebago Counties, the City of Rockford, Growth Dimensions for Belvidere-Boone County, the Rockford Area Economic Development Council, and the Rockford Metropolitan Agency for Planning convened to begin discussions about creating the first Comprehensive Economic Development Strategy for the Rockford MSA (Boone and Winnebago Counties).

When this plan was first adopted, the Rockford MSA met all three economic development criteria to qualify as having "economic distress". First, the Rockford MSA has traditionally had a large manufacturing economic base. As a result, the Region has experienced larger than national average unemployment rates during the largest economic downturns in the last century. This recession is no different. At 13.3% unemployment, the area is experiencing significant economic impact. For the last 24 months, this is about 4 percentage points higher than the national rate.

Second, for the most recent period for data available (2009) the MSA has a per capita income at 79% of the rate of the nation. The net job loss in the last two years has resulted in an estimated loss of income of over a half billion dollars. This is over 2% of the annual GMP; in comparison the State of Illinois had a 2% increase in GMP during the same period.

Finally, the very nature of industry is changing in the Rockford Region. This "Special Need" is the Rockford MSA has had a large amount of plant closures and permanent layoffs in the last year (per capita, a similar number as nearby Janesville, Wisconsin). Manufacturing is going from blue collar to green, production is going high-tech, and the workforce needs more and more new skills every day. The Rockford Region's economy is at the epicenter of this transformation - 26 of the largest 500 companies in the Region closed in Boone and Winnebago Counties in the last three years, resulting in 4,148 employees losing their jobs. In addition, these businesses lost 11,292 jobs due to layoffs and downsizing during this period. In total there was a net loss of nearly 18,875 jobs between 2007 and 2009. Finally, the U.S. Department of Housing and Urban Development shows the City of Rockford with a foreclosure rate of 7.2% at the time its Neighborhood Stabilization Program was created in late 2008 (a figure exceeded only by the City of Cicero in Illinois).

### OUR VISION

In 2015, the Rockford MSA will be a world-class, sustainable community with an entrepreneurial culture and a diverse economic base outperforming peer MSAs in job creation and retention, capital investment, and personal income growth. Prosperity and a high quality of life will result from investments in alternative energy, infrastructure, information technologies, quality health care, a strong talent base, educational achievement, and enhancement of cultural and natural amenities and industries.

### REGIONAL ECONOMIC GOALS

To make this vision a reality, the Region will pursue the following goals:

- Create a regional comprehensive economic development plan and marketing strategy emphasizing collaboration within the Rockford MSA.
- Foster efficient business development, expansion, diversification, job growth, and entrepreneurial activity throughout the region.

### TARGETED INDUSTRIES FOR 2010-2014

- Aerospace Production
- Alternative Energy
- Chemical Manufacturing
- Customer Service Centers
- Food Processing
- Health Care
- Industrial Machine Manufacturing
- Logistics
- Metals Manufacturing
- On & Off Road Vehicle
- Professional Business Services
- Rail-Related Manufacturing

### TOP ECONOMIC PRIORITIES

These prioritized projects strategically fit the Region's and the EDA's (or another major funding source's) goals and are technically ready to implement.

- District Organization Designation
- Economic Adjustment Project
- Regional Sustainability Plan
- Regional Sustainability Research
- Local Food Systems
- State of Ingenuity
- Aerospace Accelerator Program
- Entrepreneurship Center for Aerospace
- Entrepreneurship Center for Alternative Energy and Bioenergy
- Northern Stateline Regional Energy Training Initiative
- Rockford Promise
- Downtown Entrepreneurship Project
- EDA Infrastructure Project
- Community Outreach Center
- Boone County Strategic Visioning



- Regional Economic Website
- Regional Client Response Program
- Economic Development Research

This economic development strategy provides a framework for long-term planning efforts in the two-county area of Boone and Winnebago Counties in northern Illinois. Its contents, and the process used to generate them, are based on requirements of the Economic Development Administration.

The Economic Development Administration (EDA) is a Federal agency providing grants to economically-distressed communities to generate new employment, retain existing jobs and stimulate industrial and commercial growth. EDA assistance is available to rural and urban areas experiencing high unemployment, low income, or other severe economic distress. The stated mission is to "lead the federal economic development agenda by promoting innovation and competitiveness, preparing American regions for growth and success in the worldwide economy."

### WHAT IS A COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY (CEDS)?

As its name implies, a CEDS lays out a regional strategy for economic development with the ultimate goal being a stronger, more diverse regional economy. While the CEDS' most critical function is to provide a regional economic development framework, it also serves as a required vehicle through which some federal agencies (especially the EDA) evaluate requests for grant assistance. Without having a CEDS approved by the EDA, no one in the Region is eligible to receive Economic Development Assistance Grants. Having a CEDS in place has become more important than ever.

### A CEDS for the Rockford Region

The Rockford Region began developing its first CEDS, a five-year strategic economic development plan, in early 2009 for Boone and Winnebago Counties. Stakeholders in the Region are looking to this plan to help alian our economic development goals and priorities and qualify to apply for EDA grant opportunities. Early in the process a flow chart was developed to convey to the community and all CEDS project stakeholders the path for decision making. The flow chart is included on page 9.

The following document is the result of these discussions, and signifies a significant step forward for the Rockford Region in aligning economic development efforts. We must change with the times. The 2010-2014 window is an excellent opportunity to restructure and further diversify the economy of the Area. This Comprehensive Economic Development Strategy is the foundation to alian area economic development efforts. It is laying the groundwork for the economic wellbeing of the Region for the next century and beyond.

### ECONOMIC REGIONAL PARTNERS

Financing for the development of the original CEDS plan is from the Rockford Metropolitan Agency for Planning (RMAP). The CEDS planning process and creation of the CEDS report was guided and managed by these development partners:

### Rockford Region Economic Development District (RREDD)

The Rockford Region Economic Development District is a nonprofit agency whose primary role is to do economic development planning. This includes planning for job creation and growing community wealth. Economic Development Districts oversee and implement the region's Comprehensive Economic Development Strategy (a five-year strategic economic development plan). Our economic development district is financially supported by both Winnebago County, Boone County, Rockford Area Economic Development Council, and Growth Dimensions for Belvidere-Boone County.



### Rockford Area Economic Development Council (RAEDC)

Formed in 1980 by a partnership of private and public sector leaders, RAEDC's mission is "helping employers create and retain quality jobs" in sustaining and strengthening the economic health of the Rockford Region. This organization

provides economic development assistance facility by helping clients conduct site analysis based on their unique requirements, leading them to the right incentive programs and conducting business educational programs to identify and help develop future markets.



### **Growth Dimensions for Belvidere-Boone County**

Growth Dimensions for Belvidere-Boone County of Belvidere and Boone County, Inc. is a public-private corporation for economic development. It coordinates and manages the strategic initiative projects identified in the Belvidere-Boone County Economic Development Strategic Plan. Growth Dimensions for Belvidere-

Boone County also serves as an advocate with developers to troubleshoot issues that might impact their development plans. Growth Dimensions for Belvidere-Boone County is also the lead liaison for manufacturina companies in Boone County.



### Rockford Metropolitan Agency for Planning (RMAP)

RMAP is the officially designated MPO (Metropolitan Planning Organization) for the Rockford MSA. As such, its primary mission is to perform and carry out a continuing, cooperative, comprehensive transportation planning process for the Rockford Urbanized Area in accordance with Federal laws, policies and procedures, and with the cooperation and assistance of its members and the U.S. and Illinois Departments of Transportation.

### Northern Illinois University Center for Governmental Studies (CGS)

The Center is a public service, applied research, and public policy development unit within NIU Outreach. It functions as a "think and do" tank applying the intellectual resources of NIU to public issues facing communities, the region, the state, and the nation.





### **REGIONAL COMMUNITIES**

### **Boone County**

City of Belvidere

Village of Caledonia

Village of Capron

Village of Cherry Valley (east quarter)

Village of Garden Prairie

City of Loves Park (eastern edge)

Village of Poplar Grove

Village of Timberlane

### **Winnebago County**

Village of Cherry Valley

City of Loves Park

Village of Machesney Park
Village of New Milford

Village of Pecatonica

City of Rockford

Village of Rockton

Village of Roscoe

City of South Beloit

Village of Winnebago

### PARTICIPANTS AND THE PROCESS

The Economic Development Administration's (EDA) Comprehensive Economic Development Strategy (CEDS) process helps community leaders examine strengths and obstacles in a region and devise a development strategy maximizing wealth and employment over time. Typically, the CEDS is a multi-county effort to generate a regional strategy for economic development with the ultimate goal of a stronger, more diverse regional economy. It provides a regional economic development framework, through which federal agencies (including the Economic Development Administration) evaluate requests for grant assistance.

The EDA emphasizes the CEDS is a planning process, not only a report to be produced every five years to meet funding requirements. The key to an effective CEDS is an ongoing, participatory planning process with input and direction from CEDS Strategy Committee members and stakeholders. The CEDS Strategy Committee is composed of major economic interests within the Region as determined by the sponsoring agencies. The Rockford Area Economic Development Council (RAEDC), Growth Dimensions for Belvidere-Boone County, and the Rockford Metropolitan Agency for Planning (RMAP) invited diverse social and economic contributors within our Region, including a majority of for-profit private sector representatives, to participate in the process. Each participant was chosen to represent their professional knowledge base as well as the ability to keep the larger picture in mind. Economic development and planning organizations, employment and training groups, business organizations, agricultural groups and community organizations have been assembled to promote the development of the regional CEDS. The CEDS Strategy Committee members provide overall leadership, lend credibility to the process, and encourage participation by other agencies and groups as needed.

The planning process is usually led by an Economic Development District (EDD) recognized by the EDA. Boone and Winnebago counties have begun the process to apply for this status. In the meantime, staff of the Rockford Area Economic Development Council, Growth Dimensions for Belvidere-Boone County of Belvidere and Boone County Incorporated, and the Rockford Metropolitan Agency for Planning have taken on the responsibilities involved in overseeing the scope of work

of an Economic Development District (EDD).

While Winnebago County prepared Overall Economic Development Plans (OEDP) in 1977, 1980 and 1983, this is the first CEDS for either Boone or Winnebago Counties. It features a collective vision, comprehensive economic development goals, and a scope of work to implement over the next five years. The CEDS vision will be revised at least once every five years, and CEDS performance reports will be produced annually. The performance reports will track the implementation of the CEDS and update information where needed — in essence, making the CEDS a "living" document. Through this process, collaborative efforts for both ongoing and potential new projects will be highlighted and key economic development themes critical to the enhancement of the regional economy will be included.

The primary regional planning agency, RMAP, concentrates mainly on transportation planning as it is an MPO, not a regional planning commission. In addition, the Region currently has two Economic Development Councils – Growth Dimensions for Belvidere-Boone County of Belvidere and Boone County Incorporated, and Winnebago County's Rockford Area Economic Development Council. These two organizations work closely together. With the staffing constraints of Growth Dimensions for Belvidere-Boone County and RMAP, the process for creating this CEDS report was managed mainly by the RAEDC. A CEDS Technical Committee was formed consisting of representatives from RMAP, RAEDC, Growth Dimensions for Belvidere-Boone County, Boone and Winnebago Counties, NIU and the City of Rockford (central city of the MSA) to steer and oversee the formation and progress of the CEDS Strategy Committee, and ultimately design the CEDS document. RMAP contracted with the Center for Governmental Studies at Northern Illinois University (NIU-CGS) to prepare the data sections of the document and to facilitate public meetings related to its preparation.

### BASIC STEPS IN CEDS PLANNING PROCESS

- The CEDS Technical Committee formed a CEDS Strategy Committee with a majority (53%, 20 of 38 members) of for-profit private sector representatives to spearhead and manage the CEDS process.
- CEDS Staff, comprised of members from RAEDC and NIU-CGS, compiled and
  reviewed existing data analyses about the region for economic development
  implications, potential, and limitations. Additional data tabulations and analyses
  using standard economic analytical techniques were conducted as needed.
  This work was completed in collaboration with city and county agencies in both
  counties.
- CEDS staff reviewed current economic development related materials, including
  industry target studies, cluster analyses, and other relevant materials available in
  the Region. This review involved contacting businesses and government agencies
  in the two counties, requesting copies of plans, goals, strategies, etc., and included
  both domestic and international work completed for the Region.
- CEDS staff compiled, evaluated, and updated existing economic development goals and strategies available from previous projects within the Region. These materials were collected from participating economic development groups.
- RAEDC staff contacted business leaders (by survey, focus groups, and other media)
  to obtain input into the appropriateness and/or viability of the goals and strategies
  identified in previous work. The CEDS Strategy Committee then determined whether
  the goal/strategies reflected the current sentiments in the Region sufficiently to be

- used in preparing the CEDS.
- Local participants and agencies submitted information on pending or proposed
  projects within the Region. These materials were reviewed and organized by the
  staff and returned to the CEDS Strategy Committee. The CGS staff facilitated group
  decision-making processes to categorize projects as either Vital or Important based
  on the goals and strategies identified above, and by the readiness of the projects.
- A scope of work was formulated to meet the stated goals and strategies using
  the prioritized projects. When completed, it was submitted to the CEDS Strategy
  Committee for review and approval. Staff worked with the CEDS Strategy
  Committee to compile a set of agreed-upon targets and performance measures
  that will be used to monitor progress toward meeting the stated goals and
  strategies of the CEDS.

### CEDS TECHNICAL COMMITTEE & STAFF

The CEDS Technical Committee and support staff were formed to help supplement and support the work of the CEDS Strategy Committee. They met regularly starting in January 2009 to begin laying the groundwork for the input gathering process and reviewing the data for the CEDS document. Throughout the process, they provided ongoing guidance for creating the CEDS.

Staff also met regularly one-on-one with leaders in the private, public, and non-profit sectors to further discuss the CEDS process, existing conditions, and economic development prospects for the Rockford Region. They also worked closely with municipalities and counties in the Region to ensure that the CEDS vision aligned with current comprehensive plans and economic development programs and initiatives within the Area. Finally, they worked to help prioritize potential projects in the Region directly or peripherally affecting the Area's economic well-being.

### **Original CEDS Technical Committee**

- Judy Barnard, Winnebago County Regional Planning
- Genevieve Borich, Rockford Area Economic Development Council
- Stephen K. Ernst, Rockford Metropolitan Agency for Planning
- Janyce Fadden, Rockford Area Economic Development Council
- Rebecca Fetter, Rockford Area Economic Development Council
- Ginny Gregory, City of Rockford
- Melissa Henriksen, Northern Illinois University
- Reid Montgomery, City of Rockford
- Sue Mroz, Winnebago County Regional Planning
- Norman Walzer, Northern Illinois University
- C. Mark Williams, Growth Dimensions for Belvidere-Boone County of Belvidere and Boone County, Incorporated

### **Original CEDS Support Staff**

- Genevieve Borich, Rockford Area Economic Development Council
- Rebecca Fetter, Rockford Area Economic Development Council
- Ginny Gregory, City of Rockford

- Brian Harger, Northern Illinois University
- Melissa Henriksen, Northern Illinois University
- Htun Soe, Northern Illinois University
- Norman Walzer, Northern Illinois University

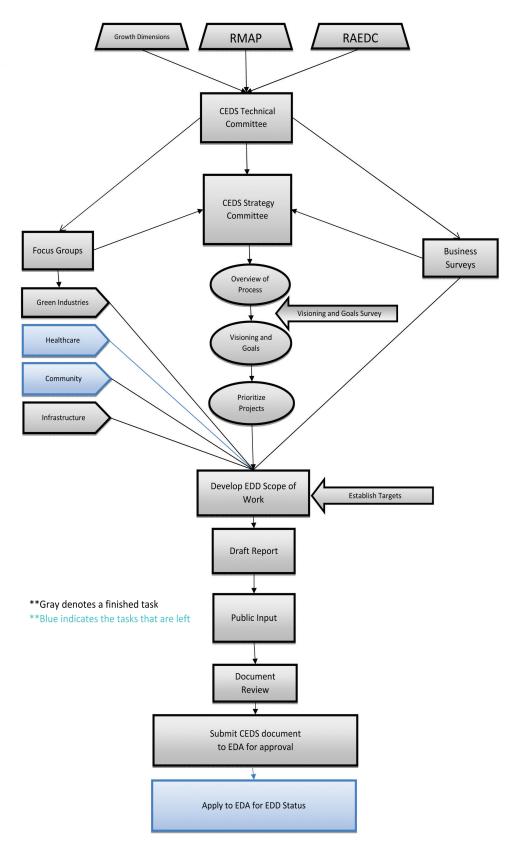
### CEDS STRATEGY COMMITTEE

The CEDS Technical Committee invited members of organizations representing diverse economic interests within the two counties to serve on the CEDS Strategy Committee. Special care was taken to ensure for-profit business interests – including financial, manufacturing, retail, service, agriculture, and other types, both large and small – constituted a majority of the Strategy Committee. In addition, organizations regularly working with labor issues, disadvantaged populations, and other social services were invited. Finally, representatives from municipal and county governments were included, ensuring the representation of a diversity of needs in the Region. The following individuals served on the original CEDS Strategy Committee:

### Original Private Representation (20)

- Richard Van Evera (CHAIR), Partner, Barrick, Switzer, Long, Balsley & Van Evera (Rockford)
- Teresa Beach-Shelow, Owner, Superior Joining Technologies, Inc. (Machesney Park)
- R. Neil Buck, RDC General Manager, Lowe's Companies, Inc. (Rockford)
- Christopher T. Budde, Vice President and General Manager, Thermo Fisher Scientific (Rockford)
- John Chadwick, Vice President & General Manager, WREX-TV (Rockford)
- Ron Clewer, Director of Residential Real Estate Development, William Charles Ltd. (Rockford)
- Barbara R. Hemme, Corporate Secretary/Controller, Youngberg Industries, Inc. (Belvidere)
- Brent B. Johnson, President & CEO, Ringland-Johnson, Inc. (Cherry Valley)
- Chris Kelson, President & CEO, BioVantage Fuels, LLC (Belvidere)
- Stuart M. Kemp, Vice President, Hanson Professional Services, Inc. (Rockford)
- Jeffrey D. Lee, Director of Operations, Thermo Fisher Scientific (Rockford)
- Tim Morris, President, Hamilton Sundstrand (Rockford)
- Paul Nicolosi, President & CEO, The Buckley Companies (Rockford)
- Mark Peterson, General Manager, CherryVale Mall / CBL & Associates Properties (Rockford)
- D. Kraig Pierceson, President & CEO, Larson & Darby Group (Rockford)
- Peter Provenzano, President & CEO, SupplyCore, Inc. (Rockford)
- Bill Roop, President & CEO, Alpine Bank (Rockford)
- Daniel Ross, Chief Operating Officer, Williams-Manny, Inc. (Rockford)
- Joel Sjostrom, President & CEO, Sjostrom & Sons, Inc. (Rockford)
- Don Thayer, Director of Business Development, Suby, VonHaden & Associates (Rockford)

### OUR CEDS PLANNING PROCESS



### Original Public and Non-Profit Representation (18)

- Mayor Fred Brereton, RMAP Policy Committee Chair, City of Belvidere
- Darcy Bucholz, Executive Director, Workforce Investment Board (Rockford)
- Clinton Cole, Assistant Executive Director, Winnebago County Housing Authority (Rockford)
- William R. Dilts, Vice President-Campus Dev. & Government Relations, Rockford Health System (Rockford)
- Janet Ellis, Executive Director, Northwestern Illinois Area Agency on Aging (Rockford)
- Stephen K. Ernst, Executive Director, Rockford Metropolitan Agency for Planning (Rockford)
- Janyce Fadden, President, Rockford Area Economic Development Council (Rockford)
- Darrin Golden, IBEW Business Manager, IBEW / NECA (Rockford)
- Steve Graceffa, District Director, Rock River Water Reclamation District (Rockford)
- Daniel G. Jacobson, Public Works & Community Development Director, City of Loves Park
- Kerry Knodle, Executive Director & CEO, Comprehensive Community Solutions, Inc. (Rockford)
- Karen Lemmons, Director of Community Development, Village of Machesney Park
- Reid Montgomery, Director, Department of Community and Economic Development, City of Rockford
- Sue Mroz, Director of Regional Planning, Winnebago County
- Sam Overton, Vice President of Administrative Services, Rock Valley College (Rockford)
- Frank Wehrstein, President, Dickerson & Nieman Realtors (Rockford)
- C. Mark Williams, Executive Director, Growth Dimensions for Belvidere-Boone County Belvidere/Boone County (Belvidere)
- Earl H. Williams, Jr., President, Winnebago County Farm Bureau (Cherry Valley)

### SUMMARY OF CEDS MEETINGS

The CEDS Strategy Committee held numerous meetings between January and July 2009. The following is a summary of the process used by this Committee and the staff to develop the first CEDS plan for the Rockford Region.

### Orientation

The Strategy Committee was introduced to the CEDS process, member responsibilities, the time commitment involved, and given an opportunity for questions.

### Visioning

The Strategy Committee reviewed visions, goals, and strategies compiled

from previous regional and local plans for inclusion in the current CEDS. A goals and visioning survey was used to collect the current thinking of CEDS Committee members about future directions for the Region that focused on a general SWOT-like analysis. The questionnaire explored the strengths, weaknesses, opportunities for economic growth, and the threats or barriers to reaching the regional vision and goals. These responses portrayed the basic views of the vision and goals for Boone and Winnebago Counties. The information was incorporated into a regional vision, goals, and strategies. The Committee then prioritized strategies within each goal. The group also reviewed the results of a broad survey of the business community in the Region as well as the results of focus groups.

### **CEDS Project Evaluation with EDA Goals**

Committee members and jurisdictions not directly represented on the Committee were asked to submit projects they felt would meet the proposed vision and goals for inclusion in the CEDS. Between meetings, staff met with the primary point of contact to more thoroughly evaluate each one to determine technical readiness. CEDS Strategy Committee members met to reassess whether the projects being reviewed by the local CEDS staff and Strategy Committee were aligned with EDA and local goals and funding priorities. A majority of projects first conceived were discovered to be more aligned with Department of Transportation or Environmental Protection Agency grant programs than the Economic Development Administration. The Strategy Committee members then asked staff to develop a more refined process for project evaluation.

### **Project Prioritization**

As a preliminary step, communities representing each project interested in applying for EDA grant funding were given the opportunity to make a presentation to the Strategy Committee explaining the merits of their projects. Each project spokesperson was encouraged to give a short presentation about what the project was about, how it aligned with EDA funding goals, how it met local economic development priorities, and how "shovel ready" it was. This also gave Strategy Committee members the opportunity to question the primary point of contact about each project. Staff discussed with Strategy Committee members a proposed methodology for project prioritization through a preliminary scoring system evaluating each project on strategic fit to EDA and local goals and on technical readiness. Strategy Committee members worked with staff to refine the initial project vetting scoring pre- and post-tests. The pre-test was developed to determine strategic fit (or importance) to EDA and local economic development goals while the post-test identified the technical readiness (or performance) of a project. Once completed, results were then inserted into a Boston Consulting Group (BCG) Chart, which weighs all the projects and then ranks them among each other.

Strategy Committee members met again to discuss the presentations, as well as review the preliminary scoring completed by staff. They then divided into small groups to weigh projects against the overall economic well-being of the Rockford Region. A list of Vital and Important projects was then compiled to review with the EDA as prioritized goals for the 2009-2010 Fiscal Year.

The CEDS staff then met with EDA staff in Chicago to review the projects deemed most strategic to the future of the Rockford MSA economy in the near future. Next, the Strategy Committee reconvened to reassess the Region's economic goals with

consideration of the types of projects the Economic Development Administration will fund within the next fiscal year. Based on input from the EDA staff, and on internal review of proposed projects, the Strategy Committee decided which projects to include within the CEDS document as either Vital or Important.

### CITIZEN PARTICIPATION

In addition to the CEDS Committee "visioning" meetings, it was important to gain input from the community as a whole on issues to be addressed in the CEDS. As the process started, the CEDS Technical Committee members were asked to complete a questionnaire aimed at deriving a common vision, as well as the strengths, weaknesses, and opportunities of the Region. The following 8 questions were posed to the group through an on-line survey, and their responses helped to shape the vision, goals, strategies, and overall CEDS process.

- 1. What will be the three most important industries or economic activities in the Rockford MSA five years from today? (List in order of importance.)
- 2. Which are the three most important economic actors or agents that can move the Rockford MSA to accomplish the outcomes in Question 1?
- 3. What are the three most important specific activities that these economic development groups in the Rockford MSA need to accomplish in the next five years?
- 4. What are the three most important barriers to reaching the outcomes identified in Question 3?
- 5. What are the three strongest resources or assets that the Rockford MSA can build on to accomplish the vision stated in Question 1?
- 6. What is unique about the Rockford MSA that will position it especially well for economic changes in the next five years?
- 7. At bare minimum, what must be accomplished in the next 12 months?
- 8. What is the first action that Rockford Area development agencies must take to strengthen the economic future?

The SWOT analysis was used as a baseline to begin discussions about the Region's vision, goals, strategies, and potential for future economic growth. The analyses were also cross-referenced with the established goals and strategies to make sure the CEDS process was accomplishing what community and business members thought was important regarding the Region's strengths, weaknesses, and opportunities.

The detailed results of the SWOT analysis portion of the survey are shown in Appendix A. The charts show the frequency of each answer from the survey, which helps to emphasize its relative importance to the respondents and the region. It then shows the answer, followed by the goal(s) and strategy(ies) to which the answer is aligned. Results of this SWOT analysis can be summarized as follows:

- Strengths The most frequently mentioned assets for the Area were its location
  in the central US at the junction of major highways, rail and air with proximity to
  Chicago, Madison and Milwaukee; and quality of life assets such as affordable
  housing and real estate, the low cost of living, parks, rivers and green space.
- Weaknesses Topping the list was the lack of local, state and federal governmental interaction for the common good; geographical and social-economic provincialism; poor infrastructure; and lack of respect for education.

Opportunities – Respondents were asked to list the three most important industries
in the Rockford MSA five years from now. Manufacturing led the first most
important group, edging out aerospace, transportation and logistics. Industries
falling under the heading of second-most important were health care, followed by
manufacturing, then logistics/distribution and transportation and warehousing. The
third-most important industries of the future identified by survey respondents were
green/environmental and alternative energy, followed by health care, education,
and distribution/logistics.

### **Business Survey**

The second method in which citizen participation entered into the CEDS process was an on-line business survey conducted by the Rockford Area Economic Development Council in Spring 2009 focusing on business leaders in the community. This vital step allowed businesses the opportunity to express their thoughts and add unique perspectives to the process and the overall economic development plans for the region. Nearly 140 of the roughly 1,000 businesses (14%) responded. This survey included questions about their business' economic well-being given the recent economic downturn, and questions covering what additional support and growth the community needs in terms of incentives and policies. Respondents shared insights on how their business was doing in the current economic climate, and how they felt the region should restructure economic development priorities in the future. The survey results were reviewed by the CEDS Strategy Committee.

Respondents were mainly from the manufacturing sector, followed by the service, government and non-profit, professional and business services, and retail and wholesale sectors. This report analyzes three crucial aspects of the survey responses: (1) respondents' subjective assessment of their organizations' responses to the economic downturn; (2) strategic tools that the organizations use to cope with the economic conditions; and (3) the respondents' attitudes toward the government and its role in mitigating the adverse effects of the current recessionary economy.

Detailed responses are shown in Appendix A. In general, businesses answered they are not weathering the economic downturn very well. Not unexpectedly, serviceoriented businesses feel the most negatively about the economy as many of them rely on their customers' disposable income, a commodity that is in short supply at this time. These negative perceptions extend well into the 12- and 24-month forecasts. Many respondents have taken actions that are typical of businesses suffering through a recession, including budget reductions, layoffs, and diversification. These responses reflect how businesses see their companies prospering in both the near future, and a couple of years out. Given hard economic times, it is also predictable that few firms chose to add staff or even maintain the status quo. The manufacturing sector in particular has had to use budget cuts more than any of the other four sectors. Since manufacturing is currently the backbone of Boone and Winnebago Counties, it is vital to understand manufacturing companies' outlook about the recession, their actions to reduce or stop the negative effects of it, and their projection for the future, which will tell of their possible future investment, or departure, from the region.

### Focus Groups

Another form of citizen participation involved hosting focus groups on two specific topics – the green economy and infrastructure needs of the Region. The objective of each was to obtain local input from various interests in the community regarding

how to grow the local economy. These group discussions provided insights that would be less accessible without interaction within the group. Focus groups also provided an opportunity for people with similar concerns, cares and comments to come together for the common good.

It was also important to the CEDS process to have direct interaction with the public to gain indigenous knowledge. The focus group setting allows moderators to pick up on both verbal and non-verbal cues from the audience, something that a survey cannot necessarily convey.

Participants in the focus groups were selected based on their known familiarity with the topic and their ability to contribute constructively to the discussion. In order to ensure a sufficient turnout, RAEDC sent out invitations the week before the focus groups met, and tried to establish meeting times that would not conflict with existing community activities or work schedules. Initially, the hope was to garner around 7 to 10 participants, but the response was so overwhelming, it resulted in a much larger group at each of the two sessions.

The focus groups accomplished the following:

- allowed community and business members to have a voice on particular topics/ issues;
- gave greater insight into certain opinions in the community;
- helped improve the planning and design of potential projects and emerging industries; and
- produced insights for developing projects, strategies, and action plans in light of the emerging economic needs and opportunities in the Rockford MSA.

Nearly 40 people attended the green economy focus group. These attendees were invited based on their relationship to green industries, education, and entrepreneurship. Attendees were asked to identify emerging green industries, the infrastructure needed to grow these emerging industries, and the resources needed to make this growth happen. Major points formulated included:

- manufacturing solar panels;
- retrofitting existing homes, business and infrastructure to be energy efficient;
- implementation into city ordinances;
- energy farmers, in addition to food farmers;
- cradle-to-cradle: moving housing industry in this direction;
- harnessing Rock River for hydroelectric power;
- more organic farming and growing local;
- ecotourism and capacity of community colleges to help build a green workforce;
- existing industries with capacity for green technology; and
- various uses of: nanotechnology; solar thermal and geothermal integration; biomass.

Approximately 22 people attended the infrastructure session. They brainstormed types of infrastructure needed for the Region to compete in the changing and distressed economic conditions. The discussion covered general needs, as well as specific projects, that were a high priority to the regional community. The group ended the discussion by addressing what these improvements/changes could do to improve the economy of the Rockford MSA. Major ideas formulated include, but

are not limited to:

- development of a Regional Center for Information Technology;
- rail connection development;
- laws to support economic development goals (i.e., recycling);
- fiber optic ring to help improve aerospace and health care industries;
- improved highway system to meet the needs of bigger manufacturing (including wind turbines);
- improved parking, restaurants, entertainment in downtown; and
- fringe development of sewer/water versus redeveloping core problem sources are a challenge: Boone and Winnebago aquifers face different dilemmas.

The CEDS staff and Strategy Committee intend on hosting several focus groups on an annual basis to gauge local insights on specific key topics as they arise. In addition to the focus group discussions, a community wide entrepreneurship group meets regularly and the minutes of this group were reviewed and included in the Technical Committee discussions.

### **Public Forums**

Finally, two public forums were held in May and July to solicit feedback from residents. Those invited included the general public, the media, and public officials, as well as other regional stakeholders who would benefit from information presented at the forum and whose feedback could aid in the development of the current strategy. The forum in May introduced what the local CEDS process entailed, including introducing the Vision, Goals, and Strategies developed by the CEDS Strategy Committee. The second public forum in July introduced project priorities, the scope of work for the EDD for its first year, and an introduction to the draft of the CEDS document. Comments from both sessions' feedback were incorporated into improving the local CEDS development process and report.



In 2010, the Region worked to establish an entity focused on economic development planning. The resulting organization, the Rockford Region Economic Development District, is a nonprofit agency whose primary role is to do economic development planning. This includes planning for job creation and growing community wealth.

An Economic Development District (EDD) is a federally designated organization charged with the maintenance and implementation of the CEDS plan. Similarly-sized EDDs procure around \$1.5 million annually in grant funding for their district from the EDA alone. RREDD is working with EDA staff in 2011 to apply for formal designation as an EDA EDD.

The Governing Board and staff monitor opportunities for job creation and growing community wealth AND seeing these opportunities to fruition. Our economic development district is financially supported by both Boone and Winnebago Counties. The dynamic nature of economic development problems and situations necessitates regional coordination and implementation occurring on a continuing basis, and this is what the EDD is established to do. Serving as a bridge between the private and public sectors, RREDD connects area leaders in readying economic development projects potentially eligible for grant funding. Staff also assists in identifying matching local dollars to state and federal dollars for these projects working to bring more wealth and jobs to the region. This enhances the economic development capabilities of Boone and Winnebago Counties.

In addition, RREDD serves as the point of contact for federal EDA staff. From time to time, local economic development projects arise aligning with EDA funding priorities and the goals of the local CEDS document. When they do, staff assist local government and non-profit organizations to submit a grant application to the appropriate funding opportunity by ensuring all necessary preparations are taken before submittal. Finally, RREDD staff assists the RREDD Governing Board and its CEDS Strategy Committee. Both groups are comprised of local private and public sector leaders charged with the annual oversight of the CEDS plan. This includes the plan's annual update of data and projects.

RREDD helps area communities address economic development planning issues from a sustainable perspective. Instead of assuming that improving the natural and built environment will bring a higher quality of life to our region, staff approaches urban planning, civic design, and a high quality of life from an economic development perspective. RREDD draws upon a wide breadth of community support and resources to provide a one-stop shop to learn, engage, and design the sustainable economic future of our region. Whenever we approach a project we strive to examine how it can grow community wealth and be a financially viable initiative for the region.

### RREDD GOVERNING BOARD

With the creation of RREDD, a Governing Board was established based on EDA'S guidelines for EDD local oversight. RREDD Governing Board's role is to:

• Provide an important review mechanism for EDA in prioritizing the Region's economic development initiatives

- Manage RREDD staff and operations
- Oversee CEDS Strategy Committee (Committee charged with developing and updating the CEDS Plan)

The Governing Board is composed of thirty (30) Directors equally representing Boone and Winnebago Counties. The Governing Board shall have (2) Directors which also serve on the RASI Board of Directors at all times. The composition of this group is to be broadly representative of the principal economic interests of the region, and includes at least one private sector representative and one or more of the following: executive directors of Chambers of Commerce, or representatives of institutions of post-secondary learning, workforce development groups or labor groups, all of which make up in the aggregate at least 35% of the RREDD's Governing Board. The Governing Board also has at least a simple voting majority of its Directors who are elected officials and/or employees of a general purpose unit of state or local government who have been appointed to represent the government.

### ECONOMIC DEVELOPMENT PLANNING

RREDD pursues many types of economic development projects aiming to create and retain jobs or grow community wealth. To find out more about the various regional economic development projects we are working on right now, contact us at www.myedd.org. Types of economic development projects RREDD works on include:

- Public Infrastructure Improvements (directly tied to job creation and retention)
- Workforce Training
- Economic Development Planning
- Business Attraction and Retention
- Growing Community Wealth

RREDD helps ready economic development projects at all stages - from start to finish:

- Identifying potential projects in the region
- Helping local groups identify a project's scope
- Assisting local governments, agencies, organizations, businesses, and property owners identify grant programs to leverage resources for a project
- Grant application preparation, writing, and administration

The primary agency RREDD works with is the EDA. When an area planning project, workforce training, or public infrastructure improvement aligns with the local CEDS goals and the EDA's funding goals, RREDD staff is ready to help prepare the project for application. Typically, planning and workforce training grants take anywhere from 3-9 months from grant application preparation to final EDA review, and public infrastructure grant applications take anywhere from 4 months to over a year.

### BENEFITS OF AN EDD

• Extend Region's economic capabilities

- Single point of contact to EDA
- Maintain and implement CEDS plan
- Provide economic development planning assistance:
  - Help align Region's economic development goals & priorities
  - Grant/loan research, writing, and administration
  - Develop reports, marketing materials
  - Track economic development data, opportunities
  - Prepare projects for EDA grant application

### RREDD SERVICES

The EDD offers a wide range of economic development planning services to area governments, agencies, organizations, and community groups. To support the program a small fee is required for services rendered. To find out more, contact us today.

### TECHNICAL ASSISTANCE

- Advise local municipalities in reviewing economic development planning projects
- Collaborate with community partners to secure external funding for various planning, civic design, and economic development initiatives
- Assist area member governments and nonprofits with developing economic development:
  - graphic materials
  - website design and development
  - reports
  - maps (GIS and graphic design)
  - fact sheets
  - economic research
- Align area governments and nonprofits with economic development planning priorities and work on initiatives from an intra-MSA area to the Tri-State Region

### CIVIC ENGAGEMENT

- Provide a public forum for the discussion of economic issues related to regional sustainability
- Facilitate collaboration between multiple disciplines for the purpose of promoting good civic design as it relates to economic well-being
- Exhibit educational information and graphical work related to economic development planning that is generated by local municipalities, community groups, and individuals
- Work with community groups interested in improving the quality of the built environment and economic issues

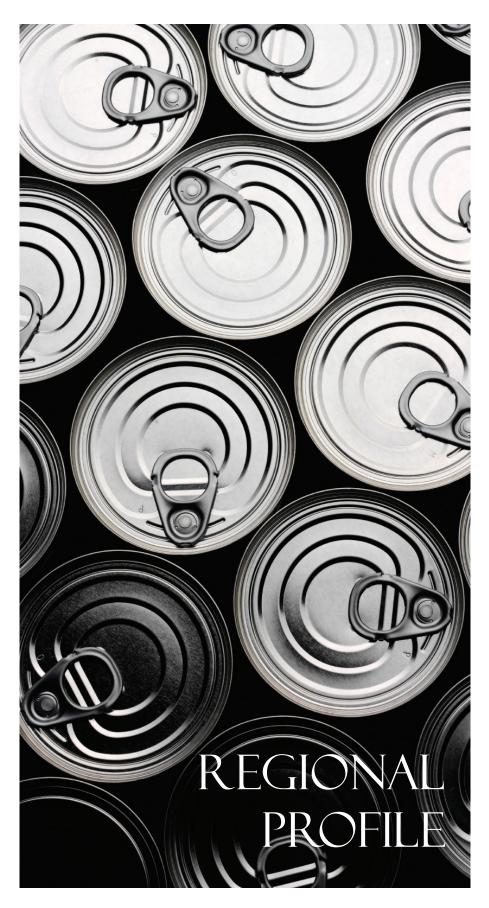
### DATA

- Strategic plan development
- Co-Manage the Rockford Region Vital Signs project
- Provide data tracking and reporting services (including demographic and

- economic data)
- Research opportunities to grow emerging and evolving industry clusters
- Community and regional profiles

### LOCAL STEPS TO EDA GRANT APPLICATIONS

- 1. Local agency or organization identifies potential project.
- Local agency or organization staff meets with EDD staff to discuss project. Identify with staff:
  - Alignment with local economic development goals as identified within the CEDS document
  - Alignment with EDA funding goals/priorities
  - Readiness to apply to the EDA grant program
  - Readiness to implement locally
- 3. EDD staff work with project leaders to present project to EDA to determine best grant program to apply for.
- EDD staff works with project leaders and/or property owners to prepare project for EDA application readiness.
- Project leaders prepare and obtain all necessary paperwork needed for application. This includes (but is not limited to):
  - Local match (typically 50% needed locally)
  - Engineering completed for public infrastructure
  - Environmental assessment complete
  - Company commitment stating number of jobs to be created or retained
- 6. Present project to the EDD Governing Board for review.
- 7. Receive approval from the EDD Governing Board to apply to EDA grant program.
- 8. Local agency/municipality, or non-profit works with EDD staff to apply to EDA grant program through www.grants.gov.
- 9. Project leaders work to provide additional documentation throughout the EDA's review process.
- 10. Expect EDA review of grant application to take anywhere from 3-12+ months.



### THE REGIONAL ECONOMY

### **Prior Economic Downturns - Historical Comparisons**

The Rockford Region's economy generally fares very poorly during major economic downturns. This is just as evident now as it was during the 1980s. Per capita income, in constant dollars, has shrunk continuously within the Region for the past decade. Less than one in five people in the Rockford Region today are college graduates. Many of the area's historically local industries have lost local control. During past setbacks, the Rockford MSA has been one of the first places to be hit by layoffs and business restructuring, forcing it to adapt and innovate sooner than other regions in the world. This CEDS aims to align the region's economic growth much more than previously attempted.

In years leading up to the 1980s, more than half of earnings in Winnebago County came from manufacturing, and the population of the City of Rockford declined for the first time since the Great Depression. By 1983, Rockford led the nation in unemployment with a rate of 25.5%. This led to a concerted effort to diversify the local economy and to launch new cooperative economic development initiatives involving public-private partnerships. These included establishment of the Council of 100 (which has since evolved into the Rockford Area Economic Development Council) and the Rockford Local Development Corporation, or RLDC. The latter served as developer of a new industrial park near the Chicago Rockford International Airport (the Greater Rockford Industrial Park, or GRIP) and administers a small business loan program yet today. Local manufacturers exported goods and found new markets. The Region gained from new services and job diversification, becoming less dependent on its manufacturing sectors. However, all of these changes were insufficient to shield the Region from sustaining a major negative impact of the current economic downturn.

### **Current Economic Climate**

The Rockford Area's growing demographic and economic integration with the greater Chicago Region presents new opportunities and new challenges. Based on data compiled by the U.S. Census Bureau in 2006, approximately 11,500 workers living in Cook or the 'Collar Counties' are employed in the Rockford MSA, while 29,735 workers living in Boone or Winnebago Counties commute to jobs in the Chicago Metro area. Although this emergent integration with the greater Chicago region can encourage the location of new businesses and the migration of existing businesses to take advantage of a growing and diversifying labor and consumer market, it also creates new potential vulnerabilities beyond the loss of local identity. The greatest threat is any downturn in the economy of the Chicago Metro area will negatively impact both the economic and population growth of the Rockford Region. Just as past economic growth in the Chicago Area has fueled population growth in outlying metro areas such as Rockford, economic contraction may have almost the opposite effect. The Chicago Area has enjoyed considerable prosperity during the past two decades, but the current recession is focused on the three sectors (banking, finance and insurance) — three areas that have been especially instrumental in the Region's recent growth. If the economic crisis deepens or continues for a prolonged period, it will likely lead to a significant migration of dislocated workers out of the Chicago Area to other regions of the country. This scenario would, without doubt, have a negative impact on the Rockford MSA. Residents that once commuted to jobs in the Chicago area would have few

options for securing a comparable job in the Rockford Region because the local economy's ability to generate endogenous employment opportunities has been greatly diminished over the past several decades.

The future growth of the Region also faces threats from economic events from nearby communities, especially the Janesville-Beloit Area. More than 3,400 workers residing within the Rockford MSA commute to Rock County, Wisconsin. In the past year, more than 15 plants have permanently closed in Rock County, causing significant unemployment rates within the Rockford MSA labor shed.

In addition, the strong presence of the automobile manufacturing and machine tool industries and related suppliers (the idled General Motors assembly plant in Janesville, Wisconsin and the Chrysler plant in Belvidere) has had immediate, serious impacts on the Rockford Region. Within the last year Chrysler announced the permanent layoff of its second shift at the Belvidere Assembly Plant, which directly caused layoffs of the second shift workers at its six supplier plants located in Belvidere. This follows Chrysler's decision previously to close the third shift.

Overall, this chain of events will result in loss of an estimated 2,700 automotive jobs related to Chrysler. This does not include the number of workers laid off in the Region from supporting supply chain and assembly companies. The most recent figures indicate the City of Belvidere's unemployment rate at 17.6%, pushing the larger Rockford MSA unemployment rate to 13.3%. A recent economic impact analysis performed by Northern Illinois University shows the layoffs are expected to result in a reduction in tax revenue for Boone and Winnebago Counties along with an estimated economic wealth impact.

### **Qualification for EDA Economic Distress**

The Rockford MSA currently qualifies under all three of the criteria used to designate an area for economic distress with:

- an unemployment rate that is, for the most recent 24-month period for which
  the data are available, at least one percentage point greater than the national
  average unemployment rate (Rockford MSA about 4% percentage points higher
  than the national rate over the last 24 months);
- 2. per capita income that is for the most recent period for which data are available 80% or less than the national per capita income (Rockford MSA is at about 79% of the national average); and
- 3. "Special Need": the Rockford MSA has had a large amount of plant closures and permanent layoffs in the last year (per capita, a similar number as nearby Janesville, Wisconsin). Manufacturing is going from blue collar to green, production is going high-tech, and the workforce needs more and more new skills every day. The Rockford Region's economy is at the epicenter of this transformation. 26 of the largest 500 companies in the Region closed in Boone and Winnebago Counties in the last three years, resulting in 4,000 employees losing their jobs. In addition, these businesses lost over 11,000 jobs due to layoffs and downsizing during this period. In total, there was a net loss of nearly 17,000 jobs in the last two years alone. Finally, the US Department of Housing and Urban Development shows the City of Rockford with a foreclosure rate of 7.2% at the time its Neighborhood Stabilization Program was created in late 2008, a figure exceeded only by the City of Cicero in Illinois).

### **Population Characteristics**

As seen in Figure 1, the total population of the Rockford MSA was estimated at 357,567 in 2009 by the US Census Bureau. Between 1990 and 2000, the population in the region grew 12.9% (36,482 people) for an average annual growth rate of 1.3%. Boone County experienced an increase in population during this time frame of 35.6%, or 10,980 people, while Winnebago County increased 10.1%, adding another 25,502 people.

Despite sluggish economic growth, the Region's population increased 11.7% (or 1.2% per year) from 2000 through 2009, compared to a statewide growth rate of 4.4%. Historically, the Rockford Area maintained an identity distinct from the larger urban centers around it (especially the Chicago Area), based solely on the strength of endogenous economic growth. In recent decades, the situation reversed as transportation linkages improved and the local economy struggled with effects of alobal competition. Population arowth in the region is now driven by exogenous economic growth and migration from the Chicago Metropolitan Area.

Boone County's contribution to the MSA's growth has increased during the past two decades. During the 1990s, and most of the 2000s, Boone County was one of the fastest growing counties in Illinois, outside of the Chicago metro area. Most of this new residential growth has occurred in and around the City of Belvidere, the largest city in Boone County. However, several outlying communities have also experienced a significant influx of residents. Between 1990 and 2007, the population in Belvidere increased nearly 64%, adding another 10,198 residents. Recent auto industry cutbacks in the Region, and a national recession, will adversely affect those trends.

The City of Rockford is the largest city in the MSA, with a population of 150,115 (2000 Census), comprising more than 47% of the metropolitan area population at that time. The balance of metro area residents lives in suburban communities and unincorporated areas that extend north of the City of Rockford to the Wisconsin state line, west to the Village of Winnebago and east to Belvidere in Boone County. Unlike many older metropolitan areas, both the central city (Rockford) and the suburban communities have experienced significant population growth. For example, between 1990 and 2000, the City of Rockford increased 10,689 residents representing 29.3% of the metro area total population growth and 41.9% of the population growth in Winnebago County.

### **Population Migration**

In-migration was the primary cause of population growth in the Region. Between 2000 and 2008, migration represented nearly one-half (48%) of the population growth in the Rockford MSA. Much of this growth (27.5%) resulted from domestic or internal migration, with the balance coming from foreign migration. Natural increase (births minus deaths) accounted for 46% of the Region's growth. (Figure 2)

The source of MSA population growth differs markedly between Boone and Winnebago Counties. In Winnebago County, natural increase was the primary growth component, representing 57.9% of the total population change from 2000 to 2008. In addition, foreign migration accounted for 85.1% of total net migration. This follows a traditional model of population growth in areas dominated by older industrial communities where domestic migration is modest or negative.

By contrast, Boone County exhibits almost the opposite pattern, with the majority of growth coming from migration, which accounted for 76.2% of total population change between 2000 and 2008. Nearly 90% of this increase was attributable to domestic migration, underscoring the impact of the residential development that has taken place in Boone County during the past two decades.

The components of population growth in the Rockford MSA contrast significantly with those of the State of Illinois. Statewide, population increased 3.5% between 2000 and 2008 (Rockford MSA grew 10.0%), but this was because of a relatively strong natural increase (664,967) and foreign migration (425,893). In terms of net domestic migration, the State lost 585,075 residents.

The Rockford Area also compares favorably with many of its peers. Population arowth in these communities, if any, was attributable mostly to natural increase. Domestic migration also accounts for another important difference in that the Rockford MSA has exhibited a significant positive increase while many other industrial communities in the region experienced substantial domestic out-migration (e.g. Decatur; Peoria; Flint, Michigan; Ft.. Wayne, Indiana; and the Quad Cities) or modest increases (e.g. Janesville-Beloit, Wisconsin).

### POPULATION PROJECTIONS

Population projections by Woods & Poole Economics, Inc. for 2000 through 2040, as seen in Figure 3, suggest the Rockford MSA will grow more rapidly than the State of Illinois. However, these projections were made prior to the recent recession, which may substantially alter the figures. While the statewide population is expected to grow nearly 18.1% by 2040 (about 0.6% per year), the Rockford MSA was projected to grow 24.5%, with the highest growth rate in Boone County (42.5%). This continues a trend that began in the early 1990s as residential and commercial development in the northwest suburbs started spreading out along the I-90 corridor. The Rockford Area's transportation linkages and relatively low real estate costs are expected to remain the principal drivers of regional population growth in the foreseeable future.

Age patterns in the Region are generally similar to those of the State and the nation. One in five people in the Rockford MSA is of school age (5-19 years old) and 62% is of working age (18-64 years old). The Region has a slightly smaller percentage of preschool age children (6.8% versus 6.9% for the State of Illinois), and a slightly higher percentage of population older than age 65 (12.7% versus 12.2% for the State).

Population projections also indicate the retirement age population (65 years of age and older) in the Rockford Area will increase by 41,999 people (105.1%) from 2000 to 2040, similar to both state and national trends for this age group. See Figure 4. The rapid expansion of this age cohort will present challenges during the next several decades as the 'baby boom' generation moves into its senior years. This will precipitate dramatic shifts in consumer spending patterns and the demand for health care, housing, transportation and leisure.

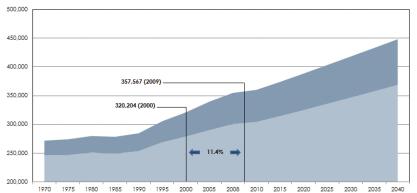
The proportion of school age population in the Rockford MSA is projected to decline 16.0% between 2010 and 2040. Working-age population is projected to peak at 62.8% in 2010, and then drop to 58.5% in the region (Figure 5). This decline will be particularly acute in the younger "Gen Y" or "Millennial" age cohorts (ages 18-34 years), while the older working-age groups will experience modest declines or no

Regional Population Trends								
Area Name		Total Population	Percent Change					
	1990	2000	2009	1990-2000	2000-2009			
City of Belvidere	15,958	20,820	26,406	30.47%	26.83%			
City of Rockford	139,426	150,115	157,280	7.67%	4.77%			
Boone County	30,806	41,786	54,020	35.64%	29.28%			
Winnebago County	252,913	278,418	299,702	10.08%	7.64%			
Rockford MSA	283,719	320,204	353,722	12.86%	10.47%			

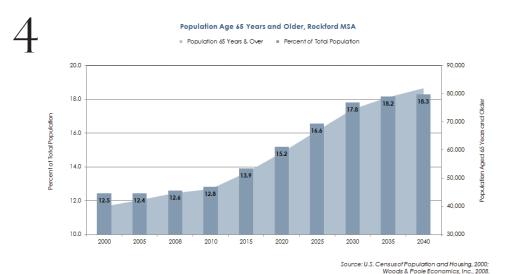
Source: U.S.	Census Bureau	2009 Population	Estimates	Census 2000	1990 Census

	Components of	of Regional Po	pulation Chan	ge (2000-2009)	)		
Area Name	Natural Increase			Migration			Total
Aled Halle	Births	Deaths	Total	Domestic	Foreign	Total	Population Change
Rockford MSA	43,905	26,114	17,791	7,157	6,772	13,929	33,516
Boone County	6,469	3,019	3,450	8,046	941	8,987	12,236
Winnebago County	37,436	23,095	14,341	-889	5,831	4,942	21,280
Bloomington-Normal, IL MSA	20,116	9,583	10,533	5,271	2,349	7,620	17,266
Davenport-Rock Island-Moline, IL-IA MSA	46,120	31,842	14,278	-13,487	3,965	-9,522	3,018
Decatur, IL MSA	13,075	10,972	2,103	-8,421	381	-8,040	-6,502
Peoria, IL MSA	45,947	33,703	12,244	-3,817	2,609	-1,208	8,989
Flint, MI MSA	56,689	36,619	20,070	-31,617	1,858	-29,759	-12,105
Fort Wayne, IN MSA	65,366	29,234	27,132	-8,043	7,560	-483	24,159
Janesville-Beloit, WI MSA	19,132	12,368	6,764	-60	2,134	2,074	7,848
State of Illinois	1,681,839	960,627	721,212	-632,866	403,978	-228,888	490,751
Source: U.S. Census Bureau, 2009							





Source: U.S. Census of Population and Housing, 1970 - 2000 Woods & Poole Economics, Inc., 2008





Area Name	Non-Hispanic or Latino				Hispanic or	Percent Change 2000-2009	
	White	Black/ African American	Native American	Asian, Pacific Islander	Latino (any race)	White	Minorit
Rockford MSA	74.4%	9.9%	0.3%	1.8%	12.0%	-8.9%	41.2%
Boone County*	76.1%	2.0%	0.2%	1.2%	19.3%	-10.5%	62.1%
Winnebago County	74.4%	11.3%	0.3%	1.9%	10.5%	-6.2%	24.4%
Bloomington-Normal, IL MSA	84.0%	6.4%	0.1%	3.3%	3.7%	-4.4%	23.9%
Davenport-Rock Island-Moline, IL-IA MSA	82.7%	6.0%	0.1%	1.8%	7.1%	-3.4%	15.4%
Decatur, IL MSA	80.7%	14.9%	0.2%	1.2%	1.4%	-2.7%	12.7%
Peoría, IL MSA	85.3%	8.4%	0.1%	1.6%	2.2%	-2.2%	6.0%
Flint, MI MSA	74.6%	18.8%	0.5%	1.2%	2.6%	0.7%	-3.3%
Fort Wayne, IN MSA	80.5%	10.0%	0.3%	1.9%	5.7%	-7.0%	47.9%
Janesville-Beloit, WI MSA	86.2%	4.7%	0.1%	1.1%	6.6%	-3.4%	31.69
State of Illinois	64.4%	14.4%	0.1%	4.3%	15.3%	-5.0%	10.7%

growth. Because of the relatively small size of the generations following the retiring 'baby boomers', competition among communities, states and regions for working-aged adults will be keen and the ability to attract, train, and retain this group be the deciding factor in economic competitiveness.

### Gender, Race and Ethnicity

The Rockford Region is growing in diversity, but somewhat less so than the State of Illinois. However, the minority population has increased proportionally at a much faster pace in the Rockford MSA than in the State, as well as most of its regional peers (Figure 6). The growth and vitality of ethnic minorities (non-white) and immigrant communities has been cited as a key factor in levels of entrepreneurship and the overall quality of life in a region. Minorities in the Rockford MSA accounted for 24.5% of the total population in 2008, an increase from the 2000 Census (19.3%). In the same period, minority populations in Illinois grew at a slower pace, increasing from 31.5% of the total population in 2000 to 35.1% in 2008.

Patterns of ethnic diversity within the Region vary considerably, with the City of Rockford being the most diverse (the white non-Hispanic population is 65.5% versus 75.5% for the MSA). Most of the suburban communities tend to be much less heterogeneous (minority residents account for 10% or less of the population of most of the suburban communities in Winnebago County). Boone County, in general, and the City of Belvidere in particular, have until recently followed the historic pattern of Rockford's suburban communities. However, one prominent feature of the surge in residential development in the past two decades has been the influx of Hispanic residents, both of foreign and domestic origin. Currently, Hispanics represent 22.9% of the population of the City of Belvidere, an increase of 37.1% from 2000.

During the same period, the Hispanic population of Boone County increased 100.2% and now represents 18.8% of the county residents. Projections indicate that the Hispanic population in the Rockford Area will continue to be the fastest growing ethnic group, increasing by nearly 200% between 2008 and 2040. By 2040, Hispanics will account for 28.5% of the Rockford MSA's residents.

The Rockford Area's African-American residents are concentrated mostly within the City of Rockford, where they make up 16.9% of the population. The African-American population in the Rockford MSA is roughly equal in size to the Hispanic population, but it is projected to grow a far slower rate. Between 2008 and 2040, the African-American population of the Region is to increase 41.2%. By 2040, African-American residents will be 11.2% of the population of the Rockford MSA.

### GROWING EDUCATED TALENT

### **Educational Attainment**

A knowledgeable, skilled and creative workforce drives progress. The education, training, and employment options available to high school graduates depend on their academic preparation in preschool, elementary, and secondary classrooms, as well as the affordability and proximity of postsecondary opportunities. Ideally, education and training programs respond to the labor market and the current and future needs of local employers. Recent employment projections show that jobs in the future increasingly advanced technical training or require a college degree

and future workforce shortages are expected in some specialized fields requiring higher levels of education because of this.

### **Education Characteristics**

Along with the expected decline in the working-age population, the education of workers will be more important as competition for skilled workers becomes a critical factor in determining the future economic growth prospect of communities and regions. As part of its industrial legacy, the Rockford Area has historically had a below average proportion of residents with high school diplomas or with limited formal education and training beyond high school.

Through the 1960s, well-paid, low-skilled or semi-skilled jobs were plentiful in local industries, many of which did not require a high school diploma. At the same time, the Rockford Area had limited demand, outside of health care and medical services and aerospace firms such as Sundstrand, for large numbers of professional, technical, or managerial jobs. This situation limited the number of college or university graduates attracted to the Region.

Even as the local and national economy transitioned away from lower-skilled manufacturing jobs to more technical and professional jobs requiring higher levels of training or education, the proportion of the working-age population in the Region with college degrees remains relatively low. According to American Community Survey (ACS) data (Figure 7), the proportion of Rockford MSA residents with either a baccalaureate or graduate degree was estimated at 19.9% in 2007, compared to 30.0% for the State of Illinois and 27.0% nationally. The proportion of Rockford MSA residents enrolled in a college or university (20.7%) was also significantly lower than either the State average of 27.0%, or national average of 26.1%. In 2005, about 17.1% of the U.S. population held bachelor's degrees, compared with 13.2% in Rockford. The combination of all of these facts spotlights a major between what has been needed in the past, what is needed today, and what will be the needs of the future in the Region.

ACS data show that males and females have comparable educational attainment, including a bachelor's degree or higher. This suggests that the lower educational attainment of the MSA is not gender bias; rather, the entire working age population is below the state and national average in educational attainment. The Rockford MSA has room for improvement and a chance to retrain the workforce for the new economy to be developed.

Richard Florida, in "Rise of the Creative Class", points out that advances in information technology, automation, and robotics continually revolutionize the distribution of manual labor between people and machines. This steadily reduces the number of routine and repetitive manual work jobs. These changes in the nature of work affect every sector of the Region's economy.

The Rockford MSA has seen steady decreases in number of manufacturing jobs, many of which were high-paying. Advances in materials science, biochemistry, nanoscience, and other fields of knowledge are causing an explosion in new products and services that will be major industries in the future. The new manufacturing industries will require higher levels of educational attainment and will be an important focus for Boone and Winnebago Counties.

### **Recruiting and Retaining Talent**

Boone and Winnebago Counties have identified a skilled and available workforce as one of their most important goals. One strategy is to increase the educational attainment of current residents and attract residents with specialized talents rather than exporting talented residents to jobs elsewhere. Regions that thrive find ways to leverage their technology and talent assets to create new patterns of two-way trade in the global economy. However, the City of Rockford is losing its share of educated young professionals.

A study by NextGeneration Consulting (NGC) examined the recruitment and retention of talent in the Rockford Area. In an October 2006 survey, NGC found that in Boone and Winnebago Counties, 197 employers indicated a need for 8,021 employees in the next 2-3 years. More than half of these jobs (4,581) would be created through retirement and attrition.

The recent national recession has changed many projections of job need, and more residents will be available to fill these positions as unemployment rates increase. The retiring work force is addressed in greater detail in following sections, but attracting and retaining talent becomes even more critical as the baby boomers retire and a smaller generation replaces them. The recession may force some potential retirees to remain in the workforce due to losses in retirement funds, however, attraction and retention of talent are still important to workforce development.

The remaining 3,440 are new jobs that employers responding to the NGC survey expected to create to meet their organization's goals. Sixty-four percent of respondents said they actively recruit young talent to meet their planning goals. However, these figures obviously represent a pre-economic downturn era when companies were expanding. Nonetheless, the survey results show a need for skilled workers, and emphasize that a well-educated, younger workforce will be needed in the future.

### PERSONAL INCOME, EARNINGS, BENEFITS

According to Woods & Poole Economics, Inc., median household income in the Rockford MSA fell by 9.4% in constant (2004) dollars between 2000 and 2008 (Figure 9). Part of the decrease resulted from the decline in manufacturing employment, which typically is associated with high wages. One might expect to see a further deterioration over the next several years because of the higher unemployment, as well as layoffs and plant closures in the auto industry.

Even at a time when the economies of the State of Illinois and the nation were generally prosperous, the Rockford Region struggled with issues of income disparity and poverty. This is most apparent in the decline in per capita income (-5.1%) between 2000 and 2008 as the state and national indicators increased by equal or greater proportions. Although the Region maintained relative parity with the State and the nation through the 1970s, per capita income grew at a much slower rate in the 1980s as the effects of the national recession impacted the Rockford MSA more harshly because of the downturn in the Region's manufacturing sector. Per capita income growth recovered briefly in the early 1990s but increased by less than half the state and national averages between 1995 and 2000.

The mean household income is also lower than state and national averages. Even so, the middle and upper household income groups in the Rockford MSA grew substantially between 2000 and 2008. The largest group of households fell in the \$30,000 to \$44,999 income category (17.6% of all households in 2008), followed by the \$45,000 to \$59,999 group (16.5% of all households in 2008). See Figure 10. A cursory examination of the income distribution shows double-digit increases of the mean household income classes for wealthier cohorts between 2000 and 2008. For example, all of the income classes of \$30,000 to \$44,999 and below experienced increases of 7.2% to 7.8% during this period, while the households with \$45,000 annual income or more experienced increases of 18.7% to 20.1%. In other words, in 2000, 50.1% of the MSA households had incomes below \$45,000 per year, but by 2008 that percentage had decreased to 47.5%, reflecting the general increase in real income. The mean household income is affected by several factors including: number of members in the household, age or employment of head of household, and wages or salaries received.

Another dimension of income within a community is the proportion of residents at or below the poverty level (Figures 11 and 12). The Rockford Area, like many other urban areas in the U.S., has had to cope with rising poverty rates as low-skilled industrial jobs that once offered a pathway to a middle class lifestyle have disappeared over the past four decades. Despite a generally favorable economy both locally and nationally, the proportion of residents in poverty in Boone and Winnebago Counties increased substantially between 2000 and 2007. Boone County, smaller in terms of population and relatively more affluent, has experienced poverty rates that are well below the state and national average. However, between 2000 and 2007, the proportion of Boone County residents in poverty grew from 6.5% to 9.8% with the poverty rate among those under the age of 18 increasing from 9.2% to 14.9%.

Winnebago County, with its relatively larger share of urban population, has historically experienced higher poverty levels either at or above the state and national averages. Despite the generally favorable economic conditions throughout most of the decade, the proportion of Winnebago County residents in poverty increased from 10.0% to 13.8% between 2000 and 2007, with the poverty rate among those under the age of 18 increasing from 14.7% to 21.2%

Changes in poverty concentration can result from several factors, including inmigration of residents who have not yet become part of the economic mainstream and not yet found steady and/or high paying jobs. These residents may need support from the community, such as special educational programs to help prepare them for the job market. The Rockford Area, as noted previously, has experienced in-migration of minority populations, which may explain the relatively high percentages of residents in poverty. However, the high unemployment in 2009 and beyond is likely to limit the employment opportunities for this segment of the population and could lead to higher poverty rates in the future.

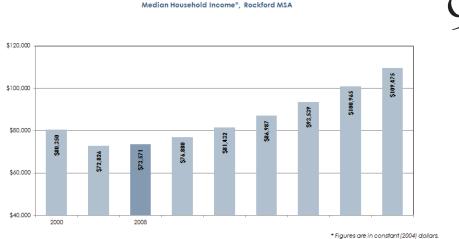
It is important in an economic development strategy to find balanced employment, i.e. jobs that can be held by residents with various skills and abilities. Thus, in designing an economic development strategy, it is important to understand the types of skills available in the community and then determine the types of jobs or job training needed to allow all residents to participate in the economic mainstream.

### Sources of Personal Income in Rockford MSA

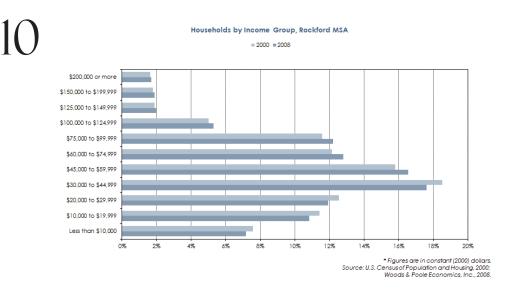
Another useful measure to examine the prosperity of a region is the total personal

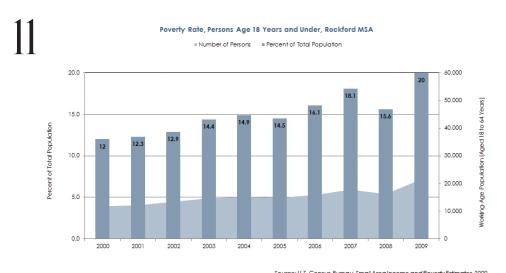
Educational Attainment, Rockford MSA, 2009						
Papulation Ann 35 Vages and Older	Number	Percent				
Population Age 25 Years and Older	231,230	100.0%				
Not a High School Graduate	35,089	15.2%				
High School Graduate	79,636	34.4%				
Some College, No Degree	52,359	22.6%				
Associate's Degree	15,325	6.6%				
Bachelor's Degree	33,128	14.3%				
Graduate or Professional Degree	15,693	6.8%				
Source: U.S. Census Bureau, 2009 American Community Survey						

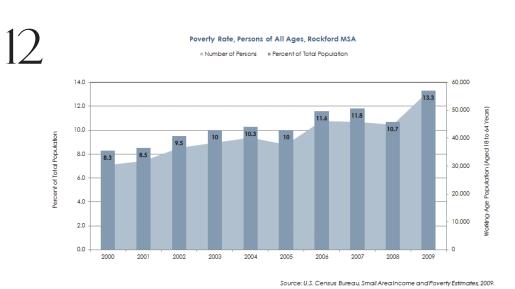
Educational Enrollment, Rockford MSA, 2009						
Population Age 2 Vegrs and Older	Number	Percent				
Population Age 3 Years and Older	93,798	100.0%				
Nursery School, Preschool	6,608	7.0%				
Kindergarten	3,834	4.1%				
Elementary School (grades 1-8)	40,337	43.0%				
High School (grades 9-12)	21,608	23.0%				
College or Graduate School	21,411	22.8%				
Source: U.S. Census Bureau, 2009 American Community Survey						



\* Figures are in constant (2004) dollars Source: U.S. Census of Population and Housing, 2000; Woods & Poole Economics, Inc., 2008







income generated. In 2000, the Rockford MSA generated a total of \$8.29 billion of personal income with the vast majority (\$5.98 billion, or 72.1%) in Winnebago and the remaining \$1.03 billion (27.9%) in Boone County. During the 1990s, total personal income had increased 32.1% in Boone County, far outstripping both Winnebago County (14.3%) and the State of Illinois (11.2%). See Figure 13 for supporting information.

By 2008, the total personal income in the MSA had increased to an estimated \$9.45 billion,14.0% higher than in 2000. The growth was relatively more in Boone County, where the \$1.28 billion in personal income represented 31.1% increase in income. In fact, income in Boone County increased 24.3% between 2000 and 2008, compared with an increase of 10.5% in Winnebago County. Unfortunately, much of the personal income growth in Boone County is likely to be explained by increases in incomes generated by expansions in the auto plant in Belvidere, as well as construction activities in Boone County. Reducing work at the auto plant from three shifts to one over the past year will undoubtedly have the opposite effect on income levels in both counties.

The main source (54.5% in 2008) of personal income in the Rockford MSA was from wages and salaries, followed by government transfer payments to individuals (15.2%). In 2004 dollars, the \$4.5 billion in wages and salaries in 1990 increased to \$5.94 billion in 2008, a 30.8% increase. However, the bulk of this increase came in the 1990s when wages and salaries grew by 28.4% compared with just 1.8% in the 2000s. Proprietors' income is of special interest for economic development purposes since much attention is paid to business ownership and finding ways to stimulate business entrepreneurship. During the 1990s, proprietors' income declined slightly (1.3%) in the Rockford MSA, but rebounded nicely in the 2000s, increasing 10.6%. The reasons for this switch are not immediately clear, but should be explored further in subsequent analyses. Not surprisingly, the greatest variability has been with dividends, interest and rental income. While this category increased by 31.8% during the 1990s, it dropped by 20.5% in the 2000s, showing an overall increase of 4.7% between 1990 and 2008. A possible indicator of concern for the future lies in the final category in the table below – government transfer payments to individuals. This amount virtually doubled since 1990, going from 10.3% of these sources of personal income in 1990 to 15.2% in 2008. This figure bears watching in the near future and analysis of the particular types of government payments being made.

Historically, the Rockford Area labor market has been relatively self-contained in that the vast majority of residents worked within a short distance of their homes with only a small number working in nearby communities, such as Beloit, Wisconsin, or Freeport. While this is still true to a large degree, the Region has a growing number of residents commuting outside its boundaries to work, as well as an increasing number who live outside the area and commute to work within the MSA. During the past three decades, improvements in the transportation system (particularly the interstate highway system) and the growth in private automobile ownership, as well as the willingness on the part of more workers to travel longer distances to work have facilitated the flow of working commuters between the Rockford MSA and adjacent employment centers, particularly in the Chicago area. This is shown by changes in several important indicators including travel time to work and the number of workers that commute into or out of the metro area.

The information suggests that the majority of workers living in the Rockford Area are employed in Boone or Winnebago Counties, given the high proportion of workers that travel less than 30 minutes to their place of employment. However, the number

of Rockford Area residents traveling 30 minutes or more to their jobs has increased 145.9% since 1980. Currently this accounts for nearly one-fourth of all employed persons 16 years of age and older. Although some of the increase in travel time may be attributed to traffic congestion and a widening geographic dispersion of employment centers within the MSA, it also indicates that a growing number of Rockford Area workers commute to jobs outside the Area. Also significant, is the relatively small but growing proportion of those that work at home. The number of employed persons working at home more than doubled between 1980 and 2008, increasing from 1.8% in 1980 to 3.0% in 2008. This group includes the self-employed and "telecommuters."

In addition to analyzing worker commuting times, the U.S. Census Bureau has compiled data on employed persons based on place of residence, as well as place of employment. See Figure 14. The top six employment destinations of the Region's residents are shown to the right. Although 75% of workers living in the Rockford MSA in 2006 worked within the metro area, this proportion had declined from 77% in 2002. At the same time, the share of the Rockford Area's residents commuting to the Chicago metro area – Cook, DeKalb, DuPage, Kane and McHenry Counties in particular – grew from 8.05% in 2002 to 9.5% in 2006. Between 2002 and 2006, the number commuting to jobs in Rock County, Wisconsin, increased from 3,604 to 4,184 increasing its share from 2.5% to 2.9%. Those commuting to other areas remained relatively stable.

Most MSA residents live in Winnebago County, so the increased commuting outside the MSA can have relatively negative effects on purchasing patterns within the MSA. An economic development strategy that focuses on increasing the number of job opportunities within the metro area could help retain more workers.

The largest proportion of people working in the Rockford MSA also lives in the MSA. This proportion has also declined during the current decade (from 71.6% in 2002 to 68.7% in 2006). This trend could relate partly to declines in certain types of employment opportunities in the Rockford Area (especially manufacturing jobs), as well as the desire and ability on the part of many workers to commute longer distances in exchange for the (real or perceived) lower costs and better quality of life offered by the surrounding suburban communities and rural areas. The counties that make the Chicago metropolitan area account for the majority of workers commuting into the Rockford Area. Cook County alone accounted for 9.1% of the workers employed in the Rockford metro area.

Although a significant number of workers living in the Rockford MSA commute to jobs outside the area, many more workers living in surrounding counties commute into the metro area to work. In 2006, the number of workers employed in the Rockford MSA but living outside the metro area exceeded the number living in the Rockford MSA and commuting to jobs elsewhere by 13,180. This imbalance of commuting workers in the Rockford MSA's favor increased by 20.1% between 2002 and 2006. Much of the increase can be attributed to the growing interdependence between the Rockford and Chicago labor markets and is one of the most tangible indicators of the Rockford Area's increasing integration with the larger Chicago regional economy.

The interaction between the Rockford labor market and its neighbors (particularly the Chicago area) offers rewards as well as risks. On the positive side, the Chicago area's relatively more robust economy during the past three decades has helped to buffer the local economy by providing employment opportunities for displaced

Rockford Area workers by providing employment opportunities as the Rockford Area struggled. In addition, the Rockford Area's lower living costs attracted many Chicago area workers, which helped support the Rockford Area's housing, construction, and retail sectors. On the negative side, the greater integration of the Rockford economy with that of the greater Chicago region makes the Rockford Area more vulnerable to downturns in the latter.

It would be worthwhile to further study the nature and impacts of workers commuting between the Rockford Area and the surrounding areas. A better understanding of the level of education, occupations, wages, and industries in which these workers are employed could equip local economic development officials to adjust business recruitment and retention strategies to take advantage of a larger and potentially more diverse labor market.

### **REGIONAL INNOVATION**

StatsAmerica.org's Innovation Index was developed by The Purdue Center for Regional Development, the Indiana Business Research Center at Indiana University's Kelley School of Business, Strategic Development Group, Inc., the Rural Policy Research Institute, and Economic Modeling Specialists, Inc. StatsAmerica. org's Innovation Index provides an in-depth overview into various components of innovation at a local level. This index was created to help communities determine "How can regions participate in and take advantage of today's knowledge-based innovation economy. It provides tools to facilitate relevant insights and help answer the fundamental questions underlying regional development in today's changing economy." This index is important to understand the fundamental trends in the Greater Rockford Region for innovation. It consists of five components:

1. Human Capital: 30%

2. Economic Dynamics: 30%

3. Productivity and Employment: 30%

4. Economic Well-Being: 10%

5. State Context (for reference only)

The following explanations are derived straight from StatsAmerica.org's website. Interpreting the Innovation Index (also known as the portfolio index) can get complex given its broad, multi-metric nature with both innovation inputs and outputs. In order to identify those specific factors with the greatest influence on economic growth, while controlling for some non-innovation factors, the research team statistically analyzed the innovation input data. Interpreting the results is simpler than the portfolio approach because there is only one output measure—economic growth (i.e., GDP-per-worker growth). In updated research using a descriptive cross-sectional regression model, the research team found that the following indicators have a positive and significant relationship to increases in GDP per worker:

- 1. Change in high-tech employment share
- 2. Average small establishments per 10,000 workers
- 3. Percent of population, ages 25-64, with some college or an associate's degree
- 4. Population growth rate for ages 25-44

In addition, change in broadband density also proves to be significant when the model focuses on a smaller time span (2002-2007). An 'empirical index' based on

statistical analysis would include only these factors that positively influence growth. That said, additional analysis currently underway will point to which factors may be more important given a region or county's characteristics. For example, there may be a rural/urban divide in terms of which factors have more influence on growth. In addition to spatial characteristics, population density or resource endowments may also affect growth. As longer time series become available, longitudinal analysis will also help to establish which factors tend to drive economic growth at a regional level.

The ability of the population and labor force to innovate is captured in 2 component indexes that include inputs into local economies (human capital and economic dynamics). Direct outcomes and economic improvements of innovative activities are displayed in the output indexes (productivity and employment and economic well-being). State context shows a measure of the resources available in a state to entrepreneurs and businesses.

### **HUMAN CAPITAL**

### **Educational Attainment**

Educational attainment is a measure of the population's capacity to contribute to innovation with necessary skills and knowledge. 2 component indicators are presented for education to measure not only highly educated residents (ages 25 to 64) with a bachelor's degree or higher, but also residents with some college. Research shows that the some college/ associate's degree indicator has a significant effect on GDP per worker growth.

### **Population Growth Rates**

High population growth rates for younger working age persons (ages 25 to 44) suggest new residents are attracted to an area, growing the workforce, adding to the innovative base and launching new businesses. Research shows this indicator has a significant effect on GDP per worker growth.

### **High-Tech Employment Share**

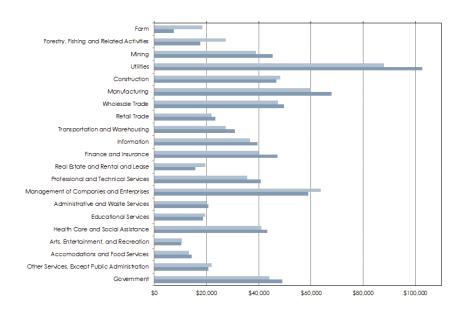
Firms requiring a highly skilled and specialized workforce contribute to innovation in a county by providing a resource for workers, other firms and other industries. (This metric measures the point in time innovative capacity of the region as opposed to the growth of innovative capacity in the productivity and employment index.)

### Technology-Based Knowledge Occupations

These 6 occupation clusters are often thought to be closely associated with the production of innovations. They include information technology; engineering; health care and medical science practitioners and scientists; mathematics, statistics, data and accounting; natural science and environmental management; and postsecondary education and knowledge creation.

### Annual Earnings per Worker by Industry, Rockford, MSA

= 2000 = 2008



Source: Woods & Poole Economics, Inc., 200

	Travel Time to Work, Rockford MSA									
Employed Persons Age 16 Years and Older	1980		1990		2000		2009			
	Number	Percent	Number	Percent	Number	Percent	Number	Percent		
Work at Home	2,263	1.8%	3,580	2.6%	4,088	2.6%	6,446	4.2%		
Less than 15 Minutes	50,323	39.8%	54,029	39.1%	52,756	34.0%	44,517	29.1%		
15 to 29 Minutes	56,566	44.7%	58,674	42.5%	65,899	42.5%	60,749	39.7%		
30 to 59 Minutes	15,349	12.1%	17,610	12.7%	23,509	15.1%	29,512	19.3%		
60 Minutes or More	2,038	1.6%	4,305	3.1%	8,974	5.8%	11,637	7.6%		
Mean Travel Time	16.8	min.	18.0	min.	20.8	min.	24.1	min.		

Source: U.S. Census of Population and Housing 1980, 1990, 2000; U.S. Census Bureau, 2009 American Community Survey

### 2010-2014 Comprehensive Economic Development Strategy

measures an aggregation of employment in key sectors (e.g., telecommunications, Internet providers, scientific laboratories) as an average annual rate of change in the share of high-tech employment. Research shows this indicator has a significant effect on GDP per worker growth.

### **Job Growth**

High employment growth relative to population growth suggests jobs are being created faster than people are moving to a region. A high ratio between these 2 variables indicates strong economic growth.

### **Gross Domestic Product per Worker**

GDP serves as a measure of county-level economic output, while increases in GDP per worker measures increases in worker productivity.

### Average Patents per 1,000 Workers

New patented technologies provide an indicator of individuals' and firms' abilities to develop new technologies and remain competitive in the economy. Patents are presented as total number per 1,000 workers.

### ECONOMIC WELLBEING

### **Average Poverty Rate**

Innovative economies are thought to be less poverty stricken as a result of elevated employment opportunities and a more highly educated workforce with diverse skills that open the doors to an increased number of employers. As poverty rates decrease, presumably innovation has increased.

### **Average Unemployment Rates**

Innovative economies have greater employment opportunities and lower unemployment rates.

### **Average Net Migration**

Total migration of all persons into a county serves as an indicator of whether a region is attractive to job seekers and families.

### Average Growth in Per Capita Personal Income

Personal Income is the broadest measure of a person's income because it includes rental income, dividends and interest payments, in addition to salary, wages and benefits. As a result, it is probably the best measure of well-being.

### Compensation

Improvements in earnings per worker, or compensation, signify a positive trend in



### **Average Venture Capital**

Venture capital provides a source of funds to launch new ideas or expand innovative companies.

### **Broadband Density and Penetration**

Innovation and knowledge are linked to widespread Internet usage for individuals and businesses. There are two measures, both from the Federal Communication Commission (FCC), to gauge Internet usage. One measure is the level of Internet penetration, or broadband density. This measure is residential broadband fixed connections per 1,000 households in 2009, a new data series the FCC first released in early 2010. The FCC reports these data in ranges, not as a specific number of connections per 1000 households in a particular county. The midpoint in the range is graphically presented here. For a custom region—an aggregation of two or more counties—the midpoint for the region is calculated as the weighted average of the midpoints of all the counties in the region. The second measure is a proxy for the rate of Internet adoption. This indicator is defined as the change in the number of broadband providers available to residents in a given county from 2000 to 2009. (The FCC did not collect data on broadband connections before 2009. The change in broadband connections would have been the preferred measure for the rate of internet adoption.)

### **Establishment Churn**

Innovative and efficient companies replace outdated establishments, or those firms unable to modernize techniques and processes. Average churn is a measure of total establishment births and deaths, and expansions and contractions, relative to the total number of firms in a county for all years available.

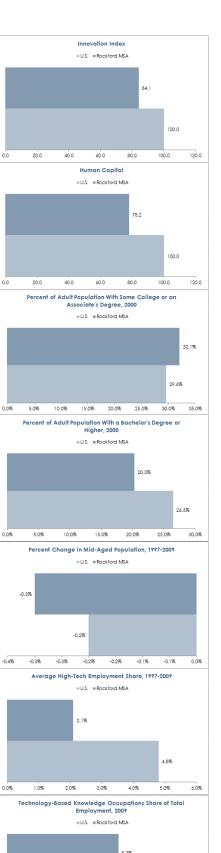
### **Establishment Sizes**

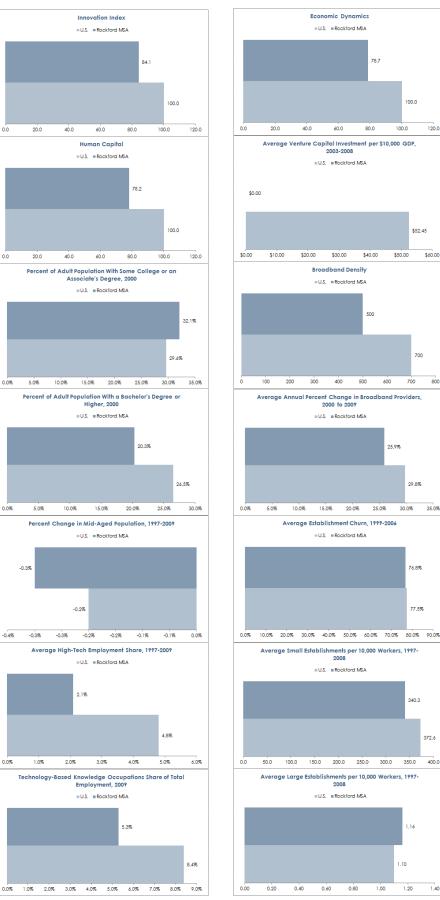
The sizes of establishments provide an indication of a regional economy's structural composition. Small establishments with fewer than 20 employees are flexible and not overburdened by a bureaucratic organizational structure enabling rapid changes to implement new ideas and evolve with technology. On the other end of the spectrum, large establishments with more than 500 employees have both the capital and labor resources to fund research and other innovative activities. Research shows that the average share of small establishments has a significant effect on GDP per worker growth.

### PRODUCTIVITY AND EMPLOYMENT

### **Change in High-Tech Employment**

Firms requiring a highly skilled and specialized workforce are drawn to innovative areas. Growth in this sector suggests the increasing presence of innovation. Hightech employment, derived from a NAICS-based definition by Moody's Analytics,





economic growth being passed on to workers. 2 specific categories of workers are considered: wage and salary employees and nonfarm proprietors.

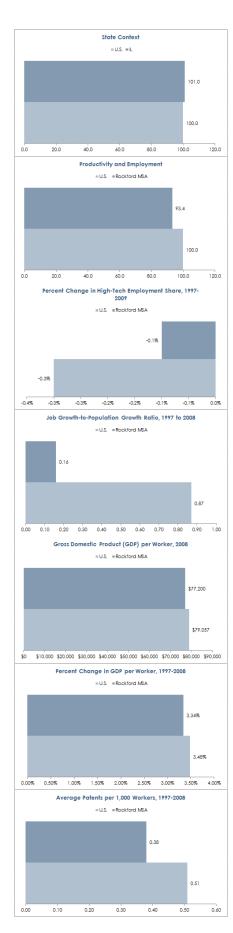
### STATE CONTEXT (ILLINOIS)

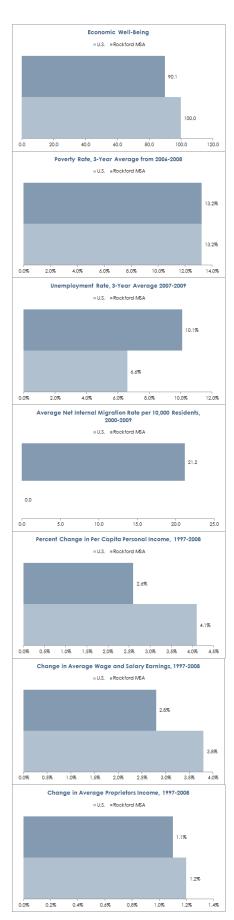
### Science and Engineering Graduates from All Institutions

The number of graduates from science and engineering programs within a given state increases the supply of individuals trained to meet growing demands on the skilled labor force. This indicator is provided as graduates per 1,000 members of the population.

### **Research & Development Expenditures**

Research and development investment yields product innovations, adds to the knowledge base of industry, and is a key economic growth driver. R&D intensity is state R&D expenditures as a percent of state GDP. Business provides just under two-thirds of all R&D funding. While non-industry investment in R&D is only about one-third as large as industry R&D, federal, state, university, and nonprofit investments in R&D have a substantial effect on innovation. Non-industry R&D often lays the foundation for profitable future private-sector research.





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### CLIMATE AND AIR QUALITY

Due to its location in the Midwest, the Rockford MSA's climate contains four clearly defined seasons. June is Rockford's wettest month, receiving an average total of 4.03 inches of precipitation. July is the hottest month, averaging 74°F, and January the coldest, averaging 25.4°F (SOURCE: National Weather Service 2005-2008).

### **GEOLOGY**

Geology is a significant consideration for land-use planning in the Region, according to the Illinois State Geological Survey, 2000. The dolomite and sandstone bedrock formations are important groundwater resources throughout northern Illinois. Land use decisions should be made with consideration for the protection of groundwater resources from potential contamination as it serves as the source for public water supply in the Region. In addition to groundwater resources, dolomite formations near the land surface are current or potential rock product resources.

In northwest Winnebago County, there is little difference between the land surface and bedrock surface in the uplands; a 16-foot thick veneer of glacial till and/or loess overlying near-surface bedrock generally characterizes these areas. In contrast, the bedrock surface is more than 328 feet below the land surface in deep bedrock valleys. The Rock, Troy, and Pecatonica valleys were incised prior to glaciation in the region and are now filled with glaciofluvial sediments, primarily sand and gravel. Although the Rock and Pecatonica bedrock valleys now contain rivers bearing the same names, The Troy bedrock valley has no expression at the land surface today. Unconsolidated Quaternary deposits are generally thicker toward the east, resulting in very few bedrock exposures in Boone County. The area has much prime farm land.

### PRAIRIES, FORESTS, WETLANDS, & RIVERS

In addition to numerous restored natural areas, there are six designated Illinois Nature Preserves within the Winnebago County forest preserves – Sugar River Alder, Colored Sands, Pecatonica Bottoms, Hartley Memorial, Laona Heights, and Severson Dells. Other nature preserves in Winnebago County include Searles Prairie, Harlem Hills, and Colman Dells. Boone County contains three – Flora Prairie, Ispen Prairie and Kinnikinnick Creek. These dedicated nature preserves are areas of land or water in public or private ownership that are formally dedicated for the protection and preservation of their natural character.

The Region includes landscapes categorized as "Critical & Sensitive Areas" in the Boone and Winnebago Regional Greenways Plan adopted in 2005, based on the presence of natural features that support native ecosystems and species. Criteria for inclusion in this category include quality wetland, high quality or remnant prairie, native woodland, sensitive floodplain area, or areas containing state endangered flora and/or fauna species.

The Rock River flows southwest through Wisconsin and receives the Pecatonica

River 5 miles south of Wisconsin. Flowing south through adjoining Rockford MSA communities, the Rock River passes Loves Park, Machesney Park, Rockford, South Beloit and the villages of Winnebago, Roscoe, and Rockton. The Kishwaukee River flows from eastern Boone County through Belvidere and points west to its confluence with the Rock River at the Chicago Rockford International Airport.

University of Illinois at Urbana-Champaign's 2007 study on natural resources rated Piscasaw, Raccoon and Kinnikinnick Creeks and portions of the Sugar, Rock and Kishwaukee Rivers as some of the most biologically significant streams in Illinois. The Kishwaukee and Sugar Rivers are two of the few Grade "A" streams in the state. Other rivers and streams in the Area are on the IEPA's list of most polluted waters in the State.

### SURFACE & GROUNDWATER HEALTH

The Rock River Valley has an abundant supply of drinking water, but the well water in our region is vulnerable to contamination because of our porous soils and shallow bedrock. Iron, manganese and hardness are persistent nuisance compounds that significantly degrade the quality of water being delivered to the area's water consumers.

Most waterways are degraded by excessive nutrients, silt and sediments washed from farms, lawns and construction sites. The nutrients rob oxygen from the water, silt and sediments smother spawning areas for fish and mussels. Volatile Organic Chemicals (VOCs) have been confirmed in varying concentration levels in locations throughout Boone and Winnebago counties in the past two decades. However, the public water supply is tested regularly for these chemicals, and water that does not meet USEPA public water supply standards is not distributed to the public so the public water supply is safe.

The scope of remedial actions have included Rockton's installation of carbon treatment units in homes of the Blackhawk Acres Subdivision, and Boone County Health Department's well drilling code restrictions which require drillers to go below the aquifer where contamination was found when installing private wells in the Beaver Valley Road area.

Southeast Rockford was placed on the National Priorities List (NPL), a register of the nation's most hazardous sites that are eligible for investigation, in 1989. Industrial solvents from unknown sources were found in private drinking water wells and one public well in the area. Corrective work included the connection of over 800 homes and businesses to the Rockford Public Water Supply, ongoing treatment of Public Well No. 35 and ongoing groundwater monitoring. In 1995, the IEPA suggested that groundwater in this area will continue to endure contaminants within the next 70 years.

The largest single remedial action regarding the area's public water supply is the City of Rockford's 5-year, \$75 million water system improvement project designed to completely revamp its water supply system. The project includes such things as a new pumping station, Rockford's first two water filtration plants, and water main construction. With the start-up of the new filtration facilities, Rockford will be pumping filtered, low-iron water into its system for the first time.

The groundwater protection program in Winnebago County provides services to protect the quality and quantity of groundwater in the respective counties. The program has specific emphasis on aquifer protection and protection of water quality from community, non-community and private wells.

### **FLOODING**

Flooding has always been a concern in many of the Region's communities, but it has become a major issue in the last few years.

In recent years Rockford has recorded its worst flooding since 1952, experiencing two 100-year floods in as many years along Keith Creek. Twenty homes were destroyed, and hundreds damaged in massive rainfall on September 4, 2006. Just one year later on August 7, 2007, 5.15 inches of rain flooded major thoroughfares, and eroded the Alpine Dam at Aldeen Park in Rockford. Debris removal, law enforcement, damage assessment, and other duties were offered by the governor. As a result of these floods, FEMA included Winnebago County in its disaster declarations in June 2008.

The City of Rockford has taken several actions in response to these floods and other storm water issues in the community. These include work on a comprehensive storm water management plan (in progress), working with the Corps of Engineers and various State of Illinois departments on repairing and upgrading Alpine Dam, and instituting a buyout program in the Churchill Park area which experienced the worst of the flooding in both 2006 and 2007. The last has resulted thus far in acquisition of nearly 100 homes with demolition planned in the near future. This area will become part of a long-planned Keith Creek Greenway extending from the Rock River to Alpine Dam.

The City of Rockford, Winnebago County, the Rockford Park District and the Rock River Water Reclamation District have teamed up to perform maintenance work along sections of streams throughout the City of Rockford. The goal of these efforts is to reduce potential obstructions to flow at key locations along local waterways.

The Village of Machesney Park has experienced numerous flood events dating back decades due to flooding from the Rock River affecting hundreds of homes located within the river's floodplain. Homes adjacent to the river that are prone to flooding were generally constructed in the 1950s, well before any regulations governing first floor elevations, and prior to Machesney Park's incorporation as a village in 1981. The tributary drainage area of the river is approximately 6,500 square miles; therefore, when flooding events occur, it takes considerable time for the river to reach its crest and recede back within its banks. In addition, there are many homes adjacent to the river that are still serviced by private septic systems that become inundated in flooding events.

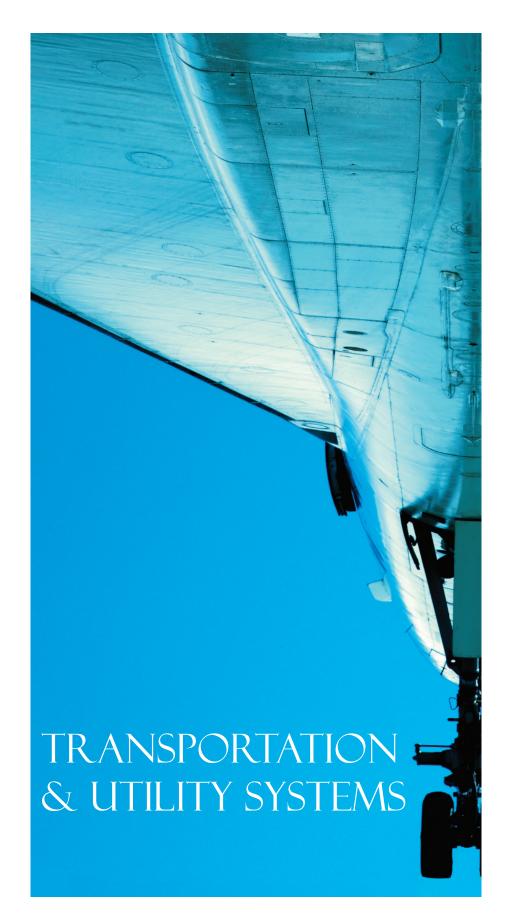
In the past 18 months, the Village has had three separate flooding events occurring in February, April, and June 2008. The June flood affected 600 homes in the Village and caused the displacement of approximately 200 households. The flood caused nearly \$30 million in damages and cleanup costs, and resulted in Winnebago County's being declared a Federal Disaster Area (1771) by FEMA.

In response to the recent flood events, the Village of Machesney Park has applied for Hazard Mitigation and Pre-Disaster Mitigation Grants from FEMA totaling nearly

\$10 million to acquire and demolish 60 homes in the floodplain. The Village is also seeking state and other grant opportunities to purchase additional structures and offset the cost of matching fund grants.

Over the years, the Village has been working with various state agencies to address the frequent flood events, and alternate solutions to solve the flooding problems have not presented themselves. Due to the rather large tributary area of the Rock River upstream of Machesney Park, it is very unlikely that a low-cost engineering solution exists to prevent homes from being flooded. The preferred solution is to remove structures that are within the floodplain of the Rock River and to reclaim the floodplain for open space.

Therefore, the long-term plan of the Village is to return the area into green space, wetlands, and natural habitat. Removing the homes will facilitate the storage of water during flood events and further protect surrounding facilities. In addition, it will create park space to enhance the quality of life and offer recreational opportunities for area residents.



The Rockford Area is located strategically with respect to regional and national markets. The City of Rockford is 136 miles from Bloomington-Normal, 89 miles from Chicago, 75 miles from Madison, 89 miles from Milwaukee, 295 miles from St. Louis, and 123 miles from the Quad Cities. To take full advantage of this location requires a multimodal transportation system. The Region has a good basic network of highways as well as multiple rail lines, a successful airport, public transit, and a growing system of pathways. Its most significant gap in service lies with passenger and/or commuter rail – there is none in the Region at this point.

Communities in the Region recognize the importance of a quality transportation system to the Region's economic vitality and livability. However, they all face the ongoing issues of deteriorating infrastructure with funding that does not keep pace with the needs of the system. While American Recovery and Reinvestment Act of 2009 (ARRA) has provided some help in that regard, failure of the State of Illinois to adopt a capital plan for the last nine years, and falling tax revenues at all levels, have combined to worsen the situation. The following pages provide some insight into basic components of the Rockford Region's transportation system.

### ROADWAY NETWORK

The regional roadway network consists of one US highway, several State highways and two interstates, as well as local facilities. US 20 traverses the region from east to west, carrying 36,350 cars and 3,875 trucks per day, and Business US 20 travels through both Belvidere and Rockford. The two interstate highways within the Region are I-39 and I-90. I-39 carries roughly 45,000 vehicles a day locally, running from the Wisconsin state line south to its terminus at Bloomington-Normal. I-90, a part of the Illinois Toll Highway system, connects Chicago to Wisconsin by way of Belvidere, Rockford, Loves Park, Machesney Park, Roscoe and South Beloit. Two additional interstate highways lie short distances outside the Rockford MSA. In Wisconsin, I-43 provides easy access to Milwaukee while to the south, I-88 provides access east towards Chicago and westward to lowa. State roadways include Illinois Routes 2, 70, 75, 76, and 173. In addition to passenger vehicles, 40 motor freight carriers serve our area, and 37 local terminals.

### PUBLIC TRANSIT

The Rockford Mass Transit District (RMTD) provides fixed route and paratransit service to the cities of Rockford and Loves Park and the Village of Machesney Park. The 39 fixed route buses operate over 17 day-time routes from Monday thru Saturday, six night routes and five routes on Sundays. The Boone County Council on Aging offers public transportation service, equipped with wheel-chair lifts, to all residents of Boone County, regardless of age.

### FREIGHT RAIL SERVICE

Carriers serving the Rockford MSA include Illinois Railnet; Canadian Pacific; Canadian National (CN); and Union Pacific (UP) rail lines. Switching service is continuous and intermodal service is available in Rochelle, 25 miles to our south along I-39 at Global Intermodal III, the UP's largest intermodal hub; and at over 20 other locations within

the Chicago Area just 60 miles away.

The Region is also served by major rail lines allowing businesses to handle freight at competitive rates. The rail lines are so important to the Region that in 2003, the City of Rockford, the MSA's largest city, commissioned the Chicago engineering firm of Wilbur Smith and Associates to do an assessment and make recommendations for the consolidation and improvement of railroad infrastructure in the Metropolitan Area. The study had several recommendations for the Region, mainly to relocate most of the current freight storage yard, rail freight interchange and rail-truck transfer operations from the "Rockford Yards" area on the southwest edge of downtown Rockford to an area of southeast Rockford, east of Alpine and west of Perryville Road, between the current Union Pacific and Canadian National/Illinois Central rights of way.

The relocation of these operations will allow the City of Rockford to move forward with plans to redevelop the "Rockford Yards" area in a manner more compatible with the commercial and residential uses in the surrounding area, as well as to reduce the amount of truck and service vehicle traffic through the inner city area generated by the current truck-rail transfer operations. The relocation will also provide easier access for truck traffic to I-39 and I-90 interchanges, thereby reducing congestion on local streets. The southeast would also provide opportunities for the rail-related industrial and warehousing development on the adjacent tracts of undeveloped land between Mulford and Perryville Roads. The estimated costs to construct the storage yard track between Alpine and Mulford Roads in 2003 was \$920,000.

### PASSENGER RAIL SERVICE

Restoration of passenger rail service to the Rockford Region is very close to becoming a reality. Several resources have aligned to make a complete funding package a real possibility in the next six months. First, the ARRA has created, for the first time, a dedicated federal funding source for inter-city passenger rail capital needs as well Amtrak's internal capital needs for rolling stock. Funding applications from the states are due on June 15, 2009; the State of Illinois is well positioned to receive grant awards. Awards are expected by October 15, 2009. The project window would then be roughly two years for the capital upgrades to rail infrastructure and refurbishing of rolling stock. Regional leaders have suggested the date of November 11, 2011, as the inaugural date of the Chicago to Dubuque inter-city passenger service. The local commitments are passenger train stations, platforms and parking lots. Second, the Illinois General Assembly has crafted a major capital program containing \$550 million for passenger rail needs statewide. The Governor will hopefully be signing the bill for the new capital program by July 1, 2009. The combination of the ARRA and the new capital program in Illinois provides all of the necessary capital and operating funds for train service to be restored.

The commuter rail project being spearheaded by the Northern Illinois Commuter Transportation Initiative (NICTI) is also advancing at a rapid pace. President Obama and the US Congress are aggressively making significant changes to the "New Starts" program that make the NICTI project a more favorable candidate for future funding from the Federal Transit Administration. While the NICTI project to bring commuter rail to the Rockford Region is a much longer process than intercity passenger rail, the funding streams will complement and leverage each other to bring the total passenger rail package to reality sooner than anticipated. It is

hoped that commuter rail could have initial train service two years after inter-city service is restored.

### AIR SERVICE

There are up to 31 passenger flights depart from the Rockford MSA each week at Chicago Rockford International Airport (RFD). Currently, Allegiant Air offers non-stop flights to Orlando/Sanford, Las Vegas, Clearwater/St. Pete (Tampa Bay Area), and Phoenix/Mesa. Apple Vacations offers seasonal service to Cancun and Direct Air offers seasonal service to the Fort Myers Area/Punta Gorda. Perhaps more importantly from an economic development standpoint, RFD is the 24th largest cargo airport in the United States and includes the largest regional parcel-sorting facility in the UPS system. It serves as a US Customs Port of Entry and is home to Foreign Trade Zone #176. RFD has progressively evolved from a general aviation facility to a commercial service airport.

### WATER SYSTEMS

As discussed earlier, public water in Boone and Winnebago Counties is obtained from 47 drilled wells. There are 37 ground storage reservoirs and 5 elevated tanks. Annual production is 10.35 billion gallons. Average consumption is approximately 29.55 million gallons per day. There are several public water systems, the largest being that of the City of Rockford. Others include those serving Belvidere, Loves Park, Machesney Park, Cherry Valley, Roscoe, Rockton, and the Village of Winnebago.

### ELECTRICAL SYSTEMS

ComEd is the Region's primary power supplier. Its service territory covers 11,411 square miles in northern Illinois, serving 70% of the population in Illinois. ComEd's transmission and distribution systems are extensive, with more than 5,300 miles of overhead transmission lines and approximately 36,000 miles of overhead distribution lines and 29,000 miles of underground distribution lines. Electricity consumption in Illinois is an ongoing concern and ComEd plans to reduce total consumption by 2% by 2014 with efficient motor, lighting, and climate control technologies. The City of South Beloit is served by Rock County Co-Op.

### NATURAL GAS SYSTEMS

Nicor Gas provides gas service to 641 communities in the northern third of Illinois, excluding the City of Chicago. The City of South Beloit is served by Rock County Co-Op.

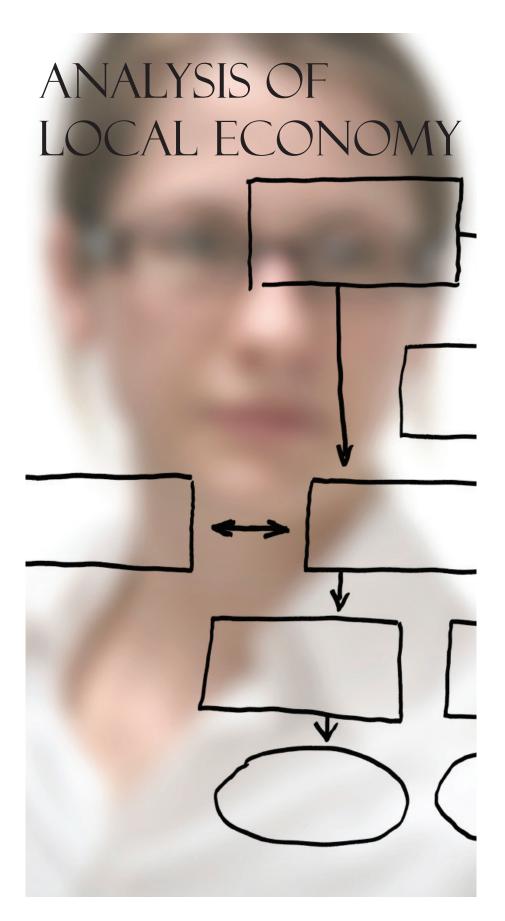
### **TELECOMMUNICATIONS**

Telecommunications is assuming as large a role in the infrastructure requirements

of business as the more conventional components of roadways and sewers. As we move into the future, planning for these services will continue to take a larger role in our planning efforts. Service providers include AT&T, Comcast, One Communications, Rock River Internet, TDS, Cricket and Verizon.

### SOLID WASTE DISPOSAL

In 1989 and 1990, the Illinois EPA and U.S. Environmental Protection Agency (USEPA), in two separate actions, removed approximately 155,000 gallons of leachate from the MIG/DeWane landfill in Boone County. In April 1999, elevated levels of landfill gas were detected in the soil and in a few homes in Wycliffe Estates directly west of the landfill. An active landfill-gas interception system was installed along the western boundary of the landfill. An inventory and analysis of solid waste disposal and landfill operations is not available for the region at this time.



This section examines recent trends and the current state of the economy in the Rockford MSA. It aims to provide insights into opportunities for investment and policies and/or actions local developers can take to make the region better suited for development in the future.

### REGIONAL ECONOMIC TRENDS

The Rockford MSA serves a large market in Illinois and beyond with a diverse set of businesses and industries. In 2008, the most recent year for which Gross Domestic Product data is available, the MSA generated \$12.4 million in goods and services, up from \$9,6 million in 2001 (over a 20% increase in current dollars). On a per capita basis, the average of \$29,727 per person produced in 2001 increased to \$30,086 (in constant dollars). Thus, during the first half of the past decade, the economy increased although by less than the U.S. economy.

Exports are important to the Region's economy, representing 9.1% of the GDP in the Rockford MSA. MSAs in Illinois differ widely depending on industrial base. Decatur, for instance, had 90% of its GDP associated with exports in 2005, while Peoria was 56%. The high ratios are related to Caterpillar, Archer Daniels Midland, and similar industries that market globally.

The Rockford MSA, on the other hand, is more comparable to Danville and Champaign-Urbana. While a lower ratio than in some other MSAs, exports are, nevertheless, vital to the future of the Area and should continue to be part of an aggressive economic development strategy. Especially interesting is that Rockford exported to a diversity of countries with the highest exports in 2007 to the Free Trade Areas of the Americas and the European Union. In 2007, for instance, Rockford MSA exported \$525,000,646 to E.U. countries, \$526,299,663 to the FTAA Region (IFA), and \$403,489,547 to NAFTA countries. See Figure 15.

Like many regional centers, the Rockford MSA has long had a heavy manufacturing base. The reductions in manufacturing left a skilled labor force not always suited for production techniques needed by replacement industries. Until recently, there has been a major concentration in the auto industry in Belvidere and neighboring Janesville, Wisconsin. These plants have suffered significant setbacks in the current recession. GM's Janesville plant closed in December of 2008, nearly a year ahead of even the planned closing date due to the severity of the recession, displacing 1,200 workers. While the Chrysler plant in Belvidere remains open, it has cut back from three shifts to just one and some other related businesses have closed.

While the Janesville plant is not physically located in the Rockford MSA, Rock County, Wisconsin, is within the Rockford MSA labor shed. Other non-residents from outside the Area may also seek jobs, education, housing, and other public services in Winnebago and Boone Counties.

The Rockford MSA also has many older buildings and sites formerly used in manufacturing that now are classified as brownfields. These not only represent a significant cost to rehabilitate and make useful again, they also present major challenges for the neighborhoods around them to remain viable. In some instances, the buildings are obsolete in design needed for current and future manufacturing, (e.g. ceilings that are too low or other inappropriate construction). While some may be candidates for redevelopment for other uses, the need to assess and remediate

any environmental issues can be a significant stumbling block to anything ever moving forward. Because of this, redeployment of not only brownfields but also greyfields (under used or vacant commercial properties) are a major goal of this CEDS

Manufacturing industries in the past have paid high wages, so there is local interest in finding replacement manufacturing jobs. However, in the current economic climate, with competition from foreign countries and Right to Work states, this goal will be difficult to accomplish and must be supplemented by other approaches such as focusing on small business start-ups through an entrepreneurial local climate and techniques.

### COMPARATIVE EMPLOYMENT TRENDS

Employment trends by industry during the past two decades (1990 to 2008) are overviewed below as background for later discussions of industry concentration and competitive analyses. It begins with a brief description of four comparable metropolitan areas (Flint, MI; Fort Wayne, IN; Bloomington-Normal, IL; and Peoria, IL), selected on the basis of population size and an employment emphasis in the auto or heavy vehicle industries. They are compared to how the Rockford Area fared in employment and other characteristics. See Figure 16 for detailed information.

### Bloomington-Normal MSA, Illinois

Located in central Illinois, approximately 120 miles southwest of Rockford at the intersection of I-39, I-74, and I-55, the City of Bloomington is the county seat of McLean County, the largest county in Illinois in terms of area. According to ACS data, the Bloomington–Normal MSA had a population estimated at 154,176 in 2007, which is up from 2005 estimates of 146,894. Although the MSA has had historically low unemployment rates over the past decade, recent cuts at Mitsubishi Motors manufacturing plant in Normal, Illinois, have affected the economy in a negative way. In 2008, Mitsubishi Motors North America (MMNA) originally reduced employees at the plant to 1,950, a significant decrease from the 3,150 individuals previously working at the facility. To prevent closing the plant, Union Auto workers of America (UAW) negotiated a wage and benefit decrease. The current (2009) employee count is at 1,264, and Mitsubishi has agreed to keep the plant operational until 2012. But, with lower salaries and benefits, the economic affect will be felt way beyond the nearly 2,000 employees that have already been laid off.

Much of the stability in the unemployment rate (October of 2009 at 6.5%) is due to the two institutions of higher education in this region – Illinois State University and Illinois Wesleyan University, as well as several other large companies including: State Farm Insurance and Country Insurance & Financial Services.

### Flint, Michigan

Located about 60 miles northwest of Detroit, Flint is the fifth-largest city in Michigan. Flint's population in 1998 was 131,000; in 2000 it had a population of 124,943, a decline of nearly 5%. By 2007 the population had declined even further to 114,662. The out-migration was directly related to the high unemployment rates and the downward trend in the Flint economy. The median household income in 2007 was \$27,560, well below Michigan's MHI of \$48,642. The Flint MSA had an estimated 2008

population of 434,382, which was also a slight decline from the MSA population of 436,131 in 2000. In 2007, Flint had an unemployment rate of 10.3%, which is less than the 2000 estimates of 11.3%, and nowhere near the rates in the late '80s and early '90s. However, the Bureau of Labor Statistics shows that the MSA's unemployment rate has risen again, reaching 15.2% in October of 2009.

Flint was a major contributor of tanks and other war material during World War II due to its heavy manufacturing facilities. It was a highly publicized example of the effects of the 1970s collapse of the US auto industry on surrounding communities. In the past decade, local efforts to counter de-industrialization centered around diversifying the economy, either by attracting small parts manufacturers with vacant industrial space and tax incentives, or steering the city toward a more commercially driven economy. Its recovery efforts and economic restructuring may help the Rockford MSA deal with its current economic downturn.

### Peoria, Illinois

Peoria is midway between Chicago and St. Louis, 138 miles southwest of Rockford. The Peoria MSA had an estimated population of 371,932 in 2008, making it the third largest MSA in Illinois, after Chicago Area and the Metro-East portion of the St. Louis Metro Area. Peoria's population was virtually unchanged between 2000 (112,936) and 2007 (113,546), making it the sixth largest city in Illinois. The unemployment rate was 11.7% in October of 2009, 8.2% in 2007, and 7.0% in 2000. The median household income was \$42,260 according to the three-year ACS average (2005-07). It is the world headquarters of Caterpillar, Inc., and other businesses distributing products and services globally.

In January of 2009, Caterpillar announced layoffs of 20,000 workers, nearly 20% of its global workforce. Peoria was seemingly coping with the recession before the layoffs with only a slight increase in unemployment, from 4.5% to 6.2%, between November 2007 and November 2008. However, in a community of this size, the magnitude of the job losses from the city's largest employer are enormous. The last time Caterpillar faced a job elimination of this scale was in the early 1980s, when the company had to deal with the combination of a recession and loss of market share to Japanese competitors.

### Fort Wayne, Indiana

Located in northeastern Indiana, with a population of 251,247, Fort Wayne is the second-largest city in Indiana after Indianapolis. In 2008, the estimated population of the Fort Wayne MSA was 411,677. Unemployment in the MSA reached 10.3% in October of 2009, up from 2007 when it was 7.2%, and double the rate of 5.8% in 2000. The economic downturn during the early portion of 2000 hit the northeast Indiana employment base hard. The Fort Wayne MSA lost jobs at a rate approximately twice that of the State of Indiana from the point of peak employment in March 2000 through September 2004. According to the Bureau of Labor Statistics, the MSA lost 6% (16,750 jobs) of its employment base, compared with a 3.3% drop in employment across Indiana.

The local economy is based primarily on manufacturing, insurance, and health care. Not surprisingly, the vast majority of jobs lost were in the manufacturing sector—both statewide and in northeast Indiana. Between February 2000 and September 2004, manufacturing employment in the Fort Wayne MSA was down by 15,740 jobs, which

represented a 21% decline in the industrial sector.

### How the Rockford MSA Compares

Employment in the Rockford MSA fluctuated with the national economy during the past 20 years with approximately 150,000 employed in the total non-farm sector in 2009. In comparing the Rockford Area with the four other MSAs described above, we used 1990 as a base year. Total non-farm employment increased 14% between 1990 and 2008 in the Rockford MSA compared with an increase of 39% in Bloomington-Normal and 22% in Peoria. However, as a large former auto manufacturing economy, Flint actually declined 17% during this period and Fort Wayne increased only 11%. This comparison suggests that the Rockford MSA outperformed two of the other MSAs in overall employment change.

Because it represents the lion's share of employment, the private sector closely follows the total non-farm sector. Substantial shifts occurred within the private service-providing sector, however, with employment rising from approximately 75,000 employees in 1990 to more than 100,000 in 2008, a 40% increase. During the same period, employment in goods-producing industries declined from approximately 55,000 to slightly more than 40,000, a 25% drop. Manufacturing declined even more (32%) and the trend in unemployment reflects these job losses.

As stated earlier, March 2011 unemployment for the Rockford Region was at 13.3%. Not only did unemployment rise with a decline in manufacturing jobs, but the average wages also declined as employment shifted from manufacturing to services. This trend occurred even though services such as medical doctors and technicians are paid well above other service workers and the Rockford Area has a strong contingent (13,842 jobs in 2001) of people employed in medical services.

Employment trends in the Rockford Area are somewhat similar to those in the four comparison metro areas similar in size and dependence on manufacturing. Rockford performed more poorly in total non-farm employment following the recession in the early 2000s, however, than did Peoria. One explanation could be the fact that exports are more important in Peoria, as well as the concentrated attempts to focus on small business start-ups and health care in anticipation of the pending employment reductions by Caterpillar. Nevertheless, compared with an area such as Flint, also heavily dependent on the auto industry, the Rockford Area has done relatively well. See Figure 17.

In Peoria, manufacturing ended the period with fewer employees (10% decline) than in 1990. While it was hit hard in 2003, Peoria has been able to rebound continuously since that time, while the Rockford Area responded several years later and at a slower rate. Fort Wayne was comparable to the Rockford Area in the late 1990s but exhibited more stability because of differences in industrial structure. See Figure 18.

In comparing Rockford with other MSAs in Illinois, a similar profile of trends in total non-farm employment shows that the Rockford MSA (16% increase) was higher than Decatur (2% increase) and approximately the same as the Quad-Cities (15% increase) but exhibited much more volatility than some of the other MSAs in Illinois. Bloomington-Normal, for example, exhibited relatively little volatility and has had a steadier growth rate (39% increase). Much of this trend is due to the high proportion of white-collar industries including insurance and the universities. See Figure 19.

Exports by Destination, Rockford MSA								
Destination		Percent Change						
Desilidion	2005	2006	2007	2008	reiceni change			
APEC	\$534.84	\$657.39	\$689.94	\$797.97	49.2%			
FTAA	\$432.68	\$533.01	\$526.30	N/A	21.6%			
European Union	\$331.69	\$370.90	\$525.00	\$555.89	67.6%			
NAFTA	\$362.74	\$440.81	\$403.49	\$495.55	36.6%			
Asia	\$148.06	\$194.64	\$257.78	\$271.80	83.6%			
South America	\$65.20	\$88.02	\$112.79	\$75.94	16.5%			
ASEAN	\$30.96	\$44.91	\$76.85	\$82.17	165.4%			
OPEC	\$17.33	\$18.34	\$20.18	\$22.73	31.2%			
Africa	\$16.30	\$22.55	\$19.02	\$19.77	21.3%			
DR-CAFTA	\$3.12	\$3.12	\$6.99	\$4.22	35.3%			
Source: Bureau of the Cens	sus, U.S. Department o	of Commerce						

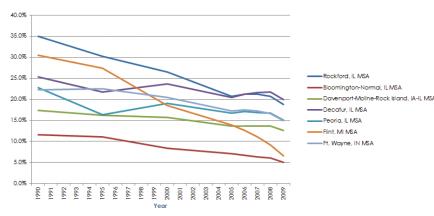
GDP and Exports									
		2007		2008					
Area Name	GDP	Exports	% of GDP	GDP	Exports	% of GDP			
Rockford MSA	12,105	1,400.0	12%	12,413	1,511.8	12%			
Bloomington-Normal, IL MSA	7,878	344.8	4%	8,286	330.3	4%			
Davenport-Rock Island-Moline, IL-IA MSA	16,102	4,142.5	26%	16,791	5,255.0	31%			
Decatur, IL MSA	4,976	N/A	N/A	5,179	N/A	N/A			
Peoria, IL MSA	16,495	11,221.7	68%	17,308	14,230.0	82%			
lint, MI MSA	11,753	1,083.4	9%	11,406	801.0	7%			
ort Wayne, IN MSA	16,765	1,010.5	6%	16,794	1,142.8	7%			
Area Name		2005			2006				
Ared Name	GDP	Exports	% of GDP	GDP	Exports	% of GDP			
lockford MSA	10,840	992.0	9%	11,500	1,186.5	10%			
lloomington-Normal, IL MSA	6,887	122.2	2%	7,276	187.0	3%			
Davenport-Rock Island-Moline, IL-IA MSA	14,739	3,144.0	21%	15,490	3,407.5	22%			
Decatur, IL MSA	4,693	4,219.4	90%	4,680	N/A	N/A			
Peoria, IL MSA	14,347	8,070.0	56%	15,633	9,624.6	62%			
lint, MI MSA	11,983	1,203.1	10%	12,092	1,129.1	9%			
ort Wayne, IN MSA	15,404	1,311.3	9%	16,015	727.6	5%			
Cource: Bureau of the Census, International Trad	le Administration I	I S Departme	nt of Commen	00					

# Total Non-Farm Employment (1990-2009) Total Non-Farm Employment (1990-2009) Rockford, IL MSA — Rockford, IL MSA — Bloomington-Normal, IL MSA — Davenport-Maline-Rock Island, IA-IL II — Decartur, IL MSA — Peorla, IL MSA — Peorla, IL MSA — Fint, MI MSA — Fint, MI MSA — Fit. Wayne, IN MSA — Fit. Wayne, IN MSA

Source: U.S. Bureau of Labor Statistics



### Manufacturing as Percentage of Total Non-Farm Employment (1990-2009)



Source: U.S. Bureau of Labor Statistics.

### 19

## PRockford, IL MSA Bloomington-Normal, IL MSA Davenport-Moline-Rock bland, IA-IL MSA Decatur, IL MSA Peoria, IL MSA Peoria, IL MSA Fint, MI MSA Fit. Wayne, IN MSA

Manufacturina (1990-2009)

Source: U.S. Bureau of Labor Statistics.

### **Manufacturing Industries in Midwest Communities**

An even closer examination, seen in Figure 20, of manufacturing employment in the five Illinois metro areas demonstrates substantial differences in performance between the Peoria and the Rockford Area economies. All of the Illinois MSAs lost manufacturing employment in the past 20 years, but the Rockford MSA experienced the largest decline (percentage-wise) during this period. In 2008, the Rockford MSA had 68% of the manufacturing employment it had in 1990; in comparison, Peoria and the Quad Cities each declined only 10% during this period. By comparison, Bloomington-Normal lost 27% of manufacturing, partly because of recent cutbacks in the auto industry.

The Peoria Area rebounded much better after the 2001-2002 recession than did the Rockford Area. However, Peoria also underwent a downturn in the early 2000s similar to Rockford, but the variations in manufacturing employment were less severe. One explanation may be the high dependence on exports in the Peoria Area as noted previously. Demand in other countries remained more stable which provided stronger markets for Caterpillar's products. These differences in economies within the same state suggest that statewide trends and factors are not the important determinants; rather, differences in industry structure and the types of markets served explain the differences. The downward trend in manufacturing employment shows the vulnerability of the Rockford Area economy to recessions and the long-term cutbacks in manufacturing employment.

More explanation of these trends will be provided later in a detailed comparison of employment trends considering the local industry mix and whether these industries grew more rapidly than their national counterparts. That analysis can shed light on the importance of local conditions that might be useful in designing economic development approaches.

Changes in manufacturing are shown more clearly in Figure 21, where Rockford went from 35% of its employment in manufacturing in 1990 to approximately 21% in 2008. Decatur, on the other hand, was able to recover some lost manufacturing employment and went from 25% to 22% during this period. Bloomington-Normal, home to Mitsubishi Motor Works, lost half its manufacturing share of employment but manufacturing was only 12% of the employment base in 1990. The Quad-Cities also maintained a relatively stable manufacturing base during this period.

Even a cursory review of the trends illustrates the significant declines in manufacturing employment in Illinois during the past 20 years. Automation combined with competition from other auto companies has replaced manufacturing jobs with service jobs that often pay substantially less. The Rockford Area is not alone in this trend, but it is equally clear that an aggressive effort will be needed to replace many of these jobs.

### **UNEMPLOYMENT TRENDS**

While employment trends by type of industry help understand how a region has changed in the past, equally important is an understanding of employment stability or instability. A comparison of the five MSAs and Illinois as a state shows the volatility of the economies in relation to the national and state recessions over the past 18 years.

Several differences stand out. First, Decatur has traditionally had the highest monthly unemployment rate except for the late 2000s when it was surpassed by Rockford for several years including 2007, 2008 and 2009. Second, the Rockford MSA has had wide swings in unemployment from the early 1990s to 2003 when it hit 8.1%. Most recently, the Rockford MSA has the highest unemployment rate of the five Illinois MSAs; individually these two counties are the top two in Illinois in unemployment. Currently the unemployment rate for the MSA is at 13.3%.

Third, Bloomington-Normal has had a much more stable economy. During the past decade, the economy went from approximately 3% to 5% unemployment. Cutbacks in Mitsubishi Motor Works explain much of this experience even with a high percentage of employment in white-collar industries. Nevertheless, Bloomington-Normal has continued to stay well below the statewide unemployment rate.

Several observations are in order at this time. First, Peoria, with an increased effort to diversify the economy focusing on small business growth, health care, bio-tech and similar industries, is undergoing a transformation into a new economy and, in fact, seems to hold its own in terms of unemployment. Second, Bloomington-Normal, with a more diversified economy, including white collar industries, is an example of how the presence of auto manufacturing can add more volatile economic conditions. Decatur, an older manufacturing center, continually struggles with unemployment. These examples of sister MSAs in Illinois may offer suggestions for local developers in the Rockford MSA as they work through the CEDS process. Namely, economic diversification, expansion of small businesses, and recruitment of white-collar jobs could add stability to the local economy.

### INDUSTRY CONCENTRATION

Trends in industries in the Rockford MSA are presented at two levels. (See Figure 22.) First, 2007 data from the Bureau of Labor Statistics (BLS) compiled from the Quarterly Census of Employment and Wages are used in calculating the Location Quotients to show the specialization of industries. Detailed data cannot be disclosed in sectors with fewer than three business establishments. These situations limit a full understanding of the importance of specific industries in the region, even large businesses. For instance, employment by a major employer such as the Chrysler plant in Boone County cannot be disclosed since it is the only establishment in a specific category.

The County Business Patterns (CBP) compiled by the Department of Commerce, an alternative data source, has the same limitations; however, the Center for Governmental Studies at NIU has a program to reliably estimate data for establishments when disclosure is an issue. Both sets of data are used in this report.

### COMPOSITION OF EMPLOYMENT

The Rockford MSA gained in total employment between 2002 and 2007, from 134,832 to 138,107 (2.4%). The main increase was in Boone County, which grew from 10,937 to 14,749 during this period, while Winnebago County declined from 123,895 to 123,358. Expansions in the auto industry drove much of the growth, which will aggravate the employment situation in the coming years because of the heavy

dependence on a cyclical industry. This may be especially true in this case since the Chrysler plant in Belvidere was operating three shifts in 2007.

While detailed information is not available on auto manufacturing specifically using the BLS data, the growing importance of manufacturing in general is obvious. In 2002, manufacturing represented 26.3% of the MSA's employment, 36.9% of the Boone County employment and approximately 25.4% in Winnebago. These figures compare with an average of 14.1% of the U.S. employment overall.

By 2007, the percentages had changed substantially. The 33,821 employed in manufacturing represented 24.5% of MSA employment while manufacturing (6,394) was 43.4% of the employment in Boone County. Interestingly, while manufacturing employment increased its share in Boone, it dropped slightly in Winnebago to 22.2% by 2007. This may be explained at least in part by Chrysler's working three shifts in 2007.

The North American Industry Classification System (NAICS) grouping of trade, transportation, and utilities, another relatively large employer, represented 21.9% of MSA employment in 2007, up slightly from 20.8% five years earlier. It increased from 19% to 20.2% in Boone County and from 20.9% to 22.1% in Winnebago County.

Other 3-digit industries, with a substantial number of employees and for which data are available, include machinery manufacturing (8,977 employed in 2007:Q1), fabricated metal product manufacturing (8,060), transportation equipment manufacturing (7,861), specialty trade contractors (4,472), and building construction (1,370). Retail and/or wholesale trade also have relatively large employment (23,913).

The MSA economy is relatively concentrated with 59% of its employment in three industries: manufacturing; trade, transportation and utilities; and business services. The importance of these specific industries and their relative changes compared to national trends are described next.

### LOCATION QUOTIENTS

For simplicity in presentation, the main industries in the MSA have been grouped into four business categories:

- 1. resource production and construction
- 2. goods production and distribution
- 3. business services
- 4. human services and government

While the first three categories are typically considered wealth-generating, the last category, human services and government, is often considered a local service because it relies on a population base. In the case of the Rockford MSA, however, medical services are a major export to other areas and, specialized medical treatment especially can be viewed more as an export industry as well as a specific local service. This sector is a major employer and exports services. Specialized services draw patients in the same way that other businesses sell products or services.

Of the first category, production and construction business, only utilities indicate they export from the region. Mining, a relatively small industry, is declining similarly to rates of the rest of the country. Employment in construction increased 26.4% during the past decade to a significant extent because of the housing construction but also due to construction of business buildings during the economic expansion. Construction now has cut back substantially and will not represent as much employment in the near future due to the economic recession.

The second category, goods production and distribution, contains industries actively involved in exporting. For instance, the proportion of employment in manufacturing in the Rockford MSA is more than twice the concentration nationally. While this high proportion partly reflects the auto industry, it also includes many small manufacturing companies that market nationally and internationally (see previous discussion about exports). The unfortunate aspect is that the immediate future for auto production and suppliers is not very positive. The bright side is that some of these workers could be suited for entrepreneurial activities outside the automobile producing sector.

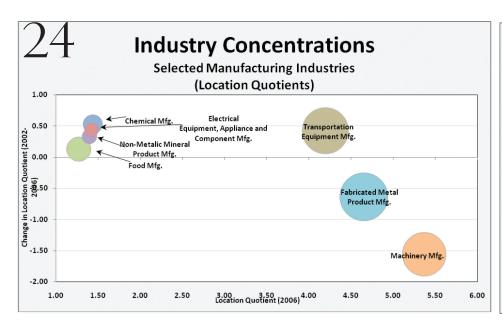
Figure 23 shows the employment changes in each business category between 2000 and 2009. Industries vary in response to business cycles making the concentration of specific industries in a region important to understand in designing development strategies. Industry concentration also sets the stage for possible clusters in a region. A commonly used measure of industry specialization in a region is a Location Quotient (LQ), the ratio of the percent an industry represents in a specific region compared to a base region such as the U.S. The LQ is either more than, equal to, or less than 1.0 which suggests that the region either exports, meets only local demand, or imports products. While a LQ is a fairly indirect measure of economic activity, it can provide insights into the strengths of a region for economic development in two ways. First, industries with high LQs already serve markets beyond the MSA so they have an especially marketable product(s). Likewise, they may also purchase inputs outside the region that could, instead, be produced in the Rockford MSA. Thus, focusing on industries with a high LQ and those with an increasing LQ can suggest opportunities to develop business clusters. While industrial specialization offers advantages for a region, it also may mean vulnerability if, and when, that industry experiences a prolonged downturn. Second, examining industries with a low LQ can offer insights about business opportunities to produce goods locally that are currently purchased outside the region. Import substitution is often an attractive economic development strategy since sometimes products are imported simply because other businesses do not realize the opportunities for production (gap). In other cases, the product may already exist in the region but businesses still import it because they do not know that it exists locally (disconnect). However, low LQs often reflect factors that limited the concentration of these industries in the region in the past.

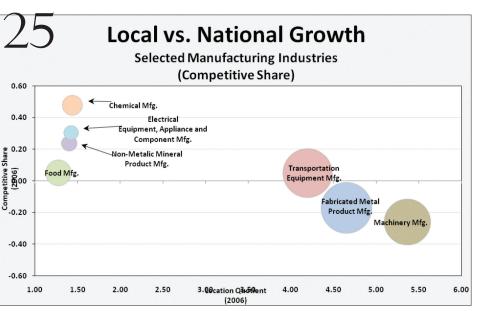
While manufacturing is a major exporting industry in the Rockford Area, it also lost significant employment (over 10,000 jobs) in the past decade. The employment declines in manufacturing reflect the state and national experiences and result from higher competition from regions with lower wages. In addition, however, the number of employees needed to produce at past levels has decreased with more capital intensive industries. In this case, employment declines can still be associated with higher productivity levels and in some instances with higher pay for a smaller number of workers with more sophisticated skills which places greater emphasis on education and training. This issue has come up several times in discussions with business leaders.

Industry Trends										
Industry	Boone County			Winnebago County			Rockford MSA			
industry	2002	2009	% Change	2002	2009	% Change	2002	2009	% Change	
Base Industry: Total, all industries	10,937	10,121	-7.5%	123,895	110,531	-10.8%	134,832	120,653	-10.5%	
Natural Resources and Mining	211	178	-15.6%	144	115	-20.1%	355	293	-17.5%	
Construction	1,727	911	-47.2%	6,078	4,189	-31.1%	7,805	5,099	-34.7%	
Manufacturing	4,034	3,383	-16.1%	31,456	23,462	-25.4%	35,490	26,845	-24.4%	
Trade, Transportation, and Utilities	2,075	2,326	12.1%	25,916	24,320	-6.2%	27,991	26,646	-4.8%	
Information	86	127	47.7%	2,054	1,759	-14.4%	2,140	1,886	-11.9%	
Financial Activities	410	280	-31.7%	6,763	5,648	-16.5%	7,173	5,928	-17.4%	
Professional and Business Services	504	563	11.7%	15,396	13,169	-14.5%	15,900	13,321	-16.2%	
Education and Health Services	659	737	11.8%	19,724	22,169	12.4%	20,384	22,906	12.4%	
Leisure and Hospitality	747	1000	33.9%	11,245	10,984	-2.3%	11,992	11,984	-0.1%	
Other Services	481	608	26.4%	5,096	4,654	-8.7%	5,576	5,262	-5.6%	
Unclassified	5	10	100.0%	22	62	181.8%	27	72	166.7%	

Source: U.S. Bureau of Labor Statistics

.E12 (	Employmen	- ondriges i						
				rd MSA		Rockford MSA vs. Nation		
	Industry Sector	Emplo	yment	Employme	nt Change	Location	Quotient	Change
		2000	2009	Number	Percent	2000	rd MSA vs. 1 Quofient 2009 1 0.5 0.2 0.1 2.5 1 2.1 1 1 0.9 0.7 0.6 0.1 1.4 0.6 1.2 0.7 0.9 1.1 0	1990-2005
otal Emplo	pyment	195,495	201,876	6,381	3.3%	1	1	0
ion	Farm	1,709	1,549	-160	-9.4%	0.5	0.5	0
duct	Forestry, Fishing and Related Activities	225	204	-21	-9.3%	0.2	0.2	0
Resource Production and Construction	Mining	240	135	-105	-43.8%	0.2	0.1	-0.1
ourc ind C	Utilities	1,481	1,597	116	7.8%	2	2.5	0.5
ě .	Construction	10,161	12,839	2,678	26.4%	0.9	1	0.1
fion	Manufacturing	44,334	33,958	-10,376	-23.4%	2.1	2.1	0
oduc	Wholesale Trade	7,166	7,418	252	3.5%	1	1	0.1
Goods Production and Distribution	Retail Trade	22,911	21,645	-1,266	-5.5%	1.1	1	-0.1
9 g	Transportation and Warehousing	6,047	6,039	-8	-0.1%	0.9	0.9	0
	Information	2,785	2,664	-121	-4.3%	0.6	0.7	0.1
ces	Finance and Insurance	8,457	8,506	49	0.6%	0.9	0.9	0
Servi	Real Estate and Rental and Lease	4,678	6,479	1,801	38.5%	0.7	0.7	0
Business Services	Professional and Technical Services	7,110	8,270	1,160	16.3%	0.6	0.6	0
is n	Management of Companies and Enterprises	387	300	-87	-22.5%	0.2	0.1	0
	Administrative and Waste Services	12,941	17,506	4,565	35.3%	1.2	1.4	0.3
	Educational Services	2,151	2,783	632	29.4%	0.6	0.6	0
a a	Health Care and Social Assistance	20,766	24,269	3,503	16.9%	1.2	1.2	0
vice	Arts, Entertainment, and Recreation	2,424	2,905	481	19.8%	0.6	0.7	0.1
Human Services and Government	Accommodations and Food Services	11,693	12,183	490	4.2%	0.9	0.9	0
D III O	Other Services, Except Public Administration	11,190	13,259	2,069	18.5%	1.1	1.1	0.1
=	Government	1,349	1,158	-191	-14.2%	0.1	0	0
ource: W	oods and Poole Economics, Inc., 2008							





## An examination of manufacturing sectors at the 3-digit NAICS industry level illustrates the extent of the erosion of industries that were once the mainstays of the Rockford Area economy (automobiles, aircraft components and machine tools). The two industry sectors with the greatest decline in employment (in terms of absolute numbers) were machinery manufacturing, which lost 2,896 jobs between 2002 and 2006 and fabricated metal products, which shed 1,850 jobs. Although the transportation equipment manufacturing sector showed a net increase in employment, the current recession, combined with the recent troubles in the domestic auto industry will likely wipe out those gains over the next several years. See Figure 26.

The concentration of wholesale and retail trade activities in the Rockford MSA are at comparable levels as the nation. As with manufacturing, the concentration of Trade compared with the U.S. did not change during the past decade.

The third group, the business services sector, depends highly on economic opportunity, so while it performed well during the expansion of the 2000s, it is likely to take a cutback during the current recession. In fact, even during the expansion, the number of employees in management of companies and enterprises declined 22.5% in the MSA. This can reflect a closing of headquarters and offices. On the other hand, employment in the administrative and waste services increased 35.3% which is at a more rapid rate than the U.S. as a whole. This may be an area to examine in more detail in the future since many of the services may be exported.

The last group, the human services and government sector, saw health care and social assistance increasing 16.9% between 2000 and 2006 and exhibits the highest likelihood of exports. Hospitals and medical services are similar to private businesses in marketing services outside the Region. The largest growth (29.4%) in the human services and government group was in educational services, especially elementary and secondary education, mainly a local service industry. However, Rockford does contain several institutions of higher education which export services (serve students from other areas) and bring income into the Region.

A more detailed profile of experiences with manufacturing sub-industries for which data are available paints a mixed picture (refer to Figure 24). Transportation equipment, fabricated metal product, and machinery manufacturing appear to be the most important employers for the region (employment size). The sectors with the most promise appear to be chemical, electrical equipment/appliance/component, non-metallic product, and food manufacturing. Some of these sectors do not employ many people, but a sector such as chemical manufacturing shows signs of a growing importance in the MSA.

In particular, transportation equipment manufacturing shows high promise because it has increased during this period and has a high concentration in the region suggesting that it exports from the region. Conversely, machine manufacturing is a relatively large sector showing strong signs of exports, but appears to be losing its relative share within the MSA. The same is true for fabricated metal product manufacturing. However, a snapshot of one year can be affected by business conditions and how the economy affects that specific industry. Nevertheless, these two business sectors bear watching as possible opportunities to increase exports from the region.

### COMPETITIVE SHARE

The employment changes demonstrate a wide differences among industries. First, manufacturing is a slow-growing or declining industry nationally and the MSA may have lost 12,719 manufacturing jobs because of its heavy dependence on manufacturing during the past decade. Second, construction did well nationally and the industry mix component indicates that a gain of 1,136 can be attributed to the presence of this industry. Comparable experiences exist with real estate, rental, and lease businesses (1,849). Finally, health care and social assistance as a sector grew rapidly during this period and 2,076 jobs can be attributed to a concentration of this industry in the MSA.

More interesting, however, is the fact that businesses in the MSA either out-or underperformed their national counterparts. In other words, removing the national growth effect and the industry mix effect assigns the remaining employment changes to local effects (competitive share).

Several key findings should be noted. First, manufacturing in the Rockford MSA underperformed manufacturing nationally and 2,469 jobs can be attributed to this effect as of 2006. The cutbacks because of the 2007-2008 recession and the especially hard-hit auto manufacturing industries will make these losses higher when 2008 and 2009 data are available. Retail trade in the MSA also under-performed compared with stores nationally. This is partly explained because when manufacturing, with relatively high-paying jobs, cuts back, the income declines are almost immediately reflected in retail and wholesale trade and retail more directly. Clearly, the recent employment declines will aggravate this situation in the next several years.

On a more positive note, construction in the Rockford MSA out-performed its national counterparts and added 439 jobs as a result. The biggest contributor to employment growth, however, was administrative and waste services where 2,250 jobs can be attributed to the fact that local businesses grew more rapidly than their national counterparts. Most of the remaining sectors did not perform as well as the same sectors nationally.

### ENTREPRENEURSHIP

The Rockford Region understands the importance of fostering a robust entrepreneurial support network. It is imperative for our region to create more sustainable, growth-oriented businesses as a significant part of our overall development strategy. Both of the economic development organizations in the region, the Rockford Area Economic Development Council and Growth-Dimensions for Belvidere-Boone County, have entrepreneurship and incubator programs. They are looking to expand within the next five years as restructuring and program growth are occurring.

Currently, we have the following infrastructure in place to support entrepreneurship.

### Counseling, Training & Mentoring - Entrepreneurs & Small Businesses

- City of Rockford Economic Development Division
- Rock Valley College's Illinois Small Business Development Center

- NIU School of Business
- Rockford Area Ventures and Incubator
- Rockford College's Center for Ethics and Entrepreneurship
- Rockford Local Development Corporation
- SCORE
- Stateline Angels
- SBA lenders offering 7a's etc.

### U.S. Commercial Services (International/exporting)

- Counseling, Training and/or Mentoring Services Medium Businesses
- Rock Valley College's BPI Outreach
- Rock Valley College's Continuing Education Center
- Illinois Manufacturing Extension Center
- Rock Valley College's Procurement & Technical Assistance Program
- Techworks
- Boone & Winnebago Counties Workforce Investment Board

### K-12 Programs Teaching Entrepreneurship

- Rock Valley College's K-12 program
- Junior Achievement

### **Current Initiatives Supporting Entrepreneurship**

- Inventors Club (Venture Club)
- FastPitch Competition
- Innovate Illinois Competition
- Business Expo
- Entrepreneurship in the Rock River Valley Area Conference
- RAEDC's International Seminar

### SMALL BUSINESS GROWTH AND DECLINES

Local economic development practitioners have shifted focus in recent years with more emphasis on entrepreneurship and small business start-ups as the number of large companies seeking to relocate has decreased. The National Employment Time Series (NETS) compiles data on both the number of establishments and number of jobs by year for both counties and MSAs. This data base uses Duns Marketing Information (DMI) files, among others, which contain more than 34 million businesses nationwide.

In 2000, the Rockford MSA had 13,847 establishments and by 2007 this number had increased to 16,631 (a 20.1% increase). The growth rate is consistent across the MSA with 18.9% in Boone County and 20.3% in Winnebago. While the number of establishments increased, the number of jobs represented by these companies decreased 4.5% (8,150 jobs). The decline in the number of jobs was higher, percentage-wise, in Boone County (6.0%) than in Winnebago (4.4%). These trends

Emple	nument by ladust	y, Rockford MSA			
Епри	Dynieni by indosi			Paramet	Channa
NAICS Industry Code	2002	Total Population			Change
Paca Industry Total all industries	134.832	2006 135,733	120.653	0.7%	2006-2009 -11.1%
Base Industry: Total, all industries  333 Machinery manufacturing	10,698	9,526	7,907	-11.0%	-17.0%
		-			
621 Ambulatory health care services	6,183	6,275	6,807	1.5%	8.5%
332 Fabricated metal product manufacturing	9,395	7,976	6,386	-15.1%	-19.9%
623 Nursing and residential care facilities	3,901	4,110	4,231	5.4%	2.9%
452 General merchandise stores	3,686	4,134	4,216	12.2%	2.0%
336 Transportation equipment manufacturing	ND	6,659	3,966	N/A	-40.4%
541 Professional and Technical Services	ND	4,325	3,757	N/A	-13.1%
238 Specialty trade contractors	5,607	5,627	3,555	0.4%	-36.8%
423 Merchant wholesalers, durable goods	4,155	4,206	3,429	1.2%	-18.5%
445 Food and beverage stores	3,968	3,364	2,837	-15.2%	-15.7%
522 Credit intermediation and related activities	2,500	2,621	2,279	4.8%	-13.0%
611 Educational services	ND	1,861	1,979	N/A	6.3%
813 Membership associations and organizations	1,967	1,915	1,923	-2.6%	0.4%
524 Insurance carriers and related activities	ND	2,006	1,886	N/A	-6.0%
811 Repair and maintenance	1,914	1,770	1,674	-7.5%	-5.4%
441 Motor vehicle and parts dealers	1,950	1,957	1,605	0.4%	-18.0%
812 Personal and laundry services	1,596	1,695	1,592	6.2%	-6.1%
493 Warehousing and storage	ND	ND	1,581	N/A	N/A
444 Building material and garden supply stores	1,446	ND	1,470	N/A	N/A
484 Truck transportation	1,548	1,557	1,434	0.6%	-7.9%
424 Merchant wholesalers, nondurable goods	4,155	996	1,124	-76.0%	12.9%
713 Amusements, gambling, and recreation	987	ND	997	N/A	N/A
448 Clothing and clothing accessories stores	866	928	828	7.2%	-10.8%
531 Real estate	917	864	800	-5.8%	-7.4%
447 Gasoline stations	717	810	772	13.0%	-4.7%
453 Miscellaneous store retailers	867	763	674	-12.0%	-11.7%
335 Electrical equipment and appliance mfg.	972	996	626	2.5%	-37.1%
442 Furniture and home furnishings stores	ND	788	575	N/A	-27.0%
321 Wood product manufacturing	ND	513	556	N/A	8.4%
323 Printing and related support activities	ND	565	498	N/A	-11.9%
517 Telecommunications	ND	ND	498	N/A	N/A
326 Plastics and rubber products manufacturing	763	725	465	-5.0%	-35.9%
327 Nonmetallic mineral product manufacturing	ND	603	450	N/A	-25.4%
339 Miscellaneous manufacturing	ND	ND	386	N/A	N/A
337 Furniture and related product manufacturing	ND	527	329	N/A	-37.6%
515 Broadcasting, except Internet	361	308	289	-14.7%	-6.2%
551 Management of companies and enterprises	ND	225	272	N/A	20.9%
111 Crop production	296	267	249	-9.8%	-6.7%
712 Museums, historical sites, zoos, and parks	131	175	173	33.6%	-1.1%
711 Performing arts and spectator sports	173	ND	155	N/A	N/A
454 Nonstore retailers	191	190	126	-0.5%	-33.7%
814 Private households	99	59	73	-40.4%	23.7%
999 Unclassified	27	67	72	148.1%	7.5%
324 Petroleum and coal products manufacturing	61	73	63	19.7%	-13.7%
313 Textile mills	9	13	47	44.4%	261.5%
115 Agriculture and forestry support activities	15	24	17	60.0%	-29.2%
519 Other information services	ND	8	6	N/A	-25.0%
Source: U.S. Bureau of Labor Statistics					

	Employmen	t Change Comp	arisons by Busin	ess Category				
	Industry Sector		National Growth Component		c Component	Competitive Share Component		
		Percent	Jobs	Percent	Jobs	Percent	Jobs	
Total Emplo	yment	10.9%	21,220					
no u	Farm	10.9%	186	-18.1%	-309	-2.2%	-37	
Resource Production and Construction	Forestry, Fishing and Related Activities	10.9%	24	-6.7%	-15	-13.5%	-30	
e Pro onstr	Mining	10.9%	26	-3.3%	-8	-51.3%	-123	
onc nd C	Utilities	10.9%	161	-16.7%	-247	13.6%	202	
e e	Construction	10.9%	1,103	11.2%	1,136	4.3%	439	
fion	Manufacturing	10.9%	4,812	-28.7%	-12,719	-5.6%	-2,469	
Goods Production and Distribution	Wholesale Trade	10.9%	778	-5.5%	-393	-1.9%	-133	
ds Pr	Retail Trade	10.9%	2,487	-4.0%	-925	-12.3%	-2,828	
99 E	Transportation and Warehousing	10.9%	656	-2.8%	-168	-8.2%	-497	
	Information	10.9%	302	-19.4%	-541	4.2%	118	
ces	Finance and Insurance	10.9%	918	2.8%	241	-13.1%	-1,110	
Susiness Services	Real Estate and Rental and Lease	10.9%	508	39.5%	1,849	-11.9%	-556	
ness	Professional and Technical Services	10.9%	772	7.9%	565	-2.5%	-177	
Busi	Management of Companies and Enterprises	10.9%	42	0.4%	1	-33.7%	-130	
	Administrative and Waste Services	10.9%	1,405	7.0%	910	17.4%	2,250	
	Educational Services	10.9%	233	21.1%	454	-2.6%	-55	
s and	Health Care and Social Assistance	10.9%	2,254	10.0%	2,076	-4.0%	-827	
Human Services and Government	Arts, Entertainment, and Recreation	10.9%	263	7.7%	186	1.3%	32	
in Sei overi	Accommodations and Food Services	10.9%	1,269	5.7%	662	-12.3%	-1,442	
o mo	Other Services, Except Public Administration	10.9%	1,215	8.9%	991	-1.2%	-137	
-	Government	10.9%	146	-3.8%	-51	-21.2%	-286	
Source: W	pods and Poole Economics, Inc., 2008							

suggest that smaller companies replaced larger establishments as noted to the left in Figure 28.

On closer examination, the number of non-commercial establishments (nonprofits, etc.) increased 16.4% in the MSA and the number of jobs increased 6.7%. This category includes many types of establishments which often pay lower wages than for-profit businesses but not always. The establishments are further subdivided into those owned or headquartered in the MSA (resident) versus those owned or headquartered elsewhere (non-resident). Between 2000 and 2007, the number of non-resident establishments declined 11.6% with a loss of 131 establishments all of which are located in Winnebago. These may be mainly franchise operations or branch operations of larger companies. An important finding is that this decline represented a loss of 13,795 jobs in the MSA, again the vast majority in Winnebago County. The fact that no non-resident businesses were lost in Boone County does not necessarily mean the same number of jobs. Instead, 608 jobs were lost in Boone County, a decline of 10.4% during this period. Winnebago County lost 13,187 jobs in non-resident establishments.

The more positive news is that the number of resident establishments increased 2,759 (23.4%) in the MSA with 2,482 (24.0%) in Winnebago and 277 in Boone County (19.7%). This is a positive sign for several reasons but especially because it likely represents an investment by local interests, which can bring more stability in making business decisions.

The counties differ, however, regarding job changes in resident establishments. While these establishments brought an increase of 4,208 jobs in the MSA, all of them are in Winnebago County. In fact, Boone County lost 572 jobs in resident establishments between 2000 and 2007. The declines in the number of jobs in resident establishments occurred in large businesses—those with 100 or more employees. In fact, a loss of 920 jobs was reported in businesses with 500 employees or more in Boone County. The reverse situation was reported in Winnebago County, with an increase of 2,506 jobs in Stage 4 resident companies (24.3%) during this period. Thus, the MSA as a whole has had decided growth in employment in the largest businesses but at the cost of small to mid-size establishments especially in Winnebago County.

### BUSINESS START-UPS AND CLOSURES

More direct information on entrepreneurial trends and activities in the Rockford MSA results from an analysis of business start-ups and closures. The latest information, compiled by the Brandow Company, includes start-ups between January 2007 and January 2008. Note this information is prior to the economic downturn. Overall, there was an increase of 7.8% in businesses in the State of Illinois but the Rockford MSA rate was slightly lower at 7.4% with very little difference between Boone and Winnebago Counties. See Figure 29.

Percentage-wise, the main growth was in mining. Because of the small numbers involved, these changes do not significantly affect employment in the counties. More important is the growth in transportation, communication and utilities (17.9%) which surpassed the state average of 13.4%. Both counties exceeded the state percentage growth.

On the downside, however, manufacturing in the MSA increased only 3.1%

compared with a statewide average of 5.5%. The limiting factor here is Boone County which reported an increase of only 1.3% compared with 4.9% in Winnebago. These trends further substantiate the concerns expressed earlier about manufacturing losses in the MSA. Increases in wholesale and retail trade in the MSA both surpassed the statewide average in start-ups but services were slightly below the statewide average.

Equally important are business closures and these data for a three-year period. Closures can occur for several reasons, not all of them representing business failures. For instance, retirements or death can close financially healthy establishments. Likewise, business owners may encounter a change in lifestyle or move away and are unable, or not interested, in selling the business.

The Rockford MSA experienced a lower closure rate than the State of Illinois—13.2% compared with 15.0% statewide. The counties differ considerably, however, with Winnebago (14.4%) markedly higher than Boone County (11.9%). While transportation, communications, and utilities reported the highest start-up rates, they also reported the highest closure rates at 17.4%. While closures are never desirable, a certain amount of "churning" — i.e. starts and closures — shows that the economy is active. The hope, however, is that the number of starts exceeds the number of closures over several years. 26 of the largest 500 companies in the area closed within the last three years, resulting in 4,000 employees losing their jobs. In addition, these businesses lost over 11,000 jobs due to layoffs and downsizing during this period. In total there was a net loss of nearly 17,000 jobs in the last two years alone.

Significant turnover was also reported in construction businesses (14.5%), and a substantial difference was reported between the counties in finance, insurance, and real estate. Winnebago reported a closure rate of 13.4% compared with 3.9% in Boone County. Firms in this sector, however, are likely to serve both counties but may be headquartered in Rockford which could account for a higher turnover.

Perhaps the most important finding involves a comparison of the business starts with closures. The State of Illinois had a total closure rate of 15.0% compared with a start-up rate of 7.8%. The Rockford MSA, by comparison had a closure rate of 13.2% compared with a start-up rate 7.4%. By this comparison, the MSA fared better than the State.

### LEADING EMPLOYERS

It is important to understand the employment distribution and leading employers in the region as a backdrop for later discussions of potential investment strategies. A list of the largest employers in the Rockford MSA documents the importance of educational and health care institutions. The top 500 trackable companies in the area employed nearly 100,000 people in the MSA in 2009.

As for the largest five employers, the Rockford School District employed 3,730 people in 2009, followed by Rockford Health System with 3,003 people, SwedishAmerican Health System at 2,988 people, Rockford Memorial Hospital with 2,700, Walmart with 2,750, and the OSF Healthcare System at 2,303 people. Combined, these three health care institutions employed a total of 8,300 people. These employers document the importance of health care as an industry in the MSA. Since health

care continues to be a growth industry, these businesses may offer opportunities for investment in the future. Related businesses such as Anderson Packaging, which does contract packaging for the pharmaceutical and health care industries, employed 883 in 2009.

In terms of top employers, Rockford Public Schools, health care (Rockford Health Systems, SwedishAmerican Health Systems, and OSF St. Anthony Medical Center), automotive (Chrysler and its suppliers), aerospace (Hamilton Sundstrand and Woodward Governor), metals manufacturing (Greenlee Textron), package sorting (UPS), and local government (Cities of Rockford and Belvidere and Boone and Winnebago Counties) have had the largest number of positions in the last three years.

Of equal or even more importance is to understand recent changes. Information is available on both expansions or new facilities and downsizings in the past two to three years. The Rockford MSA experienced considerable growth in employment in 2005-2009 in businesses either new to the area or expanded with 100 or more employees. Employers experiencing large expansions in employment include NCO Group, Chemtool, General Mills, and Lowe's Home Improvement.

Counting changes in numbers of jobs does not present a complete profile of how the economy is shifting because the pay levels differ widely. Even within one company, adding a position in a high management position has a very different effect on the economy than hiring someone at the beginning level of operation. Also, the recent economic downturn has reduced the usefulness of past trends and their implications for the future.

A cursory snapshot of the early impact of the current recession is already available. Since 2007, for instance, Chrysler Corporation reported layoffs of about 2,100 employees. While Chrysler has temporarily brought back about 1,000 employees, these positions are not permanent and the fate of all the employees is uncertain with the company being newly managed by Fiat. Numerous suppliers to Chrysler reported layoffs as well. Syncreon, Android Industries, ArvinMeritor OE, and Grupo Antolin Illinois combined had a reduction of over 800 employees since the Chrysler downsizings began.

Since 2005, the top 500 employers in the Rockford MSA employed nearly 108,000 at their peak operations. Currently they employ only about 93,000. This represents a loss of nearly 17,000 jobs since 2005. These cutbacks, of course, are only the direct effects. The reductions mean people will spend less in the community, or in some instances, may move away in search of better employment opportunities which also adversely affects the local economy. These trends suggest that within the next year or so, when the national recession bottoms out and the economy starts to recover, creating an entrepreneurial environment within the Rockford MSA will be important to foster new business development.

### COMPETITIVENESS OF THE REGION

Knowing the competitiveness of the Rockford MSA for industrial attraction helps lay the groundwork for a local development strategy. The results of an annual survey of Corporate Consultants by Area Development Magazine were analyzed to provide a useful strategy for identifying characteristics to consider in a competitive

analysis. However, it is important to have a reference for comparing the economic development potential of an area in terms of how business organizations see the Region. The main factors considered important in selecting sites for location are briefly described next.

Highway accessibility ranked most important in the 2008 national survey of corporate consultants, with 95.4% of the respondents rating it as important or very important. Fortunately, the Rockford Area has excellent access to modern highways north, south, and east into the Chicago Metro Area. Long-term plans are underway to expand US 20 as a four-lane highway westward to Dubuque, lowa. Second-most important were labor costs, as indicated by 91.4% of respondents. Third was occupancy and construction costs, which were rated as important or very important by 90.4%. This factor increased in importance from fifth in the 2007 ranking (88.2%). Next most important are tax exemptions (88.6%) followed by energy availability and costs (87.9%). Availability of skilled labor (87.7%) and state and local incentives (87.2%) are also important in industrial location decisions. Quality of life factors are also important considerations, although sometimes rated lower and/or by fewer respondents, in the annual survey. Factors such as low crime rate (78.2%), health care facilities (77.6%), and housing costs (67.1%) are especially important to potential businesses.

### WAGE COMPARISONS

Labor costs involve two factors: wages or salaries, and productivity of workers.

Higher wages can be paid to workers where productivity is high. A comparison of labor costs depends on specific industries and occupations. Detailed information on hourly wages is available from the Illinois Department of Employment Service (IDES) and the Bureau of Labor Statistics by occupation and county or MSA. A brief comparison of Rockford and other MSAs in Illinois on selected occupational titles common in Rockford provides insights into the competitiveness of the Rockford MSA.

An average of the hourly wages is provided without an adjustment for relative cost of living or productivity. A simple review shows of the 54 occupations listed in Figure 30, the Rockford MSA is below the average of the other MSAs in 21 cases, and is higher in the remaining 33 instances. This is a gross comparison because in some instances there is virtually no difference in the average wages. A more sophisticated, and more accurate, comparison is by level of experience, e.g. starting wage, mid-level, etc., and these comparisons can be made in subsequent studies of the region.

At the very least, the Rockford Area is competitive for the 54 occupational titles listed. This assumes that productivity differences are not large and that the employee benefits are similar as well.

### AGE OF THE WORK FORCE

In addition to being competitive in wages, it is also important to anticipate potential retirements and a potential shortage of certain skills. While detailed information by age of worker is not readily available by occupation, a special tabulation by the Illinois Department of Employment Security is available by broad industry

		Growth	in Establish	ments and .	Jobs				
	Boone County			Winnebago County			Rockford MSA		
Establishments	2000	2007	% Change	2000	2007	% Change	2000	2007	% Change
Total	1,591	1,891	18.9%	12,256	14,740	20.3%	13,847	16,631	20.1%
Noncommercial	113	136	20.4%	837	970	15.9%	950	1,106	16.4%
Nonresident	71	71	0.0%	1,058	927	-12.4%	1,129	998	-11.6%
Resident	1,407	1,684	19.7%	10,361	12,843	24.0%	11,768	14,527	23.4%
Stage 1 (1-9)	1,262	1,530	21.2%	8,638	11,119	28.7%	9,900	12,649	27.8%
Stage 2 (10-99)	133	146	9.8%	1,607	1,611	0.2%	1,740	1,757	1.0%
Stage 3 (100-499)	10	7	-30.0%	108	105	-2.8%	118	112	-5.1%
Stage 4 (500+)	2	1	-50.0%	8	8	0.0%	10	9	-10.0%
	Boone County			Winnebago County			Rockford MSA		
Jobs	2000	2007	% Change	2000	2007	% Change	2000	2007	% Chang
Total	16,823	15,812	-6.0%	162,846	155,707	-4.4%	179,669	171,519	-4.5%
Noncommercial	1,594	1,763	10.6%	19,837	21,105	6.4%	21,431	22,868	6.7%
Nonresident	5,821	5,213	-10.4%	51,331	38,144	-25.7%	57,152	43,357	-24.1%
Resident	9,408	8,836	-6.1%	91,678	96,458	5.2%	101,086	105,294	4.2%
Stage 1 (1-9)	3,094	3,453	11.6%	24,251	27,691	14.2%	27,345	31,144	13.9%
Stage 2 (10-99)	3,274	3,686	12.6%	38,755	38,227	-1.4%	42,029	41,913	-0.3%
Stage 3 (100-499)	1,320	897	-32.0%	18,364	17,726	-3.5%	19,684	18,623	-5.4%
Stage 4 (500+)	1,720	800	-53.5%	10,308	12,814	24.3%	12,028	13,614	13.2%
Source: Bizminer, Brandow Comp	any 2009								

	Startup Activity	(2007-2008)		
Industry	Boone County	Winnebago County	Rockford MSA	Illinois
Agriculture	2.6%	3.8%	3.2%	2.1%
Mining	0.0%	33.3%	16.7%	4.8%
Construction	6.4%	6.7%	6.5%	8.4%
Manufacturing	1.3%	4.9%	3.1%	5.5%
Trade, Transportation, and Utilities	19.4%	16.4%	17.9%	13.4%
Wholesale	12.8%	6.1%	9.5%	8.0%
Retail	10.2%	7.8%	9.0%	7.4%
Finance, Insurance, and Real Estate	14.0%	6.2%	10.1%	9.2%
Service	7.0%	8.0%	7.5%	8.3%
Total	7.4%	7.4%	7.4%	7.8%
Source: Bizminer, Brandow Company 2009				

### 2010-2014 Comprehensive Economic Development Strategy

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			Average Ho	ourly Wages_				
	Pool	Bloomington-		Decatur, IL	Peoria, IL		Fort W	Janesville-
SOC Occupational Title	Rockford MSA	Normal, IL MSA	Rock Island- Moline, IL-IA	MSA	MSA	Flint, MI MSA	Fort Wayne, IN MSA	Beloit, WI MSA
All Occupations	19.04	21.19	18.09	21.53	18.67	19.45	18.39	18.14
Accountants and auditors	28.66	28.20	28.78	29.44	30.41	32.23	29.94	29.91
Architecture and	31.19	31.71	33.07	N/A	30.21	31.89	29.45	28.27
engineering occupations  Arts, design, entertainment,								
sports, and media occupations	16.53	18.18	16.64	16.57	18.01	17.92	17.45	16.09
Building and grounds cleaning and maintenance occupations	11.51	13.56	11.09	11.16	11.46	13.36	11.74	11.49
Business and financial operations occupations	26.60	28.90	29.73	35.79	26.44	29.17	26.73	26.02
Business operations specialists, all other	24.93	22.62	31.02	N/A	22.58	27.80	28.51	28.16
Computer and mathematical science occupations	26.25	38.31	31.50	33.61	29.84	30.96	31.38	25.37
Computer software engineers, applications	28.13	43.85	36.02	N/A	37.80	33.46	40.01	30.59
Dental hygienists	32.31	22.81	30.18	28.18	20.85	26.32	25.60	27.02
Dietitians and nutritionists	20.96	N/A	24.36	N/A	22.45	26.74	22.33	19.84
Electrical engineers	34.03	N/A	45.04	N/A	38.63	27.67	38.26	34.73
Food preparation and serving related occupations	9.42	9.57	9.03	9.51	9.26	9.42	8.58	9.33
General and operations managers	46.52	40.89	46.43	48.89	44.51	49.00	49.12	45.58
Graphic designers	19.62	17.80	18.08	12.64	21.60	19.68	18.60	16.51
Healthcare practitioners and technical occupations	32.69	30.35	27.64	29.54	29.94	33.03	30.16	33.90
Healthcare support occupations	13.09	12.70	11.92	13.05	12.52	12.10	11.97	13.37
Home health aides	9.83	9.94	10.18	9.64	10.13	9.09	9.48	10.05
Human resources managers, all other	43.74	58.71	44.23	53.73	40.14	50.17	33.62	N/A
Industrial production managers	38.42	46.51	46.05	35.79	33.56	N/A	44.30	37.04
Management analysts	42.07	36.54	35.99	38.95	35.35	34.25	29.00	46.32
Management occupations	42.05	41.55	41.12	47.10	40.28	42.03	43.20	39.93
Market research analysts	25.12	34.06	34.77	34.77	28.28	32.47	22.4	32.38
Marketing managers	49.12	52.93	43.11	52.3	44.5	38.36	44.93	37.92
Mechanical engineers	36.07	53.79	34.18	27.76	29.75	29.3	29.59	30.92
Occupational therapists	34.42	29.77	28.76	35.8	34.56	26.4	30.06	30.02
Pharmacists	53.51	N/A	49.74	53.81	51.66	49.27	50.01	53.53
Physical therapist assistants	21.85	21.08	21.3	26.48	22.6	20.4	22.05	21.69
Police and sheriffs patrol officers	27.66	21.19	22.23	26.11	23.72	23.86	20.69	26.02
Public relations specialists	21.59	N/A	23.61	N/A	26.65	24.36	20.86	22.32
Registered nurses	27.75	25.61	27.23	24.89	26.05	29.84	24.89	29.82
Sales managers	49.2	49.59	43.27	50.27	45.08	42.97	45.92	49.36
Source: U.S. Bureau of Labo	r Statistics							

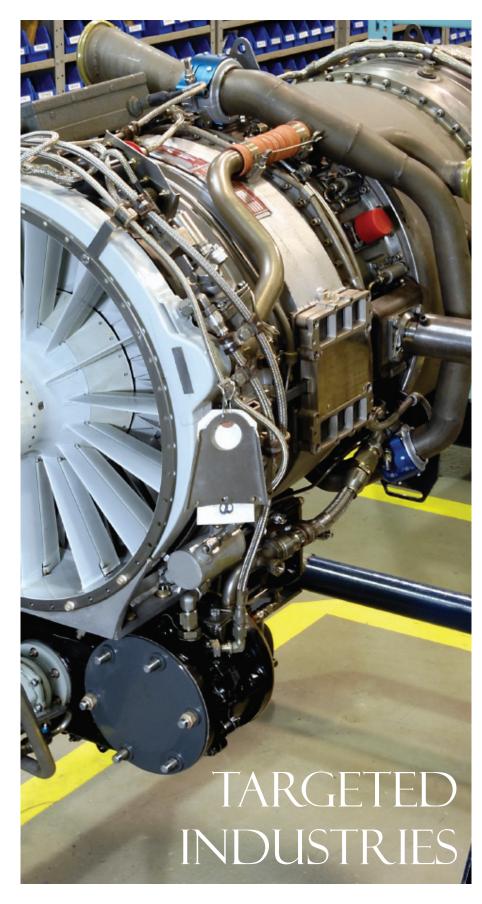
Age of the Workforce, Rockford MSA, 2009								
Industry		Age	55-64	Age	Total			
Industry		Employed	% of Total	Employed	65-99 % of Iotal 3.2% 3.6% 5.6% 3.9% 5.1% 6.2% 4.9% 2.6% 3.8% 6.6%	Employed		
31-33 Manufacturing		5,256	18.3%	914	3.2%	28,706		
62 Health Care and Social Assistance		3,408	16.0%	754	3.6%	21,236		
44-45 Retail Trade		1,990	13.6%	829	5.6%	14,679		
56 Administrative and Support and Waste Management and Remediation Services	on	1,041	10.0%	402	3.9%	10,385		
42 Wholesale Trade		946	16.9%	283	5.1%	5,584		
48-49 Transportation and Warehousing		807	14.8%	183	3.4%	5,435		
81 Other Services (except Public Administration)		690	13.1%	325	6.2%	5,252		
54 Professional, Scientific, and Technical Services		659	15.9%	204	4.9%	4,146		
23 Construction		658	11.9%	143	2.6%	5,513		
52 Finance and Insurance		648	14.5%	171	3.8%	4,478		
72 Accommodation and Food Services		504	5.1%	337	3.4%	9,911		
61 Educational Services		330	17.9%	122	6.6%	1,841		
51 Information		252	12.6%			1,996		
53 Real Estate and Rental and Leasing		223	18.7%	101	8.5%	1,192		
71 Arts, Entertainment, and Recreation		148	10.9%			1,353		
Source: U.S. Census Bureau, Local Employment Dynamics								

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classification. The percentage of employees in pre-retirement years (55-64) is compared with the percentage 65 years and older but still employed. The 2007 national recession has released a sufficient number of workers with marketable skills so that impending shortages may not be as serious an issue during the next several years as previously thought. Depending on the pace of the recovery, however, the issue could resurface in the future.

In 2007, there were 5,478 workers between the ages of 55 and 64 years employed in manufacturing in the Rockford MSA. See Figure 31. This number includes all workers and is not limited to those actively involved in the production process which limits the usefulness of the information for understanding possible shortages of technical skills. Nevertheless, it appears that 16.3% of the workers could conceivably retire in the next 5 to 10 years. Another 913 workers in manufacturing are 65 or older.

Health care and social services is another main employment category in the Rockford MSA. The age distribution is relatively similar to manufacturing with 15.1% in the pre-retirement years and 3.6% of those currently employed are 65 years or older. In the case of health care, and medical services especially, technical skills may be involved which will take substantial training initiatives to replace retiring workers. The fact that 725 employees in this business group are of age 65 or older, coupled with another 3,071 within 10 years of retirement age may be cause for some concern both from the perspective of service delivery but also because health care is such an important industry in the Rockford MSA. This could represent a potential employment growth area in the future. The pending shortage of health care workers across Illinois is widely recognized. The Rockford MSA contains several highly respected training programs for these workers which should be considered an asset for development in the future as well.



### INDUSTRIES TARGETED FOR 2010-2014

- Aerospace Production
- Alternative Energy
- Chemical Manufacturing
- Customer Service Centers
- Food Processing
- Healthcare
- Industrial Machine Manufacturing
- Logistics
- Metals Manufacturing
- On & Off Road Vehicle
- Professional Business Services
- Rail-Related Manufacturing

Jacobs Engineering (formerly Carter-Burgess), a major national site selection and architectural/engineering firm, was commissioned by the Rockford Area Economic Development Council (RAEDC) to conduct a targeted industry analysis of Winnebago and Boone Counties of Northern Illinois, an area with a labor shed population of about 800,000 and a labor force of over 434,000. Methodology included regional site location and an input-output analysis. The Rockford Region was benchmarked against several competitor cities, including: Chicago, Illinois; Des Moines, Iowa; Fort Wayne, Indiana; Milwaukee, Wisconsin; and Toledo, Ohio. Note: industries identified by Jacobs Engineering in the list below are denoted with \*.

The last time a targeted industry analysis was conducted was in 2005. The last study targeted industries study conducted in the Rockford Region was conducted in 2005. Since then the economic landscape has drastically changed. Manufacturing is going from blue collar to green, production is going high-tech, and the workforce needs more and more new skills every day. The Rockford Region's economy is at the epicenter of this transformation.

In addition, several key industries have been identified as emerging and evolving clusters in the area. Evolving clusters are existing area industries specifically targeted as attracting additional or new business concentrations. Emerging clusters are targeted by local economic development professionals as being key, new industrial clusters for the Region.

### **EXISTING CLUSTERS**

Transportation Equipment Manufacturing and R&D\*
Aerospace, "on & off-road" vehicle suppliers, R&D engineering

Industrial Machinery Manufacturing and R&D\*

Machine tools, food processing equipment, medical equipment, R&D engineering

Logistics\*

Retailers, pharmaceuticals and medical, 3rd party providers

Customer Service Centers\*

Medical, insurance, banking, tech support

### Metals Manufacturing and R&D\*

Aerospace, "on and off-road" vehicle suppliers, Industrial Machinery, R&D Engineering

### Food Processing\*

Packaged and frozen foods

### Chemicals Manufacturing\*

Pharmaceuticals, ethanol, and related

### **EVOLVING CLUSTERS**

Aerospace Production\*

Components manufacturing, engineering and testing

Professional Business Services

Engineering, accounting, legal

### **EMERGING CLUSTERS**

Healthcare

Largest employer in area

Alternative Energy

Biomass, wind, solar, nuclear, hydro

Rail-Related Manufacturing

Manufacturing supply chain

### REGIONAL MARKET UNIQUENESS

- High quality of life in area
- Low cost of living
- Excellent infrastructure network and access, central location to north-south and east-west markets
- Low transportation costs
- Low labor costs
- Positive labor/management relations
- Available/productive labor force
- Competitive utility infrastructure in place, reliable service
- Affordable sites and buildings
- Enterprise Zone, TIF, Industrial Development Revenue Bond and Revolving Loan Fund programs, and other incentives available
- Educational assets and workforce training available
- Quality community services in place
- Pro-development oriented communities
- Rural/urban environment
- Proximity to Chicago, Milwaukee, and Madison amenities

### KEY CONCLUSIONS

- The Rockford Region is the fastest-growing Illinois MSA, and is an obvious distribution center location
- By locating here, target employers can save at least 6% over Chicago and 4% over Milwaukee.
- Engineers, particularly aerospace-, electrical-, and machine-related, are relatively
  plentiful and easy to recruit locally.
- Due to the engineering center environment, R&D operations are well-suited for the Rockford Area.
- In fact, 36,000 engineers reside in northern Illinois.
- Target prospects will be very satisfied with labor quality in the Rockford Area.
- Rockford colleges are be a tremendous asset to new companies looking to jump-start a new work force.
- Relocation of corporate employees is an "easy sell" when you combine competitive prices and the good quality of life.

There are multiple reasons for concluding these twelve industries represent the region's best opportunity for developing a stronger economy in the near future. The area lies in the heart of the Midwest. Its central time zone location allows companies to reach its customers from coast to coast during normal business hours. The 45 institutions of higher learning within a 75-mile radius of Rockford provide a skilled and readily available work force. The Rockford Region's low cost of living and competitive wage rates benefit both employers and employees.

The CEDS Strategy Committee intends, if an adjustment grant is obtained from the EDA, to conduct a more thorough analysis to restructure and diversify the economy by determining the strengths of existing industries, what industries are evolving out of current industries in the area, and what industries are emerging both locally and globally that are well-suited for the Region. Specifically, this will include an investigation into what industries are best suited to restructure the economy as well as updating the labor shed analysis to match these industries. For instance, the manufacturing and automotive industries are evolving (the two largest employing sectors in the area), and there is a crucial opportunity and need to understand how these existing industries can emerge and evolve as the green economy grows.

## TARGETED INDUSTRY STRENGTHS

#### **Aerospace Production**

- Access to R&D, engineering, and technical talent
- Presence of other aerospace R&D operations in the region
- Training and higher education access
- High quality of life and culture
- Access to an airport sites/buildings for testing and prototyping
- Available air service Chicago O'Hare International Airport (ORD) and Chicago Rockford International Airport (RFD)

Access to supply chain and component manufacturers

#### Alternative Energy

- Presence of alternative energy R&D operations in the region
- Access to R&D, engineering, and technical talent
- Access to air, land, sea transportation
- Access to distribution lines, supply chain, and component manufacturers

#### **Chemical Manufacturing**

- Access to raw materials
- Access to air, land, sea transportation
- Available industrial sites with rail
- Water and sanitary sewer capacity
- High return on capital investment

#### **Customer Service Centers**

- Highly skilled workforce
- Telecommunications infrastructure in place
- Training incentives
- Existing Class B buildings
- Access to O'Hare air, RFD air service
- Large, critical mass of companies

#### **Food Processing**

- Access to raw materials
- Access to air, land, sea transportation
- Good market access
- Excess water & sewer capability
- Large, critical mass of companies

#### Healthcare

- Rapidly expanding workforce
- Training incentives
- Large regional location activity
- Growing, aging population
- Network of existing healthcare facilities, professionals

#### **Industrial Machine Manufacturing**

- Access to R&D, engineering, and technical talent
- Access to air, land, sea transportation
- Many training opportunities
- Regional suppliers
- Large, critical mass of companies
- Good job and wage impact
- Access to supply chain and component manufacturers

#### Logistics

- I-90/I-39/U.S. 20 access
- Access to air, land, sea transportation
- Improved smaller sites (25-50 acres) with rail
- Highly skilled workforce
- No state inventory tax
- Large, critical mass of companies

#### **Metals Manufacturing**

- Access to R&D, engineering, and technical talent
- Access to air, land, sea transportation
- Many potential sites with rail
- Low-cost existing buildings
- Access to suppliers
- Large, critical mass of companies
- Access to supply chain and component manufacturers

#### On and Off Road Vehicle

- Highly skilled workforce
- Access to R&D, engineering, and technical talent
- Access to air, land, sea transportation
- Short distance to auto plants
- Good regional suppliers
- Large, critical mass of companies
- Good job and wage impact

#### **Professional Business Services**

- Growing population
- Growing number of business establishments
- High quality of life
- Low cost of living
- Rapidly emerging young professional talent
- Culturally diverse community
- Proximity to major metropolitan areas

#### **Rail-Related Manufacturing**

- Access to R&D, engineering, and technical talent
- Presence of other R&D operations in the region
- Training and higher education access
- Access to supply chain and component manufacturers



## LOCAL, REGIONAL, NATIONAL ECONOMIC INITIATIVES

#### **Local Initiatives**

The intention behind preparing this CEDS for the Rockford MSA is to create a document that builds on existing plans, policies and programs for a comprehensive development strategy that all parties in the MSA can agree on and pursue. As part of that effort, we reviewed the planning documents listed below, concentrating on those that are truly local. These served as the source for an initial listing of goals for the CEDS.

- Rockford Area Ventures entrepreneurship and incubator program.
- Attracting and Retaining Talent to the Rockford Area (ARTRA).
- Freedom Field renewable energy test site.
- NextRockford young professionals organization.
- River District Association main street program.
- Sister City Commission international economic development assistance.
- The Element rebirth of arts as economic development in Rockford Area.
- Go Global Committee.
- Community Development Corporations.
- Rockford Area Career Clearinghouse (RACC).
- Rockford Charter School Initiative (RCSI).
- Rockford Local Development Corporation Board (RLDC).
- City of Loves Park Comprehensive Plan, prepared by Teska Associates, Incorporated, adopted August 18, 1997.
- Village of Machesney Park Village Plan '94; prepared by Trkla, Pettigrew, Allen & Payne, Inc.
- Village of Machesney Park Comprehensive Plan [Draft], prepared by Houseal Lavigne Associates, December 3, 2008.
- City of Rockford 2020 Plan: Entering the 21st Century, adopted September 13, 2004; amended May 5, 2008.
- Boone County Comprehensive Plan, prepared by Vandewalle & Associates, adopted November 10, 1999. Also published was the Flora Neighborhood Plan, the Highway 173 Corridor Plan, and the Tollway Point Story Book.
- Growth Dimensions for Belvidere-Boone County 2008 Annual Report.
- Winnebago County Principles of Balanced Growth, prepared by Teska Associates, Inc. and Metropolitan Planning Council.
- Winnebago County Findings Memo, Phase 1: Comprehensive Land Use Plan
  Update & Unified Development Ordinance Creation; prepared by Camiros, Ltd.
  And Nicolosi & Associates LLC; January 2007.
- Winnebago County 2030 Comprehensive Land Use Plan; prepared by Camiros, Ltd. And Nicolosi & Associates, January 2009 draft.
- Rockford Area Transportation Study (now RMAP, or Rockford Metropolitan Agency for Planning), Year 2035 Long-Range Transportation Plan; prepared by RATS with T. Y. Lin International and The al-Chalabi Group, Ltd.; adopted July 28, 2005.
- NICTI (Northern Illinois Commuter Transportation Initiative), Alternative Analysis –

- Second Level Screening Report (draft), prepared by TranSystems, April 2008.
- Regional Vision for Community Excellence, covers five counties (Boone, Ogle, Stephenson and Winnebago in Illinois; Rock in Wisconsin), August 15, 2002.
- Opportunity Returns Northern Stateline Region, IL Department of Commerce and Economic Opportunity, October 2003.

In addition to reviewing planning documents for goals and objectives, we went one step further and examined economic development initiatives that are in place at various levels (local, regional, statewide). Reviewing these documents shows that the region's economic difficulties have not arisen from a lack of local effort.

#### **Regional Initiatives**

- Tri-State Alliance: Effort between Northern Illinois, South Wisconsin, and East lowa to create economic development opportunities through job creation and infrastructure improvement.
- Midwest High-Speed Rail Coalition: To bring high speed rail corridors through the Northern Illinois region.
- I-39 Logistics Corridor Association: To foster economic development from Beloit to DeKalb along Interstate I-39.
- Ignite (Young Professionals Chamber program).
- Stateline Angels.
- Rockford Metropolitan Agency for Planning Committees (RMAP).
- Foreign Trade Zone #176: Grantee (administrator) is the Greater Rockford Airport
  Authority located at RFD (Chicago Rockford International Airport) within the
  Rockford Port of Entry of the US Customs and Border Protection. The Zone was
  established in 1991 as a general purpose zone (GPZ) serving multiple users. FTZ #176
  currently includes 22 partners including GPZ sites and subzones for single user plants
  (often manufacturing or distribution centers).
- The American Assembly: A two-day event to discuss the economic wellbeing of the Tri-State Alliance region.
- Rockford Local Development Corporation (RLDC): Operates a direct loan fund for businesses in Rockford and manages regional loan programs for the Northern Illinois CDC and the US Small Business Administration 504 Program.
- Illinois Community Service Block Grant Program (CSBG): Administered jointly by IL DCEO and the City of Rockford Human Services Department; provides long-term, fixed-rate financing to new or expanding businesses in exchange for job creation and employment of low-income individuals in the Rockford MSA.
- NICTI (Northern Illinois Commuter Transportation Initiative): Goal is to identify a local
  preferred alternative for public transportation providing an efficient, affordable and
  attractive link between the Rockford MSA and the Chicago region.

#### State of Illinois Initiatives

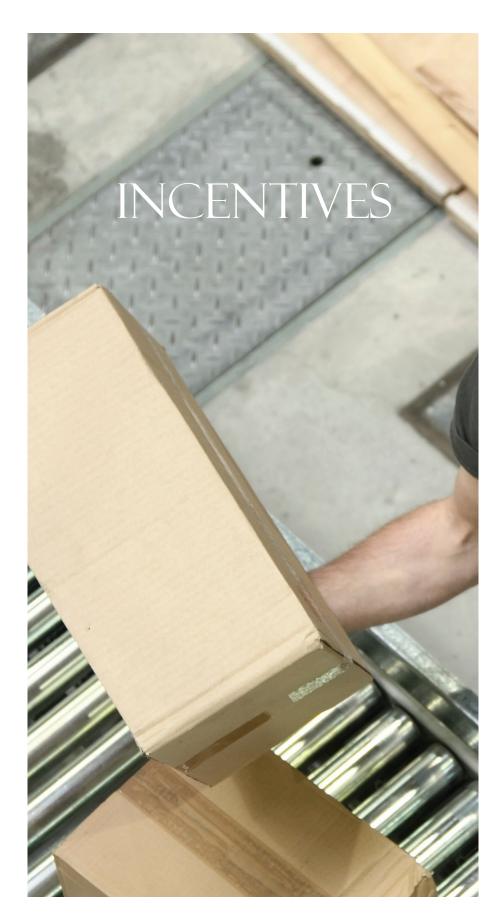
- Illinois Small Business Development Center at Rock Valley College: Offers business
  counseling services to help entrepreneurs expand existing businesses or start up
  new ones at no cost. Counseling is one on one and can cover accounting, legal
  issues, loan proposals, marketing, advertising and promotion. Located at EIGERlab.
- Illinois Procurement Technical Assistance Center at Rock Valley College: Provides information and assistance to those who want to find out how to do business with federal, state or local governments. Also works closely with other business assistance programs to provide such services as trade/export assistance through

- international trade centers, access to financial and energy management assistance, and job training help. Located at EIGERlab.
- Dislocated Worker Program: Serves residents of the Rockford MSA who have been
  laid off or terminated from their jobs, who have worked for a company that has
  recently closed or moved out of state or out of the country. Services are provided
  by Rock Valley College through funding from Boone and Winnebago County WIB,
  the Rock River Training Corporation, the IL DCEO, and US Department of Labor.
  Located in downtown Rockford.
- Rock River Valley Entrepreneurship Center: Regional hub for coordinating small business and entrepreneurship training and development activity. Service area includes the Rockford MSA plus Ogle and Stephenson Counties. Operated by Rock Valley College; located at EIGERlab.
- IL Manufacturing Extension Center (IMEC): Provides assessment to improve performance, benchmarking, project manager to ensure satisfaction; located at NIU's Rockford campus.
- IL DCEO provides the LocationOne Information System (LOIS) as a means of
  conducting searches for available commercial and industrial sites and building
  locations throughout Illinois. Maintained in partnership with communities across
  the state, LocationOne is designed to address the specific site selection data
  requirements of businesses and their consultants. Within the Rockford MSA region,
  LOIS is hosted on the websites of the Rockford Area Economic Development
  Council, Winnebago County and Growth Dimensions for Belvidere-Boone County.
- IL DCEO is launching a pilot project to explore ways to expand the role and scale
  of social enterprises in increasing employment opportunities for low-income,
  disadvantaged individuals in IL, especially in depressed economic areas and
  communities. DCEO will be awarding planning grants for developing or expanding
  social enterprises in several targeted industries.
- IL DCEO is working with state agency partners in conducting pilot projects to
  expand access to high-demand health care career opportunities. Projects will be
  funded with industry organizations, local WIAs, community colleges and nonprofit
  organizations that address how to train and place more skilled workers in these
  targeted specialty areas with documented shortages.
- IL DCEO is working with state agency partners to conduct similar pilot projects to implement the recommendations of the Manufacturing Task Force of the Illinois WIB.
- IL DCEO is working with state agency partners to provide grants to regional
  economic development and/or industry organizations to develop and implement
  workforce development solutions to critical workforce shortages in skilled, highwage occupations in key economic sectors of the state and a region within the
  state.

#### **National Initiatives**

- Economic Stimulus Package (ARRA): EDA grant program making funds available for local economic development initiatives.
- Community Development Block Grant/HOME/ESG: Federal funds used by the City
  of Rockford for a variety of housing and economic development programs.
- Neighborhood Stabilization Program (NSP): New funding allocated to the City of Rockford by the federal government to deal with foreclosure and related issues. City has received roughly \$2.2 million.
- SBA 504 Loan Program: Provides long-term, fixed-rate financing to small businesses to acquire real estate, machinery or equipment. It is administered in the Rockford

- MSA by Rockford Local Development Corporation.
- SBA 7(a) Guaranteed Loan Program: Generally used for business start-ups and to meet various short- and long-term needs of existing businesses, 7(a) loans are available through commercial banks.
- HUD Section 108 Loan Guarantee Program: Provides CDBG entitlement
  communities, such as Rockford, with a source of financing for economic
  development, housing rehab, public facilities and large-scale physical
  development projects. The 108 Program allows them to transform a small portion of
  their CDBG funds into federally guaranteed loans large enough to pursue largescale economic development projects.
- Federal historic preservation income tax credits: City of Rockford economic development staff works extensively with local property owners to encourage use of this incentive.
- Economic Development Initiative (EDI): Available through HUD; provides grants
  to local governments to enhance both the security of loans guaranteed through
  the Section 108 Loan Program and the feasibility of economic development and
  revitalization projects they finance.
- Brownfields Economic Development Initiative (BEDI): Also available through HUD;
   BEDI is a competitive grant program designed to stimulate and promote economic and community development. Designed to assist cities with redevelopment of abandoned, idled or underused industrial and commercial facilities where expansion and redevelopment is burdened by real or potential environmental contamination.



It is vital that local economic development agencies be competitive in the types of fiscal incentives they can provide to current and prospective businesses. Detailed information on specific incentives is always difficult to obtain and compare among governments because even the same types of incentives are often administered on a case-by-case basis according to the different needs of prospective businesses. Thus, it is not only important to know the types of incentives available but also to know how often they are provided and how aggressively they are marketed.

A more detailed examination of the incentives provided in the Rockford MSA will be undertaken in the future when Economic Development District status is achieved. First, information for the Rockford Area Economic Development Council is provided. These incentives are available on the RAEDC website so they can be clearly seen by prospective businesses. The information is available in sufficient detail so business leaders can undertake a preliminary analysis of the impact on their cost. Second, in addition to these local initiatives, regional, statewide and national incentives are available in the Rockford MSA.

#### Tax Incentives

- Enterprise zones available in specified area of the City of Rockford and in Belvidere-Boone County.
- River Edge Redevelopment Zone offers basically the same incentives as the enterprise zone; only available in the specified River Edge zone in the City of Rockford
- Winnebago County property tax abatements available for jobs meeting specified criteria on the County portion of the property tax bill.
- New Markets Tax Credits available in specified census tracts in Rockford.
- Federal historic preservation 20% income tax credits available for approved rehabilitation of properties listed on the National Register of Historic Places, regardless of location.

#### **Direct Financial Assistance**

- Tax increment financing TIF districts are a common vehicle for providing direct assistance to development projects using local resources. TIF districts exist in Belvidere, Loves Park, Machesney Park and Rockford.
- Small business loan programs both Rockford and Winnebago County offer these, although the City's program is administered by the Rockford Local Development Corporation (RLDC).

#### Immigration Through Investment EB-5 Visa Program

The Rockford Area is part of the certified Chicagoland Regional Center of the United States Citizenship and Immigration Services (USCIS) program for Immigration through Investment. By investing in the Rockford Area, foreign nationals can receive EB-5 Visas that may lead to permanent residency in the United States. The Chicagoland Regional Center is the only Regional Center in the State of Illinois.

Under section 203(b)(5) of the Immigration and Nationality Act (INA), 8 U.S.C. § 1153(b)(5), 10,000 immigrant visas per year are available to qualified individuals seeking permanent resident status on the basis of their engagement in a new commercial enterprise. Of the 10,000 investor visas (i.e., EB-5 visas) available annually, 5,000 are set aside for those who apply under a program involving a

USCIS-designated "Regional Center."

The U.S. Immigrant Investor Program offers green cards to qualifying foreign investors and their families who invest a minimum of \$1 million (or \$500,000 in "targeted employment areas" (TEA) where unemployment is 150% of the national average) in businesses that create at least ten full-time permanent jobs for U.S. workers. Provided that the investment is maintained and achieves the job requirements of the program, permanent green cards will be issued after two years.

#### **Incentives for Expansion**

These incentives include a variety of low-cost loans or below-market interest rates for businesses undertaking specific types of projects allowed under the programs. Since many of these programs are either state or federal, the Rockford Area can only have an advantage if it markets the incentives more aggressively. However, two incentives listed — Industrial Revenue Bonds and Winnebago County Tax Abatement and Loan Program — are locally administered and represent ways in which the Rockford MSA can be especially attractive to businesses. The industrial revenue bond program provides long-term financing (usually more than \$1.5 million) for loans as structured by local banks. The rates typically are below prime and are aimed at companies that produce a tangible product.

The Winnebago County Tax Abatement and Local Programs offer abatements of county taxes on a specific project and provide low interest rates for up to \$15,000 for each new job created in the first 2-3 years. The average loan is \$100,000 with a term not to exceed 10 years. The focus of these incentives is on creating jobs in the County.

#### **Incentives for Recruitment**

The Rockford MSA participates in the usual statewide programs such as Enterprise Zone, Tax Increment Financing, Economic Development for a Growing Economy, and the State Treasurer's Recovery Loan Program. These programs provide a variety of tax abatements and low cost loans to businesses that locate in specific areas of the county or city. The EZ and TIF districts are defined programs aimed at revitalizing a dilapidated part of a jurisdiction that meets established criteria.

As noted previously, it is important that the Rockford Area participate in these programs so that it is competitive with other locations. However, equally important is the level to which the programs are marketed to prospective companies. Even a cursory review, however, indicates that the RAEDC is competitive with the state sponsored programs .

#### **Incentives for Start-ups**

A third set of programs is intended to help businesses starting in the area. The programs listed are partly state or federal programs such as through the Small Business Administration or the Illinois Department of Commerce and Economic Opportunity but are administered locally. The incentive programs offer fixed-rate loans for start-ups, expansions, and modernization. The various programs vary with respect to interest rate subsidies as well as the size of the loan that can be provided. In some instances, the programs are targeted by business size. In other programs, specific owner characteristics are used to provide assistance to minorities or other

groups.

Initiatives actually in use in the Rockford MSA generally focus on incentives in one of three forms – tax incentives, direct financial assistance, or providing needed infrastructure for a project – or on dealing with brownfields in one way or another.

#### Infrastructure Improvements

Infrastructure incentives are usually handled on a case-by-case basis through a development agreement between the municipality and the developer. Such agreements are most commonly found in association with a TIF district or as part of an annexation agreement. The Area works with the Economic Development Administration with the submission of this Comprehensive Economic Development Strategy to apply for infrastructure and public works grants.

#### **Brownfields**

- City of Loves Park received funding from US EPA for brownfield assessments, and the City has established a Brownfields Redevelopment Advisory Committee to aid them in their redevelopment efforts.
- Village of Machesney Park has one brownfield site funded through IEPA. Phase I
  and II assessments have been completed and the Village is ready to prepare a
  remediation action plan.
- City of Rockford maintains an active program of brownfield assessments and, when funds are available, remediation. Rockford has made extensive use of both US EPA and IEPA funds to do this.

#### Services Available Through Economic Development Organizations

- Database of available sites and building profiles
- Wage and labor market information
- General, statistical, economic and demographic info
- Employer training program information
- Energy cost information and comparisons
- Business climate cost analysis
- Coordination of state and local incentives
- Business financing programs
- Relocation services

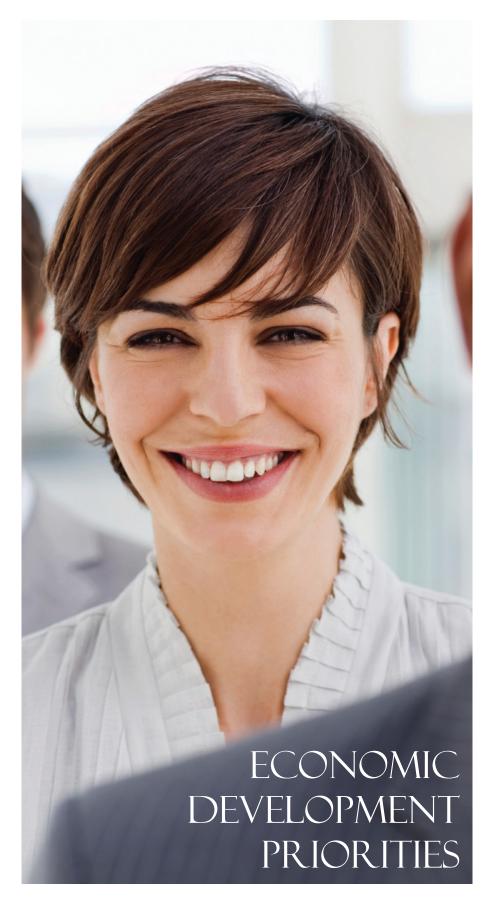
#### **International Trade Center**

In collaboration with Rock Valley College, the RAEDC is a designated Illinois SBDC International Trade Center (ITC). The ITC works with Rockford Area companies on establishing and improving export programs to increase the total value of goods exported from the Rockford Area of Illinois. Services are provided to companies to walk them through the process of establishing and growing an export program. The ITC also can provide assistance to foreign companies interested in sourcing manufactured products from the United States.

	Programs for Expansion and Recruitment					
Program	Benefits					
Opportunity Illinois	Below market rate loan - consumer or develoment					
Employ Illinois	Below market rate loan					
Large Business Development Program	Incentive funding to encourage large out of state co's to locate in IL or encourage existing					
(LBDP)	IL com's to undertake major job expansion/retention projects within IL					
Business Development Public Infrastructure Program	Fixed low or no-interest rate loan to local government for infrastructure improvement					
Employer Training Investment Program	Grant funds to assist with employee training; single company or multi-company training					
(ETIP)	projects. Large Company and small-mid company components					
	Provides financing for qualified exporters in terms of export loans, insurance, and working					
Export Import Bank of the U.S.	capital guarantees					
	Long-term financing at interest rates lower than conventional financing; Fixed or variable					
Industrial Revenue Bond Program	rate financing; Financing of up to 100% of project cost					
	Tax incentives for companies making substantial capital investment and creating above					
High Impact Business Program	average number of jobs					
Winnebago County Tax Abatement	Tax abatement on county portion of tax bill Low interest rate loan of up to \$15,000 for each					
Winnebago County Loan Program	new job created in first 2-3 yrs.					
	Programs Primarily for Recruitment					
Program	Benefits					
	\$10,000 - \$750,000 loan; property tax abatement; sales tax exemption; job tax credit;					
Enterprise Zone	pollution control facilities exemption; utilities tax exemption					
	Bonds issued to finance private investment in blighted and depressed areas for activities					
Tax Increment Financing (TIF)	such as property acquisition, site preparation, demolition, or renovation.					
EDGE - Economic Development for a	Tax credit based upon the personal income tax collected on salaries paid to employees					
Growing Economy	holding the new jobs created					
State Treasurer's Economic Recovery	Below market rate loans to companies bringing good-paying jobs with benefits to IL;					
Loan Program (ER)	primary emphasis on mfg.					
	Programs for Expansion or Start-Up					
Program	Benefits					
Rockford Local Development Corp.	Fixed rate loans for business start-up, expansion, modernization, etc. Fixed rate loans for					
Northern IL Community Development	business start-up, expansion, modernization, etc. Fixed rate loans for business start-up,					
Corp Small Business Administration 504	expansion, modernization, etc.					
Program	expansion, modernization, etc.					
Manufacturing Modernization Loan	Sub-prime rate loans to manufacturers for financing upgrading and modernization of					
Program	equipment and operations					
	Help given to small businesses or small businesses that are 51 percent owned and					
Participation Loan Program	managed by persons who are minorities, women, or disabled, through lending institutions to					
	obtain financing for business start-up, expansion, modernization and competitiveness					
	improvement					

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## ECONOMIC DEVELOPMENT PRIORITIES

By combining extensive knowledge of the local economic situation and the results of a SWOT analysis with a review of the economic development goals and objectives found in existing local planning documents, members of the Rockford MSA CEDS Strategy Committee agreed on a vision statement for the Region. From this, they were able to develop goals and strategies.

These goals aim to empower and elevate the entire Rockford Metropolitan Statistical Area as a whole. In addition, they were created with the Economic Development Administration's funding goals and priorities in mind.

### **OUR VISION**

In 2014, the Rockford MSA will be a world-class, sustainable community with an entrepreneurial culture and a diverse economic base outperforming peer MSAs in job creation and retention, capital investment, and personal income growth. Prosperity and a high quality of life will result from investments in alternative energy, infrastructure, information technologies, quality health care, a strong talent base, educational achievement, and enhancement of cultural and natural amenities and industries.

### OUR GOALS

To make this vision a reality, the Region will pursue the following Goals:

- Create a regional comprehensive economic development plan and marketing strategy emphasizing collaboration within the Rockford MSA.
- 2. Foster efficient business development, expansion, diversification, job growth, and entrepreneurial activity throughout the region.
- 3. Ensure the future availability of a skilled and flexible workforce prepared to meet the needs of both existing and emerging industries and technologies.
- 4. Meet the full range of business' infrastructure needs with emphasis on transportation, utilities and communications.
- Redeploy existing underused commercial and industrial properties, and protect natural amenities and resources for economic development purposes.
- Obtain a higher quality of life by supporting and enhancing the region's sense of community identity, community health, cultural and recreational amenities, and creative industries.

Achieving these goals in the next five years will require a substantial and coordinated effort. To do this, we will pursue the following strategies for these six goals.

#### Goal I

Create a regional comprehensive economic development plan, including a marketing strategy emphasizing collaboration within the Rockford MSA.

#### Strategies:

- 1. Acknowledge the need for a regional strategy for economic development and act on it expeditiously.
- 2. Create an EDA-approved Economic Development District (EDD) for Boone and Winnebago Counties to function as the regional economic development planning body and oversee the ongoing CEDS scope of work. This will include ensuring measurement and accountability of regional economic development indicators and statistics, complying with the Economic Development Administration's CEDS planning requirements, and maintaining an operational budget.
- 3. Establish a marketing strategy for the Rockford MSA, including networking events and a regional website.
- 4. Identify and engage stakeholders within the region through the activities of the EDD.
- 5. Host a regular Regional Economic Development Summit.
- 6. Collaborate with surrounding counties on economic development goals and activities (e.g., Rock County, Wisconsin).

#### Goal II

Foster efficient business development, expansion, diversification, job growth, and entrepreneurial creativity throughout the region.

#### Strategies:

- 1. Retain and expand existing businesses in the region, while recruiting new businesses and industries placing special emphasis on high-wage clusters.
- Nurture entrepreneurial activity that focuses on innovative uses for the region's agricultural products.
- 3. Diversify the region's economy by fostering the development of emerging and evolving industry sectors.
- 4. Identify, create, and promote programs, activities and policies fostering innovation in emerging and existing businesses, aiding them in the creation of viable business operation and economic development practices.
- 5. Promote and reward a culture of entrepreneurial and innovative business development.
- 6. Grow and improve the region's competitiveness by assessing and leveraging industry clusters.
- 7. Make use of government incentives to further business development in the region.

#### Goal III

Ensure the future availability of a skilled and flexible workforce prepared to meet the needs of both existing and emerging industries and technologies.

#### Strategies:

- 1. Improve the perception and performance of the region's K-12 public schools.
- 2. Provide training to workers of all ages and economic strata to ensure they are current in existing and emerging skills and knowledge.
- 3. Implement workforce development strategies to strengthen competitiveness for targeted and emerging industry sectors, including green industries.
- 4. Prioritize economic development projects focusing regionally to improve the Area's workforce. Establish regional workforce development as a critical part of the

- regional development framework and CEDS.
- 5. Develop a scholarship fund for post-secondary students.
- 6. Improve access to higher education degrees and programs within the region.
- 7. Create a plan to attract and retain college students after they graduate.
- 8. Provide additional entrepreneurial training through establishment of an expanded regional incubator.

#### **Goal IV**

Meet the full range of business' infrastructure needs with emphasis on transportation, utilities and communications.

#### Strategies:

Work with RMAP to plan for, develop and maintain the capacity of the region's transportation system. This will aid in the attraction and retention of businesses, provide greater access to a high quality work force, and ease access to key retail and services by:

- 1. Continuing to upgrade/repair existing roadways and bridges;
- 2. Improving highway access to the region;
- 3. Bolstering existing public transit services;
- 4. Bringing commuter and passenger rail service to Belvidere and Rockford, linking the region to wider markets;
- 5. Working with the Chicago Rockford International Airport to continue to expand air cargo and passenger service to the region.
- 6. Expand utility and transportation links to serve areas where they are needed for job creation.
- 7. Develop a reliable data infrastructure using both wireless and high speed fiber optic networks. These will give businesses access to multiple venues to meet their current and future data needs.
- 8. Create a unified vision of regional growth and development needs by coordinating the planning of all components of infrastructure within the Area.
- 9. Seek additional funding from the State of Illinois for infrastructure to support economic development in the region.
- 10. Meet the energy needs of the region's business community by maximum use of green technologies and alternative energies where possible.

#### Goal V

Redeploy existing underused commercial and industrial properties and sites (greyfields and brownfields), protect natural amenities and resources, and restructure land use patterns for more sustainable economic development.

#### Strategies:

- Ensure that building and development codes and plans within the region promote
  and facilitate the redevelopment of existing structures and infill development,
  leveling the playing field with requirements for new construction in greenfields.
- Where redevelopment of existing structures on greyfield or brownfield sites is not feasible, clear any unusable structures for either permanent open space or future development.

- Continue to assess, remediate and redevelop brownfield sites throughout the
  region, taking full advantage of federal and state funding opportunities, both for
  environmental purposes and for historic preservation of significant properties.
- Fast track local processes for rebuilding on cleared brownfield and greyfields sites to the extent possible.
- Help local workers build capacity to renew properties in the most efficient and environmentally-friendly way.
- Increase collaboration and communication at the regional level about land use and transportation planning as it relates to economic development.
- Recognize the link between smart growth practices and economic development for the Region incorporating sustainability principles into relevant plans, policies and codes at the municipal and county levels within the Region.
- Develop incentives, programs and policies to encourage widespread use of LEED building and rehabilitation standards.
- Take necessary steps to ensure ongoing improvement and/or maintenance of healthy air, soil and water quality.
- Establish agriculture's key role as a part of the regional economy by protecting prime farmland from encroachment of incompatible development.
- Work to increase the number of key, viable businesses and institutions in the downtown districts of our communities.
- Redevelop and protect urban waterways and waterfronts, placing special emphases on the continued revitalization of our downtowns in terms of urban design improvements, commercial and residential growth, and cultural events.

#### Goal VI

Obtain a higher quality of life by supporting and enhancing the region's sense of community identity, community health, natural features, cultural and recreational amenities, and creative industries.

#### Strategies:

- Build development strategies on the strengths of anchor institutions such as universities, hospitals, foundations, sports and entertainment complexes, arts and cultural centers, non-profit organizations, and other large employers.
- 2. Support and promote to residents and external markets the Region's cultural and natural amenities.
- Increase the support of Rockford Area Sister City, historical, ethnic and cultural programs.
- 4. Develop the connection between the creative industries and economic development.
- 5. Develop programs and services to restructure local food systems as an industry drawing upon the agricultural strengths of our Region.
- 6. Maintain and increase health care accessibility and quality for area residents.
- 7. Ensure that the Region offers a strong and diverse mix of housing opportunities for all income and age levels, including the availability of affordable housing.



After project proposals were submitted to the CEDS Strategy Committee, they were vetted by the following process for inclusion in the CEDS document and, potentially, for funding assistance from the EDA.

- 1. Each project is initially vetted by CEDS Staff to determine overall general eligibility for EDA application.
- 2. Each project is then vetted by two "tests" (a pre and post-test) developed by CEDS Staff and the Strategy Committee to preliminarily more thoroughly evaluate how:
  - important the project is strategically for the Rockford Region (hereafter termed the Pretest), and
  - the project performs in terms of technical readiness to implement according to the EDA's standards.
- 3. Projects deemed eligible then are asked to present to the CEDS Strategy Committee and participate in general Q&A.
- 4. The CEDS Strategy Committee then discusses which projects are a best strategic fit and are technically ready to apply for EDA or other sources of funding.
- 5. Projects are then introduced to the EDA staff as a litmus test of sorts to determine likelihood of funding.
- 6. Projects fitting both local and EDA goals are then aided to apply to the EDA for funding with the help of CEDS Staff.

Project identification is an ongoing process occurring both during the annual CEDS revision process and as important projects arise throughout the year. Within the CEDS, key economic development projects – both infrastructure and non-infrastructure based – are listed. Not all of these projects are eligible for financial support from the EDA, but they are included within the CEDS because the Rockford MSA is looking to have one solidified Regional economic development strategy. Many of these "other" projects may be eligible for funding under various other private, local, state, or federal programs. Because the CEDS is widely distributed to various public and private organizations and agencies, there is significant value in accounting all significant economic development projects in the Region. Subsequent pages illustrate the scoring system used to set priorities among all the projects submitted for consideration as part of this CEDS.

## RATING THE PROJECTS

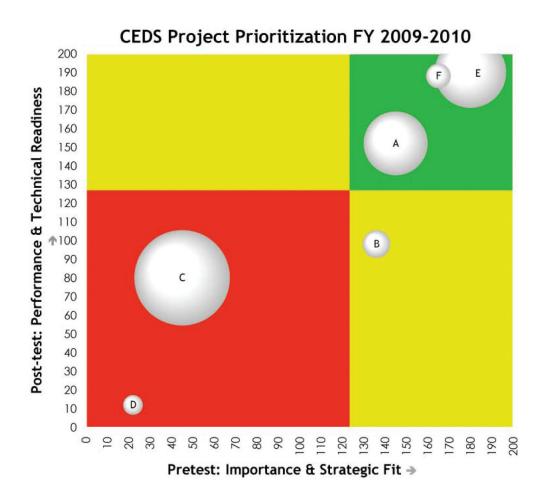
A chart was developed by the CEDS Staff to show which projects are "most ready" to apply for grant funds for this fiscal year. This chart represents the preliminary scoring of the projects only. An example of the chart is shown to the right.

Three things are shown in the accompanying graph — the scores from the pre- and post-tests, and the amount of the request to the EDA. The left side is the axis showing the pre-test score (importance and strategic fit for the Rockford Region's economy), and the bottom axis of the chart is the score for the post-test (performance and technical readiness). White bubbles indicate infrastructure based projects, black represents planning projects, and gray have elements of both. The size of the bubble indicates the proposed amount requested from the EDA.

The red "zone" indicates projects are largely not ready to be a good strategic fit for the Region and are not technically ready to implement. The yellow "zones" indicate projects scoring high on one test, but not so well on the other. The green "zone" indicates the projects best suited for EDA application for the Rockford Region, also shown by the larger the bubble the better suited the project.

## ECONOMIC PROJECT CATEGORIES

The CEDS process was initially undertaken for developing and qualifying for the Economic Development Administration's grant programs. However, as the process began to incorporate more projects and opportunities the CEDS Strategy Committee realized this was an opportunity to develop a comprehensive list of economic development projects the Rockford Region has identified as possibly



Project Name	PreTest Score	Post-Test Score	Project \$ Request
Project A	145	152	\$540,000
Project B	136	98	\$100,000
Project C	45	80	\$1,200,000
Project D	22	12	\$50,000
Project E	180	190	\$670,000
Project F	165	188	\$80,000

implementing within the next five years.

In short, the region intends on pursuing funding opportunities for the following projects and programs in addition to the EDA that bring the greatest amount of economic development funding to the area. This includes funding sources such as local, state, regional, and national foundations and grant programs. Projects in each section are listed in no particular order; grant funding will be pursued as they become ready and a funding source is identified. At any time a project may become ready (see "vital projects" section below) for consideration of a grant application as economic development clients commit to site development or an economic development workforce training or planning program becomes ready for funding.

Projects identified as economic development opportunities for the Region have been divided into the following three groups based on strategic fit and technical readiness. They are as follows:

#### **VITAL PROJECTS**

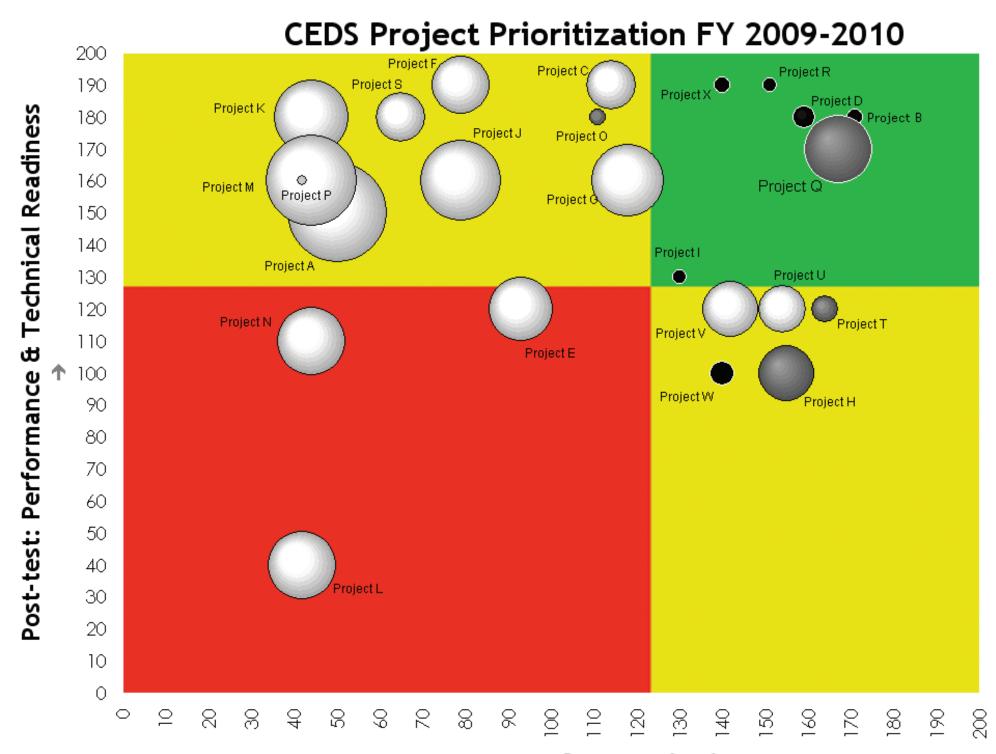
...top prioritized projects strategically fitting the Region's goals as well as the EDA's (or another major funding source's) goals and are technically ready to implement. Typically these projects fell within the "green zone" or close to it on the chart to the right. A few projects did not score high in either the pre- or post-test scores but the staff and the CEDS Strategy Committee deemed a project "Vital" due to its potential impact and importance (thus needing to be fast-tracked for readiness).

#### **IMPORTANT PROJECTS**

...projects that are deemed important but are either not quite aligned with the Region's or EDA's strategies for economic development, or aren't technically ready to implement. Typically these projects fell within the "yellow zones" or "red zones" on the chart to the right.

#### **FUTURE PROJECTS**

...projects on the horizon that may become more strategically or technically ready within the next five years for economic development in the Rockford Region. These projects were typically not scored at this time as they are important to the area but are not ready to be considered for EDA or other major economic development grant funding sources. This list is an overview of potential projects; new projects may arise at any time.



Pretest: Importance & Strategic Fit →

## Pre-Test Matrix: Alignment with Economic Development Goals of Region



CEDS PRE-TEST	: Importance	Possible Points	Instructions for Each Measurement
	Create a regional comprehensive		
	economic development plan and		
	marketing strategy emphasizing		Goal one as determined by the CEDS Strategy Committee for the region's economic
Goall	collaboration within the Rockford MSA.	0-5	development wellbeing, zero being no applicability and 5 being high.
	Foster efficient business development, expansion, diversification, job growth, and		
	entrepreneurial creativity throughout the		Goal two as determined by the CEDS Strategy Committee for the region's economic
Goal II	region.	0-5	development wellbeing, zero being no applicability and 5 being high.
	Ensure the future availability of a skilled and		
	flexible workforce prepared to meet the		
	needs of both existing and emerging		Goal three as determined by the CEDS Strategy Committee for the region's economic
Goal III	industries and technologies.	0-5	development wellbeing, zero being no applicability and 5 being high.
	Meet the full range of business' infrastructure needs with emphasis on		
	transportation, utilities, and		Goal four as determined by the CEDS Strategy Committee for the region's economic
Goal IV	communications.	0-5	development wellbeing, zero being no applicability and 5 being high.
	Redeploy existing underused properties		
	and protect natural amenities and		
	resources for economic development		Goal five as determined by the CEDS Strategy Committee for the region's economic
Goal V	purposes.	0-5	development wellbeing, zero being no applicability and 5 being high.
	Obtain a higher quality of life by supporting		
	and enhancing the region's sense of community identity, community health,		
	cultural and recreational amenities, and		Goal six as determined by the CEDS Strategy Committee for the region's economic
Goal VI	creative industries.	0-5	development wellbeing, zero being no applicability and 5 being high.
			The EDA prioritizes higher-paying jobs over low-wage jobs. Rate the level of income of the
	Income Level of Jobs	0, 5, 10, 15	jobs generated or retained, zero being no applicability and 15 being high.
			Rate the relative amount each project increases tax revenue for the region, zero being no
	Increased Tax Revenue	0-5	applicability and 5 being high.
	La companie Faloremento	0.5	Rate how entrepreneurship is focused on in the basic premise of the project, zero being
	Incorporates Entrepreneurship	0-5	no applicability and 5 being high.
	Incorporates Innovation	0-5	Rate how innovation is focused on in the basic premise of the project, zero being no applicability and 5 being high.
	incorporates innovation	0-3	Rate how Rockford MSA's global position is increased in the basic premise of the project,
	Increases Global Position	0-5	zero being no applicability and 5 being high.
			Rate how much the project directly addresses an economic situation resulting from
			severe economic dislocation, zero being no applicability and 5 being high. (i.e. the GM
		0.5	plant closing in Janesville or another example where the local economy needs to move
	Responds to Severe Economic Dislocation	0-5	an in entirely different direction)
	Links Historical Preservation to Economic Development	0-5	Rate how the project incorporates historic preservation, zero being no applicability and 5 being high.
	Development	0-3	Rate how the project deals with revitalizing a empty lot needing remediation, zero being
	Promotes Revitalization in Brownfields	0-5	no applicability and 5 being high.
			Rate how the project helps the region as a whole in terms of economic development,
	Level of Regional Benefit	0-5	zero being no applicability and 5 being high.
			Rate how little the project will directly benefit a single or a few private entities as opposed
			to benefiting the public good, zero being no applicability and 5 impacting no single
	Level of Private Benefit	0-5	private beneficiary directly to a great amount.
	# of Jobs Created	0, 10, 20, 30	Rate how the project creates jobs, zero being no applicability and 30 being high.
	# of Jobs Retained	0, 5, 10	Rate how the project retains jobs, zero being no applicability and 10 being high.
			Rate how the project fills a gap in knowledge and/or information for the area that we
			currently do not have or have the means to obtain to attract or retain jobs, zero being no
	Fill Knowledge and Information Gaps	0, 20, 25, 30	applicability and 30 being high.
	Amount of Private Sector Investment and	0.5	Rate the relative amount of dollars to be invested in the community by the private sector
	Leverage	0-5	because of the project, zero being no applicability and 5 being high.  Rate the relative amount of dollars to be invested in the community by the public sector
	Amount of Public Sector Investment and Leverage	0-5	Rate the relative amount of dollars to be invested in the community by the public sector because of the project, zero being no applicability and 5 being high.
	Loverage	U-J	Rate how the project deals with restructuring the local economy of the Rockford Region,
	Restructure Economy	0, 5, 10, 15	zero being no applicability and 15 being high.
		., ., ., .,	Rate how the project focuses on one of the area's targeted industries, zero being no
			applicability and 15 being high. Targeted Industries: alternative energy/energy efficiency,
			aerospace, customer service centers, metals manufacturing, food processing and local
			food systems, logistics, industrial machine manufacturing, chemical manufacturing, on
			I amalati rand transparting a conjugacant manalifacturian bankhana and an tach
	Targeted Industry Area	0, 5, 10, 15	and off road transportation equipment manufacturing, healthcare, and ag-tech.
	Targeted Industry Area	0, 5, 10, 15	and oil road iransportation equipment manufacturing, neatincare, and ag-rech.

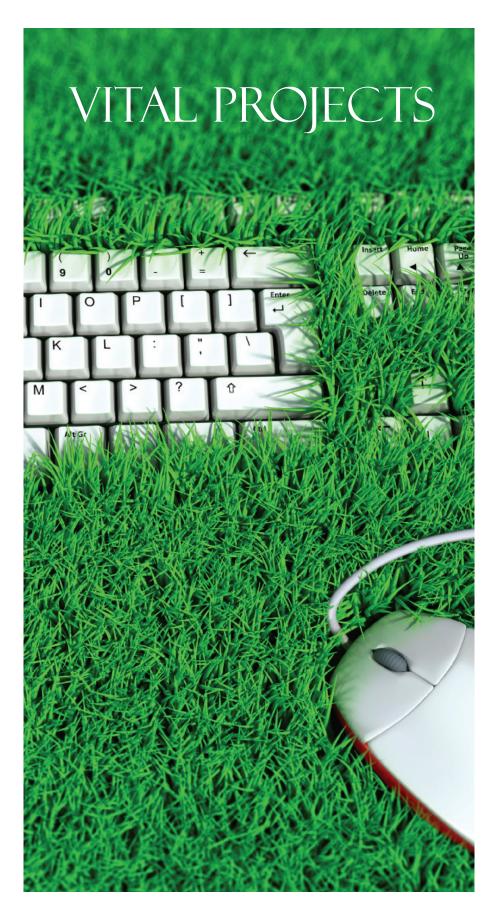
## INFRASTRUCTURE PROJECTS

CEDS POST-TEST	: Technical Readiness	Possible Points	Instructions for Each Measurement
	Match Ready	0, 10, 20, 30	Rate how well the project has the EDA required local match ready to go, zero being no applicability and 30 being high. Projects having "cash" match on hand, not pending commitments from funding sources, and using the most federal match amount (requiring less local match) will be rated highest.
	EDA Match Requested	0, 10, 20, 30	Rate how much the project needs from the Economic Development Administration, zero being no applicability and 30 being high. Projects needing less money will be rated higher.
	City or County Ownership or Easement	0, 10, 20, 30	Rate how well the project has the necessary ownership or easement of any property or buildings directly involved in improvements or rehabilitation, zero being no applicability and 30 being high.
	Engineering Analysis Done	0, 10, 20, 30	Rate how well the project has in hand the engineering analysis done, zero being no applicability and 30 being it's complete.
	Environmental Analysis Done	0, 10, 20, 30	Rate how well the project has in hand the environmental analysis done, zero being no applicability and 30 being it's complete.
	Commitment Letters	0, 10, 20, 30	Rate how well the project has in hand necessary commitment letters from all parties involved, zero being no applicability and 30 being it's complete.
	Timeline/Project Readiness	0, 10, 20	Rate how soon the project can be implemented as well as the readiness of the sponsoring party to see It to fruition, zero being no applicability and 30 being it's ready to go.
	TOTAL POINTS	0-200	

## NON-INFRASTRUCTURE PROJECTS

CEDS POST-TEST	: Technical Readiness	Possible Points	Instructions for Each Measurement
	Match Ready	0, 20, 30, 40	Rate how well the project has the EDA required local match ready to go, zero being no applicability and 30 being high. Projects having "cash" match on hand, not pending commitments from funding sources, and using the most federal match amount (requiring less local match) will be rated highest.
	EDA Match Requested	0, 20, 30, 40	Rate how much the project is needing from the Economic Development Administration, zero being no applicability and 30 being high. Projects needing less money will be rated higher.
	Fill Knowledge and Information Gaps	0, 20, 30, 40	Rate how the project fills a gap in knowledge and/or information for the area that we currently do not have or have the means to obtain to attract or retain jobs, zero being no applicability and 30 being high.
	Commitment Letters	0, 20, 30, 40	Rate how well the project has in hand necessary commitment letters from all parties involved, zero being no applicability and 30 being it's complete.
	Timeline/Project Readiness	0, 20, 30, 40	Rate how soon the project can be implemented as well as the readiness of the sponsoring party to see It to fruition, zero being no applicability and 30 being it's ready to go.
	TOTAL POINTS	0-200	





## DISTRICT ORGANIZATION DESIGNATION

Primary Grant Program: Economic Development Administration Estimated Program Budget: \$160,000 Annual Funding Estimated Jobs Created or Retained: N/A Local Goals Addressed: I, II, III, IV, V, VI

Boone and Winnebago Counties Party Responsible: RREDD

Status: Established, pursuing Federal Partnership

An Economic Development District, or District Organization, is a federally designated organization charged with the maintenance and implementation of the CEDS plan. Application for designation involves several steps including written support by the State of Illinois, Boone and Winnebago Counties, and a plan of operation as a non-profit organization. Similarly-sized EDD's procure around \$1.5 million annually in grant funding for their district from the EDA alone. Once designated, RREDD will work to be eligible for a 50% matching planning grant to fund the program and staff. This would be in the amount of about \$57,000.

The Rockford Region Economic Development District was established successfully in 2010. It is a nonprofit agency whose primary role is to do economic development planning. This includes planning for job creation and growing community wealth. More information is located at its website at www.myedd.org.

As stated in the 2010-2014 Rockford Region Comprehensive Economic Development Strategy, a local agency will pursue becoming designated as the Economic Development District by the end of 2011. The full scope of work can be found later on in the CEDS.

## ECONOMIC ADJUSTMENT

Primary Grant Program: Economic Development Administration Estimated Program Budget: \$336,000 One-Time Grant Estimated Jobs Created or Retained: TBD Local Goals Addressed: I, II, III, V!, V Boone and Winnebago Counties

Party Responsible: RREDD, RAEDC
Status: Submitted for Review

This project will create a strategic diversification plan to determine the emerging and evolving industries best suited for the Rockford Region to diversify with. It aims to fundamentally diversify and restructure the economy of the Rockford Region. This project will:

- conduct a study assessing how the area needs to restructure and diversify its economy, and
- develop a plan to diversify the economy that includes
- identifying evolving and emerging industry clusters best suited for the region,
- analyze which markets are best suited for attracting these industry clusters,
- identify which properties are best capable to house these industries,
- establish what incentives are needed to grow these clusters,

- create a detailed set of priorities, and strategies, and products to implement the plan itself, and
- formulate a set of measurements and benchmarks to identify progress of plan implementation.

The last targeted industries study conducted in the Rockford Region was in 2005. Since then, the economic landscape has drastically changed (see Section A.3). Manufacturing is going from blue collar to green, production is going high-tech, and the workforce needs more and more new skills every day. The Rockford Region's economy is at the epicenter of this transformation. In short, this project will:

- Support Small- and Medium-Sized Businesses
- Enhance Regional Global Competitiveness and Innovation
- Leverage Public-Private Partnerships (Regional Collaboration)
- Have Strong Organizational Leadership
- Look Beyond the Immediate Economic Horizon, Anticipate Economic Changes, and Diversify the Local and Regional Economy

Local staff will utilize their existing connections and relationships with the private sector and data sources to aid the consulting firm in developing the strategic diversification plan for targeted industries. This will strengthen the relationship between economic development staff and local business leaders wanting to diversify while freeing the consulting firm to provide advanced assistance, project facilitation, and products such as GIS data and tools for plan implementation.

Start Date: September 1st, 2011.

1st Q: Local team of economic development staff, elected officials, and business leaders work to develop an extensive RFP for this project's diversification plan and strategy for our MSA. This includes amassing current information available to provide a consultant (preliminary assessment of current conditions), building a team of private sector community leaders to advise on what the RFP should include, and engage the business community through focus groups to understand current challenges in our existing targeted industries. Hire a consultant to produce an economic development adjustment plan.

2nd Q: Local staff work with consultant to collect information on local industry clusters, properties, etc. Extensive analysis of current conditions by local staff as guided by consulting firm.

3rd Q: Local staff work with consultant to develop goals, objectives, strategies (action items), and measurements for strategic diversification plan. This will include engaging local business leaders in identifiable targeted industries.

4th Q: Receive completed economic development adjustment plan; staff assess plan, prioritize planning activities for 2012 execution.

This grant will enable the region to strategically plan to attract new companies to the area while empowering existing local companies to quickly emerge with new products or evolve into entirely different product sectors altogether. The work of this project is specifically designed to positively transform the regional economic indicator measured on EDA's Balanced Scorecard through increasing the number of higher-skill, higher-wage jobs though growing companies in emerging and evolving industrial clusters; increasing sales and property tax revenue; and increasing

private-sector investment by helping existing companies evolve and emerge into new manufacturing work and attracting new companies already doing this to the area. On an annual basis we will track these indicators locally as well.

## REGIONAL SUSTAINABILITY PLAN

Primary Grant Program: Department of Housing and Urban Development Estimated Program Budget: \$700,000
Estimated Jobs Created or Retained: N/A
Local Goals Addressed: I, II, III, IV, V, VI
Boone and Winnebago Counties
Party Responsible: RREDD, RMAP
Status: Funded, Project Begun

The Rockford Region Vital Signs project is a public-private partnership measuring regional sustainability. The ability of the Rockford Region to remain economically viable depends on our collective capacity to address social and environmental issues in unison, not one at the expense of the other, with current economic challenges. Measuring our Region's sustainability is the crucial first step to competitively attract and retain quality jobs. Regions already measuring sustainability have their priorities set. This means they address pressing economic, social, and environmental issues more effectively and efficiently; they can tell the problem areas sooner. As a result, they remain the most economically successful and are able to retain and create jobs more effectively.

This project will pull data together into a repository and be an on-going publically-accessible resource to find and understand indicators directly affecting the ability of the region to create and retain quality jobs and the overall wealth of the area. They key component no other sustainability indicators project is yet incorporating in North America is to normalize the data by community wealth. Based on the Boston Indicators Project, 16 key areas will be measured.

Rockford Region Vital Signs will be an ongoing effort to identify assets directly and indirectly affecting economic development. Understanding what assets exist, where potential areas of improvement lie, and how geographically this is all breaks down by neighborhood empowers the public and private sector to better address the community's social, environmental, and economic needs. In short, the ongoing data collection will enable the Rockford Region to make more strategic decisions in our economic development quest to be a more sustainable region.

Seed funding will go to build the digital tracking system for the indicators project, the online repository and map accessible to the public, and the engagement programs and activities needed to initially engage the community in the collection process.

## REGIONAL SUSTAINABILITY RESEARCH

Primary Grant Program: Department of Housing and Urban Development Estimated Program Budget: \$600,000 Estimated Jobs Created or Retained: N/A Local Goals Addressed: I, II, III, IV, V, VI Boone and Winnebago Counties

Party Responsible: EDD, Boston Indicators Project, MAPC, NIU CGS

Status: Submitted for Review to HUD

HUD research grant to accelerate sustainability indicator data collection and develop a model process utilizing local data in making more effective policy decisions through an online data tool. This would be a partnership between NIU Center for Governmental Studies, Boston Indicators Project, Boston Metropolitan Area Planning Council, and University of Massachusetts-Lowell. Pre-application submitted and under review.

### LOCAL FOOD SYSTEMS

Primary Grant Program: Kellogg Foundation or EDA
Estimated Program Budget: \$3,000,000 One-Time Grant
Estimated Jobs Created and Retained: 200
Local Goals Addressed: II, III, V, VI
Rockford MSA or Greater Region
Party Responsible: RREDD, NIU
Status: Project Formation Stage

Local food systems are increasingly important as an economic development and planning opportunity. This project proposes developing the initial programs necessary to restructure local food systems of the Rockford Region. Agriculture is a traditional backbone on Northwest Illinois. With the average piece of food travelling 1,700 miles within the US and gas prices expected to continue to rise, it is in the best interests of the Rockford Area to capitalize on this asset and restructure how it approaches local food systems. A key component of sustainability, improving local food systems can lower crime, increase health rates, and provide a higher quality of life. Eventually workforce development can occur through developing jobs in urban farming local greenhouses and vacant lots, culinary program and working at a commercial kitchen, community supported agriculture farms, a regional food market, and expanding food production for local distribution in local farms for food processing companies in the Region.

The first component of this project is to establish a a secondary food processor network in the region. The second component of the program is to expand urban farming opportunities in the Rockford Area for job creation. Utilizing vacant lots, buildings and outdoor areas, this program will put people back to work in a WPA-style program. This program will aim to employ unemployed or under-employed individuals struggling to find work with a limited technological skill set. The third component of the project will establish an indoor Public Market as a retail entrepreneurship center.

## STATE OF INGENUITY

Primary Grant Program: Economic Development Administration - State of Ingenuity Award

Estimated Program Budget: \$1,514,000 One-Time Grant Estimated Jobs Created or Retained: N/A

Local Goals Addressed: II, III

Six County Region

Party Responsible: RAEDC, Growth Dimensions, EIGERlab, NIU, RVC, others

Status: Awarded, Project Begun

Entrepreneurship is one of the greatest opportunities to grow new jobs in the Rockford Region. The Wisconsin/Illinois Automotive Corridor is working to initiate a long-term planning process to rebuild community economies shattered by the devolution of the automotive industry in the region. The missing element was the "voice of the customer." How to identify and engage growth businesses and new opportunities in the region? How to gain an understanding of their challenges, needs, and opportunities? The Rockford Area Economic Development Council and the City of Beloit already utilize the Synchronist System in their business retention programs. Through this proposal, the RAEDC will expand the VOC program to better focus on entrepreneurial support for existing businesses and new start-up opportunities throughout the 6-county region.

The EDA grant is for a six-county area in northern Illinois and southwestern Wisconsin, including Boone and Winnebago Counties, for a three-year period ending in 2012. The grant will be administered by the University of Wisconsin-Whitewater as part of the EDA's Auto Adjustment Entrepreneurial Support Initiative. It will help create jobs by expanding entrepreneurship efforts in this region. It is one of a series of grants by the U.S. Department of Commerce to help communities recover from plant closures and layoffs by automotive manufacturers and suppliers. UW-Whitewater will release more information soon. The source of the funds is from the Midwest Flood Relief Fund. The premise is that job diversity can minimize economic disruption during disasters, as well as plant closures and layoffs by automotive manufacturers and suppliers.

#### **ILLINOIS GRANT PARTNERS**

The **Rockford Area Economic Development Council** will provide the tool known as the Voice of the Customer assessment. They will customize the VOC Synchronist software program to identify and engage 600 emerging or existing businesses in the six-county area. The collected data will allow those companies and business support groups to better understand the challenges and opportunities for growth. This will dramatically increase their awareness of the important entrepreneurial support available throughout the region, plus a secondary audience of another 1,000 companies. It will ultimately create and expand high-value jobs. Instructors and interviewers will be trained to conduct the assessments.

**Eigerlab**, an incubator center, has one of the largest and most sophisticated inventories of rapid prototyping equipment in the region. This can help entrepreneurs take advantage of swift speed-to-market timing as they can build prototypes in days, compared to the usual months or years. Eigerlab will provide 20 hours of rapid prototyping and engineering services per month per county. The center will also have a mobile "fab lab" so other regional facilities can teach students and entrepreneurs how to prototype.

**Rockford College's new Family Business Center** will provide training to family-owned businesses in topics unique to them, such as succession planning, estate planning and conflict resolution. The Rockford area has more family-

#### 2010-2014 Comprehensive Economic Development Strategy

owned businesses than many other communities. Keeping these businesses strong and local will assure that more job-creation and decision-making stays as local as possible.

Growth Dimensions of Belvidere-Boone County will share its AgTech Initiative with bio-industrial/new-uses economy entrepreneurs in the six-county area. The AgTech Initiative, in partnership with Northern Illinois University, is a virtual incubator that connects clients and resources in a three-state area to the regional manufacturing base. Growth Dimensions seeks to develop manufacturing job opportunities related to new-uses biomass production commercialization, such as bio-based composites and plastics manufacturing, fabrication, machining and assembly of bio-energy conversion hardware and systems.

Northern Illinois University Center for Governmental Studies will have two projects. Its Leadership Development for Regional Revitalization offers classes for business and economic development professionals at several institutions of higher learning. The courses will lead to professional certificates as well as improved regional collaboration and professional capacity. NIU will also facilitate access to an international exchange program. This will allow leaders to identify potential markets and/or expertise in other countries. Capital access for entrepreneurial businesses will be assessed. Best practices will be identified and transplanted to facilitate business expansion and job creation.

#### **WISCONSIN GRANT PARTNERS**

As part of the grant, the following services and programs will be also be available to the six-county area:

- University of Wisconsin-Whitewater is the critical link among the programs, facilities and service providers as UW-W administer the grant.
- University of Wisconsin-Whitewater Department of Geography will improve their GIS mapping models so they can be used for business attraction, supply chain identification and more. They will link to state and national systems.
- University of Wisconsin-Whitewater Global Business Resource Center will help clients with export products tap into the global market.
- University of Wisconsin-Whitewater Wisconsin Innovation Service Center will
  provide diversified domestic markets to companies who have lost market
  share.
- Gateway Technical College will coordinate regional incubation facilities, including tracking and reporting. Business Development Director Dr. Therese Fellner attended the news conference and represented the Wisconsin partners.
- Wisconsin Business Incubator Association will assess regional and national incubation facilities and create a best practices model.
- Center for Advanced Technology will offer assistance with intellectual property needs.
- Blackhawk Technical College will offer curriculum in green manufacturing practices so workers will be properly trained.

## AEROSPACE ACCELERATOR PROGRAM

Primary Grant Program: Small Business Administration Estimated Program Budget: \$100,000

Estimated Jobs Created and Retained: 100+

Local Goals Addressed: II, III

Rockford MSA

Party Responsible: RFD, EIGERlab, RAEDC Status: Awarded, Project Formation Stage

Congressman Manzullo earmark to Greater Rockford-Regional Airport Authority for entrepreneurship programs. A sub-contract is being developed to the EIGERlab for \$200,000 of total amount for an aerospace accelerator program; RREDD staff is reviewing sub-contract requirements of SBA and revising application for altered scope of work accordingly.

## ENTREPRENEURSHIP CENTER FOR AEROSPACE

Primary Grant Program: Economic Development Administration, National Science Foundation

Estimated Program Budget: \$7,000,000 Rehab Investment

Estimated Jobs Created or Retained: N/A

Local Goals Addressed: II, III, IV Winnebago and Boone Counties

Party Responsible: RAEDC Status: Project Formation Stage

This project proposes the rehabilitation of a currently vacant building to become a state of the art incubator facility for aerospace - specifically, a centrally located entrepreneurial facility. The center will serve as an entrepreneurial clearinghouse for the area, matching entrepreneurs with the services and information they need. There are many area service providers who need only to be matched with the businesses that can profit from their services. In summary, an entrepreneurial center is a chronic need for this area. It will:

- Aid new entrepreneurs
- Support existing entrepreneurs
- Perform coordination and clearinghouse functions
- Assist economic development and diversification
- Offer educational opportunities for job retention and career enhancement
- Promote cooperation and coordination of area services in support of small business in order to better integrate our area's economy

## ENTREPRENEURSHIP CENTER FOR ALTERNATIVE ENERGY AND BIOENERGY

Primary Grant Program: Economic Development Administration - State of Ingenuity

Estimated Program Budget: \$950,000 One-Time Grant

Estimated Jobs Created or Retained: 100

Local Goals Addressed: II, III
Winnebago and Boone Counties

Party Responsible: Growth Dimensions for Belvidere-Boone County

Status: Project Formation Stage

Growth Dimensions is building up and expanding the reach of the Ag-Tech Initiative and the Ag-Tech New Uses Information and Entrepreneur Development Program (NUIEDP), for the purpose of advancing alternative energy and bioenergy commercialization and entrepreneurship. This program promulgates new agricultural technology research and opportunities, specifically targeted in biocomposite development and commercialization to the region and its business and emerging entrepreneurial clients. The goal will be to create a cluster for agriculture technology linking to development at additional sites in Chicago and Madison and utilize abundant natural agricultural resources available in the Midwest. Ultimately the project hopes to create new markets for existing auto manufacturing facility assets by capitalizing on the emerging interest in green component parts as potentially important consumer trend.

The program has the following key objectives:

- Stimulate the growth of new innovation in alternative energy and bioenergy
- Provide commercialization support to bridge the gap between laboratory research and commercial implementation
- Create opportunities for manufacturing diversification into energy related products and systems.
- Generate manufacturing job opportunities in the greater northern IL Stateline Region and beyond
- Increase new investment in energy related manufacturing and production operations processes
- Facilitate the maturation and technology transfer of laboratory innovation
- Spawn high-quality, high-paying technology-related jobs and entrepreneurial outcomes
- Spur economic development

The objectives above will be realized through two key program elements:

- Build and maintain a community support function to increase market awareness
  and program outreach for new contact development, entrepreneurial opportunity
  recognition and strategic partnership linkage development; and
- Develop and implement a client assistance program aimed at fostering the formation and growth of companies that are developing technologies related to alternative energy, bioenergy and commercialization of innovative energy systems

## NORTHERN STATELINE REGIONAL ENERGY TRAINING INITIATIVE

Primary Grant Program: Department of Labor

Estimated Program Budget: \$3,182,161 One-Time Grant Estimated Jobs Created or Retained: 75 Local Goals Addressed: II, III Winnebago and Boone Counties

Party Responsible: Growth Dimensions for Belvidere-Boone County

Status: Project Formation Stage

The Northern Stateline Regional Energy Training Initiative will focus on strategies to train and teach workers the skills required for employment in emerging, energy efficiency and renewable energy sectors in which the new jobs that will be created will, in turn, aid the economic growth in the region. The training programs will prepare individuals for careers in the biofuels industry, renewable electric power industry, and manufacturing producing sustainable products using environmentally sustainable processes and materials. The Regional Energy Training Initiative will address four project goals:

- Develop a regional workforce to address the employment needs of the Biofuel Production Supply Chain System;
- Enhance the demand for biofuel products by updating the skills and training of individuals employed with businesses using biofuels;
- Develop an industry-recognized workforce that is readily accessible to the alternative energy industry for timely and effective rollout of alternative energy technologies in the Northwestern Illinois/Southwestern Wisconsin region; and
- Update the skills and training of individuals employed in the manufacturing industry to expand the "waste to profit" business collaboration model.

### ROCKFORD PROMISE

Primary Grant Program: Ford Foundation
Estimated Program Budget: \$1,000,000 One-Time Grant
Estimated Jobs Created and Retained: TBD
Local Goals Addressed: II, III
Rockford MSA
Party Responsible: TBD

Status: Project Formation Stage

This project will attempt to attract and retain college graduates to the Rockford Regional workforce. Regional graduates who obtain at least an undergraduate degree at any higher-educational institution who move back and take a job in the two-county area upon completion of college will be eligible for a partial tuition reimbursement incentive.

## DOWNTOWN ENTREPRENEURSHIP PROJECT

Primary Grant Program: Small Business Administration Estimated Program Budget: \$100,000 Estimated Jobs Created and Retained: 100+ Local Goals Addressed: II, III Rockford MSA Party Responsible: RREDD, SBDC, RRDP, RDA, others Status: Awarded, Project Formation Stage

Congressman Manzullo earmark to the River District for downtown business development & attraction. This project mainly focuses on secondary job creation and aims to compliment the work of the local economic development councils. The RREDD is partnering with the RRDP, the SBA, and the RDA to attract and grow businesses in downtown Rockford. RREDD set to receive \$23,000 to provide administrative support, develop programmatic materials, and write additional grants for program. Final approval is expected within the next few weeks from the SBA. Additional focus is on reaching minority and and underpriviledged populations.

## EDA INFRASTRUCTURE PROJECT

Primary Grant Program: Economic Development Administration Estimated Program Budget: TBD Estimated Jobs Created and Retained: 100 Local Goals Addressed: II, III

Rockford MSA

Party Responsible: RRWRD, EDD, City of Rockford

Status: Project Formation Stage

RREDD staff are working with the City of Rockford to determine if there is a viable grant application to the EDA to extend a sewer line to ThermoFisher. Local match has been identified; currently staff is reviewing EDA investment priorities to determine if the project is competitive.

## COMMUNITY OUTREACH CENTER

Primary Grant Program: Grand Victoria Foundation Estimated Program Budget: TBD Local Goals Addressed: II, III Rockford MSA Party Responsible: RREDD, RMAP Status: Partially funded, build out beginning

Staff is working with RMAP to determine if assisting with the build out of the outreach center for the Regional Sustainability Plan initiative aligns with the foundations granting priorities. Would leverage previously awarded HUD RPSD grant and State of Illinois DCEO Civic Design Center grant.

## BOONE COUNTY STRATEGIC VISIONING

Primary Grant Program: TBD Local Goals Addressed: I, II, III

Boone County

Party Responsible: Growth Dimensions, RREDD, Boone County, City of Belvidere

Status: Project Formation Stage

Given the developments of Amtrak rail not going through Belvidere, a new economic strategic plan is needed for Boone County. RREDD will assist the County in going through a process to identify a new vision and strategies for the next five years.

## REGIONAL ECONOMIC WEBSITE

Primary Grant Program: TBD

Local Goals Addressed: I, II, III, IV, V, VI Boone County, Winnebago County

Party Responsible: Growth Dimensions, RREDD, RAEDC

Status: Project Formation Stage

Site selectors and companies traditionally look at an entire labor shed, not governance boundaries when making business attraction, expansion, and retention decisions. As such, given the primary tool initially utilized in these decisions is a website, the Rockford Region aims to build a one-stop-shop for economic development resources.

## REGIONAL CLIENT RESPONSE PROGRAM

Local Goals Addressed: I, II, III, IV, V, VI Boone and Winnebago Counties

Party Responsible: Growth Dimensions, RREDD, RAEDC

Status: Project Formation Stage

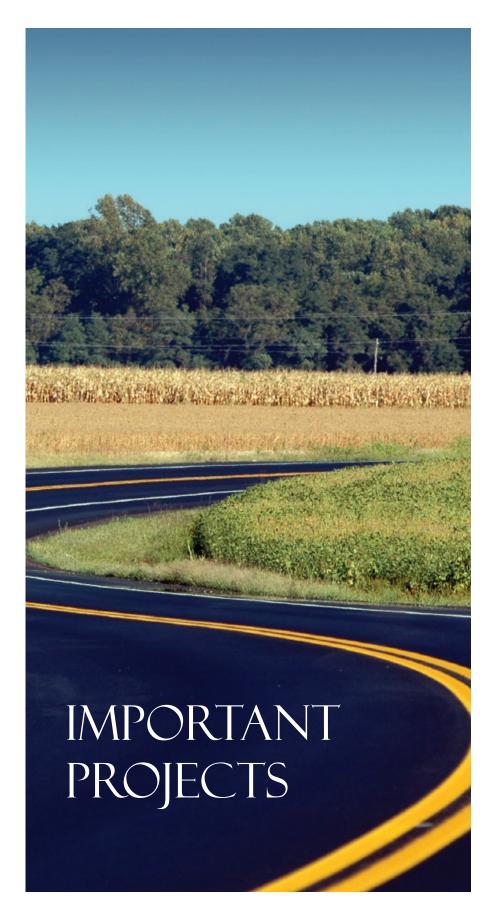
Assisting in business attraction and retention activities of Growth Dimensions and the Rockford Area Economic Development Council is a core component of the work of RREDD. RREDD staff assist with responding to site selectors and businesses' request for information. This includes providing data for request for proposals from companies looking to locate or expand in the Rockford Region as well as compile the responses to these requests in conjunction with area economic development staff.

## ECONOMIC DEVELOPMENT RESEARCH

Estimated Jobs Created or Retained: TBD Local Goals Addressed: I

Party Responsible: Winnebago and Boone Counties

Several opportunities have been identified for economic development research (i.e. supply chain analysis leakage). Staff will work to prioritize these research requests, determine what can be conducted locally, and work to procure funding for studies needing to be commissioned by consulting firms.



## CROSSLINK INCUBATOR BUILDING

Estimated Jobs Created or Retained: 75 Local Goals Addressed: II, III, IV, V City of Belvidere Party Responsible: Sjostrom & Sons, Inc

The Crosslink Incubator Building provides modern high bay industrial flex space for agriculture related and other industrial new uses commercialization applications. It will have the support of the Growth Dimensions for Belvidere-Boone County Ag-Tech Initiative and qualifying users will have the ability to apply for commercialization funding from the Ag-Tech Department of Energy grant.

## MACHESNEY PARK MALL REVITALIZATION PROJECT

Estimated Jobs Created or Retained: 500 Local Goals Addressed: II, III, IV, V, VI Party Responsible: Village of Machesney Park

Redevelopment and revitalization of 61-acre site of Machesney Park Mall into a mixed-use center including new retail, office space, restaurants, assisted living, and park space with the potential of substantial job creation. New public infrastructure includes new access along IL 251, new traffic signals, new recreation path, and new public ring road. Machesney Park Mall was the foundation on which the Village of Machesney Park was incorporated. The redevelopment of the Mall will create a "downtown" pedestrian-friendly atmosphere, providing high quality of life amenities while providing sales tax generation and job creation and retention.

## HEALTHCAR E

Primary Grant Program: Department of Labor Estimated Program Budget: \$300,000 One-Time Grant Estimated Jobs Created and Retained: 250 Local Goals Addressed: I, II, III, VI Rockford MSA

Party Responsible: Rockford Health System (Three Rockford Hospitals)

As the three out of the top five employers in the Region are in healthcare, this program aims to expand existing workforce training programs for nursing. In particular, nursing positions are available, but there is a shortage of workers in the area with the necessary skill set for these jobs. This project will primarily expand the on-line registered nurse training program, the Northern Illinois On-line Initiative in Nursing (NIOIN), which is the only program of its type in Illinois and one of a very few in the entire country. This collaborative initiative addresses the core problem of an insufficient number of qualified nursing faculty instructors. The Workforce Investment Board (WIB) will be directly involved in the administration and implementation of this project.

## ROCK 39 INDUSTRIAL PARK INFRASTRUCTURE IMPROVEMENTS

Estimated Jobs Created or Retained: 4,000 Local Goals Addressed: IV Village of Cherry Valley Party Responsible: Winnebago County

The construction of a 500,000 gallon spheroidal elevated water storage tank, including piping, piping insulation, cathodic protection system, man door, interior tower lighting, exterior entrance lighting, FAA obstruction lighting, power conduits, SCADA conduits, painting overflow splash pad, and all other appurtenances required for a complete installation. The project also includes the installation of approximately 7,000 linear ft. of a 12" and 16" water main. These infrastructure and water distribution improvements are required to service the future resident and businesses in Cherry Valley and the occupants of the industrial park (which encompasses over 300 acres and can accommodate over 7 million square feet of development). These improvements will also service adjacent landowners and other future developments in the area. Regional government and economic development officials have been heavily marketing the I-39 Logistics Corridor as a corridor for businesses seeking industrial sites near major transportation systems that include rail sites and interstates, a skilled labor pool and proximity to significant population centers. This area, which includes Rock 39 Industrial Park, is strategically located in this corridor and offers availability and affordability of land, "shovel ready" sites, and the potential to draw over 4,000 jobs to Winnebago County in the next five -ten year period.

## COMMUTER RAIL TO REGION

Estimated Jobs Created or Retained: TBD Local Goals Addressed: II, III, IV, V, VI Boone and Winnebago Counties Party Responsible: Cities of Rockford and Belvidere

Connecting the Rockford MSA to both Dubuque and the Chicago Metro via commuter rail is crucial for the creation and retention for commuter jobs in the future. Gas prices are rising, and relocating workers with the high unemployment rates is becoming increasingly difficult. If rail is brought to the Rockford Region, access to additional jobs will increase and it will become easier to bring professional services to the area while connecting to the hub of Chicago. Currently the goal is to bring commuter service to the Chicago Metro by 2014. Several infrastructure improvements need to be made for commuter rail to come to the region.

## RAIL STATIONS FOR REGION

Estimated Jobs Created or Retained: TBD Local Goals Addressed: II, III, IV, V, VI Boone and Winnebago Counties Party Responsible: Cities of Rockford and Belvidere

Currently the goal is to bring Amtrak to the Rockford Area by 2012 and commuter service to the Chicago Metro by 2014. One of the largest components missing from bringing rail service to the area to fruition is funding is absent for rail stations in Rockford and Belvidere.

## MIXED USE AND GREEN INDUSTRIES DEVELOPMENT POLICY STRATEGY

Estimated Jobs Created: N/A - Planning Local Goals Addressed: I, IV, V, VI Kishwaukee Street Corridor Party Responsible: City of Rockford

To develop an economic and community revitalization strategy for the Kishwaukee Corridor that will provide a unique opportunity to incorporate Smart Growth Principles in the context of expanding green industrial development in an economically disadvantaged area of Rockford while integrating the area's mixture of land uses into a sustainable pattern that will produce a healthy jobs/housing balance. The Corridor includes numerous brownfield sites, intermixed with older residential and marginal commercial uses. Left in its current state, it will continue to deteriorate; undoubtedly impacting surrounding areas and leading industries who remain in the heart of the corridor to eventually abandon it.

## ROCKAERO PARK INTERSECTION DEVELOPMENT

Estimated Jobs Created or Retained: 500 Local Goals Addressed: II, III, IV, V, VI City of Rockford Party Responsible: RockAero Park developer

Work includes widening existing four-lane pavement on IL Route 2 to six lanes, dual left- and right-turn lanes at the proposed new intersection, traffic signals at the proposed new intersection, reconfiguration of the eastbound off-ramp from US 20, and miscellaneous drainage work. It helps meet the region's infrastructure needs and facilitates the reduction of the region's excessive unemployment rate through the creation of full-time permanent jobs in a new industrial park.

# ROCK RIVER DEVELOPMENT PARTNERSHIP STUDY & IMPLEMENTATION

Estimated Jobs Created or Retained: N/A - Planning Local Goals Addressed: I, II, III, IV, V, VI Party Responsible: City of Rockford

This Downtown Plan aims to align previous studies, conduct a strategic mixed-use development assessment, and develop an implementation strategy. Study phases include: Inventory and introductory assessment, commercial development assessment, and development of a mixed-use implementation strategy. This study focuses on actual implementation to promote investment, create a commercial marketing and branding strategy, and develop commercial leasing strategies. It promotes the regional economic development goals of increasing jobs and investment. It also recognizes that Downtown Rockford is currently a major employment, cultural, educational, and entertainment center. Downtown Rockford also has the potential to become an even more important economic development asset in the future. This District offers a number of assets to build upon including historic buildings, niche industries (legal, financial, advertising, public relations, marketing, art, design, etc.), unique small businesses, the Rock River, and a growing residential community. It also possesses the characteristics that are attractive for young professionals to live, work, learn, and play.

## INTERSTATE BOULEVARD ROADWAY IMPROVEMENTS

Estimated Jobs Created or Retained: 400 Local Goals Addressed: II, III, VI Party Responsible: City of Loves Park

This project will create an extension of Interstate Boulevard north approximately 3400 linear feet from its current terminus adjacent to Road Ranger Baseball Stadium. This includes the construction of bridge infrastructure to cross the floodplain and creek. Supporting a 425,000 sq. ft. regional outlet mall scheduled to start construction in April of 2010, this project also supports a 365,000 sq. ft. traditional commercial center scheduled to start construction in the fall of 2010, approximately 125,000 sq. ft. of office space, a 400-acre planned community, Road Ranger Stadium, the Park District's Sportscore II complex.

## BROWNFIELDS JOB TRAINING

Estimated Jobs Created or Retained: 200
Local Goals Addressed: I, II, III, VI
City of Rockford
Party Responsible: Comprehensive Community Solutions

This project would result in job training in the following environmental fields: 1) environmental site assessment technical field work and 2) hazardous substance removal, specifically, asbestos, lead and mold. The 40-hour HAZWOPER Training is a prerequisite to either program. Graduates of these programs would be hired by local environmental contractors and engineering firms as well as CCS. The City has or will in the near future, apply for extensive amounts of funding for brownfield assessment work and cleanup work. There is a shortage of local firms and workers that can perform the basic environmental work needed to resolve these brownfields. Such training will help close that gap.

### EDSON-FRIDAY RECONSTRUCTION

Estimated Jobs Created or Retained: 5,000 Local Goals Addressed: II, IV, V, VI

Winnebago County

Party Responsible: Winnebago County Highway Department

Project will reconstruct Edson and Friday Roads to provide a widened roadway that will be structurally able to accommodate 120,000 pound loads. The Rockford Area has one of the highest unemployment rates in the state of Illinois. One of the hardest hit sectors in terms of employment losses is the industrial type jobs. These are generally some of the highest paying jobs and their loss is especially hard on the local community. Therefore it is important to attract industries to the Rockford Area that would provide this type of job which would in turn also promote further economic development. A good infrastructure is necessary to promote the area for industrial development because of shipping needs. This area is already served by a railroad from which sidings could be added and the Rockford Airport which is in the top 20 cargo airports in the country. The railroad provides a rail link to the large intermodal facility in Rochelle about 17 miles to the south, so it is ideally situated both from the aspect of the shipping of manufactured products as well that of a distribution center/warehousing operation. What is needed to complete a good infrastructure is a roadway with the capability of accommodating large and heavy loads. The proposed roadway project would provide that missing part of the infrastructure. Another sector experiencing significant job losses is in the building and construction trades. Construction projects will add jobs and income to the area. This project will produce immediate jobs because of the construction; but, as a result of new access that will encourage manufacturers to locate in the area there is the expectation of new permanent industrial and warehousing type jobs.

### SOUTH MAIN & HARRISON

Estimated Jobs Created or Retained: 75 Local Goals Addressed: I, II, IV, V, VI

Party Responsible: City of Rockford

Public infrastructure construction will support a \$28.9 million mixed-use development project with a total of 144,900 sq. ft. in approximately 9 buildings. This project serves to create at least 76 full-time equivalent jobs. Many of these jobs will employ low and moderate income persons. This development will serve as a catalyst to the West Side of Rockford where investment, jobs, and retail businesses have been lacking. In addition, this is a major corridor between the downtown and the airport. Improving this corridor is paramount to attracting and retaining major employers to the region.

### ROCKFORD RENAISSANCE

Estimated Jobs Created: 150 Local Goals Addressed: I, II, III, IV, V, VI Party Responsible: City of Rockford

Demolition and public infrastructure construction to support a \$65 million mixed-use development project with a total of 275,164 sq. ft. in approximately 19 building. Project also includes expansion of the City-owned fire training center into a Regional Fire Training Center, which will serve as a regional resource for education and training in fire fighting, emergency medicine, disaster preparedness, and other related subjects. The project serves to create 150 full-time equivalent jobs. Many of these jobs will employ low and moderate income persons. This development will serve as a catalyst to the West Side of Rockford where investment, jobs, and retail businesses have been lacking.

### FREEDOM FIELD

Estimated Jobs Created or Retained: 75 Local Goals Addressed: I, II, III, IV, V, VI Party Responsible: Winnebago County

Install solar-thermal heating and cooling system at the Rock River Water Reclamation District Co-generation Facility and the site of Freedom Field Renewable Energy, Inc. The system converts energy from the sun for heating and cooling building space. The solar thermal system encompasses integrated sensors that will be used to monitor and collect system operating data in support of research and education objectives. The project facilitates an organic approach to "green" industry development and supports several of the strategic goals outlined by the CEDS Committee.

## BELL SCHOOL ROAD WIDENING & INTERSECTION

Winnebago County

Party Responsible: Winnebago County Highway Department

#### Improvements Wallingford Way to Spring Creek Road

Estimated Jobs Created or Retained: 1,700 Local Goals Addressed: II, IV, V, VI

Project will widen an existing two-lane road to three and four lanes and provide a median for turning lanes. The project will also include new access for a proposed development. This project is needed to support the development that will be attracted to the area provided there is infrastructure to support it. Developers have committed to a large office park on the basis of roadway improvements including those along Bell School Road that are necessary to accommodate the traffic that would be generated. The planning of one

large development that will include business offices is underway and is predicated upon the improvements to Bell School Road as well as a new interchange on I-90 that will be funded separately. The Rockford Area has one of the highest unemployment rates in the state of Illinois. Many of the jobs lost have been in the building trades. Construction projects will add jobs and income to the area. This project will produce immediate jobs because of the roadway construction; but, will also, as a result, particularly with the construction of new office space lead to opportunities for new permanent jobs in those sectors.

#### Widening Newburg Road to Mill Road

Estimated Jobs Created or Retained: 1,700 Local Goals Addressed: II, IV, V, VI

Project will widen an existing 2-lane road to 4 lanes and provide a median for turning lanes. This project will benefit the City of Rockford, the Village of Cherry Valley as well as Winnebago County and the western portion of Boone County. There is already a development underway because of the planned roadway project that is needed to support the project. The expanded roadway will provide the capacity to allow a smooth flow of traffic and make the development more accessible and provide a safer more efficient route to the development. This development includes retail, office space and residential development. Other developments are anticipated to be attracted to the areas adjacent to Bell School Road because of the improved roadway and its access features. The Rockford Area has one of the highest unemployment rates in the state of Illinois. Many of the jobs lost have been in industry as well as in the building trades. Construction projects will add jobs and income to the area. This project will produce immediate jobs because of the construction; but, will also, as a result, particularly with the construction of new retail and office space lead to opportunities for new permanent jobs in those sectors. 40% of the jobs in the Rockford Area are related to those sectors. With many current retailers closing in the Rockford Area, this should help restore some of those types of jobs. This project will improve the infrastructure of the area which is important to the movement of goods and services.

## ROCKTON INFRASTRUCTURE IMPROVEMENTS

Estimated Jobs Created or Retained: 1,000 Local Goals Addressed: II, III, IV, V Party Responsible: Village of Rockton

Construction of necessary water, sewer, road and storm water detention improvements to prepare the site for Chemtool and other manufacturers anticipated to relocate to the site, including Canadian manufacturer. These improvements are necessary to prepare the site for construction and induce the users to bring their operations to the site. As evident by a study by NIU, the relocation of the Chemtool to the site will generate \$360 million in economic activity each year. This project will also bring at least one, if not two or three, multi-national corporations and their world headquarters to Winnebago County.

## HIGHWAY 76/POPLAR GROVE ROAD IMPROVEMENTS

Estimated Jobs Created or Retained: TBD Local Goals Addressed: II, III, IV, V Party Responsible: Boone County

Develop road infrastructure on this intersection for potential development of industrial park.

### ROAD/BRIDGE IMPROVEMENTS

Estimated Jobs Created or Retained: TBD Local Goals Addressed: II, III, IV, V Party Responsible: Boone County

Repair road and bridge leading to food plant in Belvidere needed to retain jobs.

Work towards the goals and objectives of the 2009 CEDS will occur in several stages.



Project Name	Project Description	Time Frame	Total Cost	Source of Local Funding Match	# Jobs Created or Retained	Key Stakeholders	Performance Measures	Relates to EDD Goals
Aerospace Institute for Research						All		III
Corridor Improvements	Develop economic development plans					All		I, IV
Local Foods	Develop secondary processor distribution system					All		III
Supply Chain Leakage	Conduct analysis					All		III
Grow small businesses from start-up to						All		П
medium or large size						-		
Publically-owned entrepreneurship or Incubator facility						All		II, III
Regional Fiber Ring	Extension of the Northern Illinois Technology Triangle fiber along the Strategic Regional Arterial System, extension to the Chicago Rockford International Airport, connection at the new tollway interchanges, and connection to schools and other public buildings.		\$7,150,000			All Municipal Governments, County Governments and the Airport	Job creation, retention, # of businesses using	I, II, III, IV, V, VI
Prairie Fields Sports Park Soccer Football Parking Lot Addition	Construction of additional spaces of asphalt and permeable pavers with curb and gutter, signs, lighting, irrigation and landscaping.		\$826			Belvidere Park District	Quality of Life	IV, VI
Prairie Fields Sports Park Baseball Softball Parking Lot	Construction of new parking lot including curb and gutter, sidewalks, lights, signs, storm sewer and landscaping.		\$1,302			Belvidere Park District	Quality of Life	IV, VI
Prairie Fields Sports Park Concession Building	New construction of a 4077 sq. ft. building containing concessions, restrooms, mechanical room, equipment storage, office, first aid, referee lounge, related site work and utilities		\$947,000			Belvidere Park District	Quality of Life	IV, VI
Glen at Belvidere	provide sewer and water to new development	2009	\$1,000,000	local and private	40	Boone County		II, IV
Boone County Courthouse Remodel	additional courtroom and administration space	2009-2010	\$4,000,000	Bonds		Boone County		II, VI
Public Safety 911 building expansion	add police, sheriff, 911 space	2010-2012	\$13,500,000	bonds	10	Boone County		II, IV
Poplar Grove road bridge over Kishwaukee river	rebuild bridge	2010-2012	\$2,000,000	bonds		Boone County	Infrastructure, Job retention, creation, new business development	II, IV
Boone County Economic Development Visioning and Stratgic Planning						Boone County		1
Boone County land development at Highway 76						Boone County		IV
Sewer and water extension to the						Boone County		IV
Maple Crest Care Centre						boone county		14
Orth Road	County Line Road to 2.0 miles west in Boone County.  Project includes a HMA overlay and aggregate shoulders.		\$300,000			Boone Township Road District	Infrastructure, Job retention, creation, new business development	II, IV
Orth Road	Galloway Lane. to Pony Lane. 1.5 miles in Boone County. Project includes a HMA overlay and aggregate shoulders.		\$250,000			Caledonia Township Road District	Infrastructure, Job retention, creation, new business development	II, IV
Education, Research and Development Facility (ERD)	Infrastructure, Job retention, creation, new business development and sustainability design features for this new education facility at the Chicago Rockford International Airport campus.		\$15,000,000			Chicago Rockford International Airport (RFD)	Workforce Training	11, 111
Main Street Bridge Overlay	The project will include the replacement of the deteriorated concrete wearing surface of the bridge.		\$585,000			City of Belvidere	Infrastructure, Job retention, creation, new business development	II, IV
North State Street Concrete Repair	Fairgrounds Road to Highline Dr. Repair of highly deteriorated concrete pavement and joints. Length = 0.75 miles.		\$150,000			City of Belvidere	Infrastructure, Job retention, creation, new business development	II, IV
East Belvidere Trunk Sewer and Lift Station	Installation of 18,000 feet of trunk sanitary sewer and a regional lift station.		\$3,200,000			City of Belvidere	Infrastructure, Job retention, creation, new business development	II, IV
Columbia Avenue & Aspen Court Trunk Sewer Upgrade	Upgrade of 2,330 feet of trunk sanitary sewer.		\$1,340,000			City of Belvidere	Infrastructure, Job retention, creation, new business development	II, IV

Project Name	Project Description	Time Frame	Total Cost	Source of Local Funding Match	# Jobs Created or Retained	Key Stakeholders	Performance Measures	Relates to EDD Goals
Orth Road Water Main Extension	Extension of a 12 inch water main from the YMCA at Orth Road and County Hwy 5 to Ayrshire Lane (Inverness subdivision entrance). The extension of the 12-inch water main will be on the north side of Orth Road, approximately 4,700 feet. This includes crossing two intersections, Orth Road and County Hwy 5 and Orth Road and Argyle Road	Summer 2010, start	\$1,000,000	Local		City of Loves Park	Infrastructure, Job retention, creation, new business development	II, IV
Garden Plain Avenue Bridge Reconstruction	Reconstruction of vehicular bridge located on Loves Park Drive, between North Second Street and Dale Avenue.	2010-2015	\$500,000	MFT		City of Loves Park	Infrastructure, Job retention, creation, new business development	II, IV
Merrill Avenue Bridge Reconstruction	Reconstruction of vehicular bridge located on Merrill Avenue, between North Second Street and Dale Avenue.	2010-2015	\$500,000	MFT		City of Loves Park	Infrastructure, Job retention, creation, new business development	II, IV
Grand Avenue Bridge Reconstruction	Reconstruction of vehicular bridge located on Grand Avenue, between North Second Street and Dale Avenue.	2010-2015	\$500,000	MFT		City of Loves Park	Infrastructure, Job retention, creation, new business development	II, IV
Riverside Boulevard Bridge	Rehabilitation and widening of bridge over creek.		\$1,200,000			City of Loves Park	Infrastructure, Job retention, creation, new business development	II, IV
Orth Road	Interstate BIvd. To Olson Road Reconstruct, turn lanes, intersection improvements.		\$10,000,000			City of Loves Park	Infrastructure, Job retention, creation, new business development	II, IV
Bell School Road	Riverside Blvd. To Harlem Road Reconstruct, turn lanes, intersection improvements.		\$10,000,000			City of Loves Park	Infrastructure, Job retention, creation, new business development	II, IV
Orth Road Water main	Interstate BIvd. To Olson Road		\$5,000,000			City of Loves Park	Infrastructure, Job retention, creation, new business development	II, IV
Jane Addam's Neighborhood Revitalization Plan						City of Rockford		1
Perry Creek Interchange						City of Rockford		IV
Broadband connection	Airport to downtown via Kishwaukee Street					City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Amtrak service	Passenger service to Chicago	2 years				City of Rockford Road	Job creation, retention, quality of life	I, II, III, IV, VI
Commuter rail service	Commuter service to Chicago	4 years				City of Rockford Road	Job creation, retention, quality of life	I, II, III, IV, VI
Rock River Partnership	Master plan & river redevelopment	1 year	\$200,000			City of Rockford Road	Regional Collaboration and Marketing	I, V, VI
Industrial weatherization program	Provide incentives for making industrial buildings energy efficient					City of Rockford Road		٧
Whitewater Park	Whitewater facility beneath the Fordham Dam which could serve as an event site for the 2016 Olympics.	5 years				City of Rockford Road	Quality of Life	V, VI
Relocate Cellusuede						City of Rockford Road	Job retention	II, V
Rick's Place Restaurant	Guitar museum, hotel & restaurant	2 years	\$13,500,000	Bank loans & equity	108	City of Rockford Road	Job creation	II, VI
Revolving Loan Fund						City of Rockford Road	Business Development	II
Gunite	Assist in relocating part of their operation from IN to Rockford Road	1 year	\$8,000,000	company equity	85	City of Rockford Road	Job creation	II
MetroCentre	Rebuild HVAC system					City of Rockford Road	Quality of Life	VI
UICOM/R - Pharmacy School	Provide assistance needed to get it operational					City of Rockford Road	Workforce Training	11, 111
Riverfront Museum Park						City of Rockford Road	Quality of Life	VI
Rail consolidation						City of Rockford Road	Infrastructure, Job retention, creation, new business development	IV
Create service road connecting 18th Ave to Peoples Ave						City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Repair/rebuild Seminary St north of Harrison Ave to Gunite						City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Rebuild Roxbury from State St to Strathmoor						City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV

Project Name	Project Description	Time Frame	Total Cost	Source of Local Funding Match	# Jobs Created or Retained	Key Stakeholders	Performance Measures	Relates to EDD Goals
Extend Logistics Pkwy						City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Rebuild Falcon Road from Belt Line Road to Airport Dr						City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Reconfigure and build Cedar/Chestnut/Wyman						City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Develop macro stormwater detention behind Forest Plaza						City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Sanitary sewer to Thermo Fisher	Pay for engineering under/through the Kent Creek dam					City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Kishwaukee St neighborhood improvements	Demolish abandoned properties					City of Rockford Road	Infrastructure, Job retention, creation, new business development	VI
Wind turbines, Phase I	Feasibility study					City of Rockford Road	Infrastructure, Job retention, creation, new business development	II
Wind turbines, Phase II	Implement					City of Rockford Road	Infrastructure, Job retention, creation, new business development	II
Barber-Colman	Carry out site prep as part of a development agreement					City of Rockford Road	Infrastructure, Job retention, creation, new business development	V
Airport Solar Farm	Establishment of 100-acre solar farm for generation of alternative energy and long-term investment in energy savings.		\$1,500,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	IV
Municipal Wind Farm	Renewable energy project to offset costs of waters system, street light system, public buildings and municipal parking facility.		\$3,500,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	IV
Neighborhood Alternative Energy Plan and Recreation Facility	t		\$6,700,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	IV
20th Street Resurfacing / Repairs (Broadway to Charles)	This is a main retail and residential arterial with an average daily traffic (ADT) of 10,200. The project consists of bituminous surface removal, partial C & G repair and replacement, and new bituminous surface.		\$350,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Alpine Road Rehabilitation (Guilford Road to Morsay Dr.)	This is a main retail and residential arterial with an average annual daily traffic (ADT) of 28,900. The project consists of bituminous surface removal, partial C & G repair and replacement, and new bituminous surface.		\$1,000,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Broadway Resurfacing (9th Street to 20th Street)	This is a main retail and residential arterial to the south with an average daily traffic (ADT) of 14,500. The project consists of bituminous surface removal, partial C & G repair and replacement, and new bituminous surface.		\$800,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Newburg Road (Alpine Road to Mulford Road)	This project consists of concrete patching, surface removal, asphalt resurfacing and other related work. ADT: 25,600		\$2,000,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Riverside Blvd Resurfacing (N. Main Street to Rock River)	A main retail / commercial arterial that needs resurfacing and some reconstruction. The project consists of bituminous surface removal, partial C & G repair and replacement, and new bituminous surface. ADT: 29,000-33,000		\$450,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Sandy Hollow Road Repairs (11th Street to Kishwaukee Street)	A main retail / commercial arterial that needs resurfacing and some reconstruction. The project consists of bituminous surface removal, partial C & G repair and replacement, and new bituminous surface. ADT: 14,000		\$1,050,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Commercial / Industrial Resurfacing, Repair & Reconstruction	Due to limited local funding many of the City's Commercial & Industrial streets have suffered delayed investment. Many of these streets are located within the City's several industrial parks. This project would allow intensive, focused investment into the core of the City's manufacturing districts.		\$4,770,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV

Project Name	Project Description	Time Frame	Total Cost	Source of Local Funding Match	# Jobs Created or Retained	Key Stakeholders	Performance Measures	Relates to EDD Goals
Center Street and Hartman Street	These are 2 streets forming an "L" in an industrial area.  They need to be reconstructed with a pavement section suitable for industrial areas. Storm sewer must be added to solve the drainage problems along Center St where the street abuts other paved areas.		\$420,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Magnolia Street (15th Ave. to South End)	Magnolia is a one block dead end very densely populated with businesses. There have been repetitive requests throughout the years to improve the situation. ROW needs to be acquired for a cul-de-sac or through street to allow reasonable movement and the street needs to be totally reconstructed.		\$420,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Falund Street	Falund is a long dead end servicing ComEd's operations.  With only one (but large) business, this road has been long- ignored. It needs to be reconstructed with a pavement section suitable for industrial areas.		\$336,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Mansfield Street and Hepburn Street	These are 2 streets in an industrial area off of Kishwaukee St, just south of Sandy Hollow. They need to be reconstructed with a pavement section suitable for industrial areas. Some combination of ditches and storm sewer are necessary to alleviate drainage problems.		\$492,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Kishwaukee Street Reconstruction	Harrison Ave. to Sandy Hollow Road Reconstruct, turn lanes, intersection improvements.		\$6,540,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Morgan Street Bridge	Complete replacement of this 1916 bridge over the Rock River. Major bridge funds have been committed and ICC funding is pending.		\$20,000,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Morgan Street & Central Avenue Reconstruction	Reconstruct, turn lanes, intersection improvements.		\$8,000,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Main Street Downtown Mall Removal	Remove Mall and replace with new roadway.		\$3,500,000			City of Rockford Road	Business Development, Quality of Life, Infrastructure, Job retention, creation, new business development	II, IV, VI
Downtown Rockford Road Riverwalk	Completion of missing gap in the Grand Illinois Trail with sea wall, new multi-use path and links to other path systems.		\$2,650,000			City of Rockford Road	Quality of Life	VI
Davis Park Festival Park Upgrades	Modernization of existing park.		\$2,000,000			City of Rockford Road	Quality of Life	VI
Paulson Road Expansion	New 18,000 feet of water main.		\$4,100,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development	II, IV
Downtown Rockford Road Convention Center and Hotel	New convention center/hotel facility.		\$20,000,000			City of Rockford Road	Business Development, Quality of Life, Infrastructure, Job retention, creation, new business development	II, IV, VI
Demolition of Barber Coleman Industrial Buildings	Demolition of City-owned industrial complex to allow for future economic development projects within the site.		\$300,000			City of Rockford Road	Infrastructure, Job retention, creation, new business development, Brownfield	IV, V
Airport Drive	IL 2 to IL 251. Reconstruct and widen to 4 lanes.		\$4,600,000			City of Rockford Road, Chicago Rockford International Airport	Infrastructure, Job retention, creation, new business development	II, IV
Logistics Parkway	Samuelson Road to Blackhawk Road		\$3,000,000			City of Rockford Road, Chicago Rockford International Airport	Infrastructure, Job retention, creation, new business development	II, IV
Business US 20 Pedestrian Bridge at 1-90	The City's Hotel / Motel Campus is located at the junction of US Business 20 and I-90. The development of a pedestrian bridge will link the Campus more effectively and provide pedestrian movements that will not bring patrons of the Campus area in conflict with traffic.		\$2,125,000			City of Rockford Road, Illinois DOT, Illinois Toll Highway Authority	Infrastructure, Job retention, creation, new business development	II, IV
Artspace Project	Catalytic Artscetnric mixed-use housing development key to downtown redevelopment and serves as an anchor to the proposed cultural overlay district	2010-2012	\$10,000,000	Community Block Grants, TIF, Private equity, Tax Credits	Estimated 45 arts based sole proprietors	City of Rockford Road, The ELEMENT, The River District	Project occupancy rate	II, III, <b>V</b> I

Project Name	Project Description	Time Frame	Total Cost	Source of Local Funding Match	# Jobs Created or Retained	Key Stakeholders	Performance Measures	Relates to EDD Goals
Wastewater Treatment Plant	Total reconstruction of existing facility.		\$18,000,000			City of South Beloit	Infrastructure, Job retention, creation, new business development	II, IV
Wastewater Treatment Plant	Improve Technical Capabilities	2012 - 2013	\$10,000,000	Bonds	2500	City/Chrysler/Suppliers	Infrastructure, Job retention, creation, new business development	II, IV
Substation Relocation	Relocating ComEd's Substation B19	2010 - 2011	\$4,000,000	Bonds	10	City/ComEd/Amtrak	Infrastructure, Job retention, creation, new business development	II, IV
Irene Road/Morreim Dr	Industrial Park Access	2010 - 2012	\$4,000,000	Street Reconstruction	5,000	City/County/Chrysler	Infrastructure, Job retention, creation, new business development	II, IV
Kishwaukee River	Public Street Construction	2010 - 2012	\$2,000,000	Street Reconstruction	50	City/Health Care	Infrastructure, Job retention, creation, new business development	II, IV
Review of best practices in other areas, states, etc.			\$80,000			Community Action Agency		III
Working with minority, low-income, and/or underprivileged neighborhoods and populations on job creation						Community Action Agency		П
IL 2 - Church Street	John Street to Cedar Street in the west side downtown core of Rockford Road Adjacent to the new \$65 million Federal Courthouse and the renovated MetroCentre (local investment of \$21 million). IDOT has programmed \$600,000 in the TIP.		\$1,500,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 2 - South Main Street	Pelley Road to US 20 Interchange just north of the Chicago- Rockford Road International Airport. Includes new commercial intersection that opens up 100 acres of prime industrial property in the Rockford Road Global Tradepark Jobs recovery TIF.		\$4,000,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
Business US 20 - Jefferson Street	Walnut Street to Avon Street in the west side downtown core of Rockford Road in the most economically depressed area of the region.		\$4,250,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 2 - North Main Street	Auburn Street to Riverside Blvd. A strategic arterial that provides a downtown entry, this corridor has lacked investment for decades.		\$3,500,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 251 - North 2nd Street	Whitman Interchange to Jefferson Street immediately north of the downtown Rockford Road core. Poor riding quality and need for median replacement.		\$1,000,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 251 - Kishwaukee Street	10th Ave. to 1st Ave. in the eastside edge of the downtown Rockford Road core. Certain sections of this primary gateway from the Chicago Rockford International Airport to downtown Rockford Road has seen recent investment.		\$1,000,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
US 20 BUS	E State Street to Mulberry Street in Rockford Road		\$1,225,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 2	NB Salem Street to Cedar Street in Rockford Road		\$900,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
US 20	East of Farmington Way in Belvidere to McHenry Co. Line		\$3,150,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 251	Windsor Road to N. of Roosevelt Road in Loves Park		\$1,070,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 251	SB Whitman St to Walnut St in Rockford Road		\$470,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 251	NB Walnut St to Whitman St in Rockford Road		\$420,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 2 - South Main Street	Beltline Road to Cedar Street		\$17,646,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV

Project Name	Project Description	Time Frame	Total Cost	Source of Local Funding Match	# Jobs Created or Retained	Key Stakeholders	Performance Measures	Relates to EDD Goals
IL 173	IL 251 to Interstate 90/39		\$58,900,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
Business US 20 - West State Street	Rock River to Meridian Road		\$20,700,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 2 - North Main Street	Auburn Street to Riverside Blvd. Includes modern roundabout at IL 2 and Auburn Street		\$63,385,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 2 - North Main Street	Elmwood Road to Latham Road Includes new intersection at IL 2 and Latham Road due to severe safety problem.		\$32,210,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
Business US 20	Shaw Road to Doc Wolfe Dr. Widening of state highway from 2-lane to 4-lane.		\$10,000,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
Business US 20	Anderson Drive intersection. Widening and installation of turn lanes.		\$1,000,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
IL 251	Harlem Road to Roosevelt Road		\$650,000			Illinois DOT	Infrastructure, Job retention, creation, new business development	II, IV
Business US 20 (East State Street) & Bell School Road Intersection	The intersection is 0.25 miles west of the I-90/39 interchange with Business US 20 and operates at an inadequate level of service. The intersection has a high accident rate and has experienced two pedestrian fatalities. Joint project with Illinois DOT, City of Rockford Road and Winnebago County.		\$2,650,000			Illinois DOT, City of Rockford Road, Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
rene Road / Tollway Interchange	Right-of-way purchase and construction of new tollway interchange to serve the Belvidere Chrysler facility and the needs of Boone County and the City of Belvidere.		\$50,000,000			Illinois Tollway, Belvidere and Boone County	Infrastructure, Job retention, creation, new business development	II, IV
Westone Industrial Park						Machesney Park		III, IV
Passenger Rail Track Upgrades Phase 1	Mile post 17.0 to 40.3		\$111,044,000			METRA	Job creation, retention, quality of life	I, II, III, IV, VI
	UP RR milepost 82.0 Tollway Station Point, 500 car parking		\$26,987,000			NICTI	Job creation, retention, quality of life	I, II, III, IV, VI
Passenger Rail Vehicles Phase 2	Locomotive, Reconditioned Amtrak F40PH, 4 Each		\$43,360,000			NICTI	Job creation, retention, quality of life	I, II, III, IV, VI
Poplar Grove Industrial Project	Infrastructure improvements		TBD			Poplar Grove	Infrastructure, Job retention, creation, new business development	II, IV
RMTD Business Replacement	3 Replacement Buses		\$1,200,000			RMTD	Business Development, Quality of Life, Infrastructure, Job retention, creation, new business development	II, IV, VI
New Transfer Center	Construction of New Transfer Center on East Side.		\$5,000,000			RMTD	Business Development, Quality of Life, Infrastructure, Job retention, creation, new business development	II, IV, VI
Kent Creek Trunk Extension	Northwest Rockford Road trunk sewer extension to Pierce Chemical.		\$3,000,000			Rock River Water Reclamation District	Infrastructure, Job retention, creation, new business development	II, IV
The ELEMENT Community School for the Arts - PHASE 1	Community based NFP educational institution with open access to an Arts curriculum	2009-2010	\$150,000	Community Block Grants, TIF, Private equity	Estimated 20 degreed faculty	The ELEMENT, Rock Valley Community College	Enrollment and curriculum	III
The ELEMENT Community School for the Arts - PHASE 2	Permanent facility for the Community based NFP educational institution with open access to an Arts curriculum	2010-2012	\$3,000,000	Community Block Grants, TIF, Private equity, Tax Credits	Estimated 20 degreed faculty	The ELEMENT, Rock Valley Community College	Enrollment and curriculum	III
Arts and Economic Impact Study	Measurement of region's arts and cultural organizations economic impact and quality of life influences	2010-2011	\$30,000	Private Equity, Organizational contributions, Community Block Grants		The ELEMENT, Rockford Road Area Arts Council	Study as a benchmark of current conditions and future opportunities	l, II, III, <b>V</b> I
National Center For Rural Health Professions Addition	Addition of 58,000 SF and remodeling of 20,000 SF at the U of I College of Medicine. Project leverages State and private funding.		\$31,200,000			University of Illinois	Workforce Training	III
Regional Detention Pond Improvements	stabilize Madigan Creek, dredge lower pond, repair dam structure	One year	\$948,000	General Funds	20	Village of Cherry Valley	Job retention, creation, new business development	II, IV

Project Name	Project Description	Time Frame	Total Cost	Source of Local Funding Match	# Jobs Created or Retained	Key Stakeholders	Performance Measures	Relates to EDD Goals
Reconstruction of CV Public Works Facility	reconstruction / expansion of existing maintenance building, construct salt storage facility	Approx 8 months	\$2,500,000	General Funds	10	Village of Cherry Valley	Infrastructure, Job retention, creation, new business development	II, IV
Water Tower	Construction of 750,000 gallon water tower in NE portion of Village	Approx 1 year	\$1,500,000	Water Fund	25 - 200	Village of Cherry Valley	Infrastructure, Job retention, creation, new business development	II, IV
Rotary Road	IL 251 to Village limits.		\$185,000			Village of New Milford	Infrastructure, Job retention, creation, new business development	II, IV
Main Street	Rock River Bridge to Center Street		\$571,000			Village of Rockton	Infrastructure, Job retention, creation, new business development	II, IV
Rockton Road Sewer	Sewer needed before commercial development can start	ASAP	\$200,000	Bond	50	Village of Roscoe	Infrastructure, Job retention, creation, new business development	II, IV
McCurry/Willowbrook	Sewer needed before commercial development can start	ASAP	\$900,000		100	Village of Roscoe	Infrastructure, Job retention, creation, new business development	II, IV
Edith Lane	Sewer needed before commercial development can start	1 year	\$300,000		25	Village of Roscoe	Infrastructure, Job retention, creation, new business development	II, IV
Warner Building	Sewer needed before commercial development can start	2 year	\$300,000		200	Village of Roscoe	Infrastructure, Job retention, creation, new business development	II, IV
Wastewater Treatment Plant	Expand existing facility.		\$8,000,000			Village of Winnebago	Infrastructure, Job retention, creation, new business development	II, IV
I-90/173 Logistics Park	Construct infrastructure north of IL 173/east of I-90 to allow industrial/commercial development of 2,000 acres	unknown	\$3 million	private	200	Machesney Park	job creation	II, <b>V</b> I
McDonald Creek Trunk Sewer	Extend sewer from approx. Mitchell Road east to I-90 t allow for industrial, commercial development of about 1,000 acres		\$3,000,000	private		Machesney Park, VMP, RRWRD	Infrastructure, Job retention, creation, new business development	II, IV
Freedom Field	Renewable energy project to expedite energy technologies into applications consisting of solar, boimass, biogas, wind, geothermal, and hydrogen.		\$3,300,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Revolving Loan Fund for Brownfield remediation	provide RLF for local clean up	2011	\$2,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Intermodal facility for rail and truck	freight on/off loading near GRAA/RFD	2010	10000000	bonds		Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Willow Brook Road	Elevator Road to McCurry Road Widen & Resurface.		\$250,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Prairie Hill Road	IL 251 to Boone County Line. Widen, change grade, and resurface.		\$2,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Perryville Road	Harrison Ave. to East State Street Reconstruct shoulders.		\$650,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Perryville Road	Over South Branch of Kishwaukee River. Rehabilitate bridge.		\$500,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Bell School Road	Newburg Road to Spring Creek Road Reconstruct, add lanes, and intersection improvements.		\$15,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Roscoe Road	IL 2 to IL 251. Widen to 4 lanes including River bridge.		\$16,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Latham / Ralston Road	IL 2 to IL 251. Widen to 4 lanes including River bridge.		\$17,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Perryville Road	Swanson Road to Belvidere Road New Roadway.		\$5,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Perryville Road	Anjali Way to Swanson Road Widen to 4 lanes.		\$2,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Elmwood / Owen Center Road	IL 2 to Riverside BIvd. Widen to 4 lanes.		\$14,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
Rockton Road	Willow Brook Road to IL 251. Widen to 5 lanes.		\$3,500,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV
East Side Connector (CH 5)	Bell School Road to Riverside Blvd. and Orth Road to IL 173		\$47,000,000			Winnebago County	Infrastructure, Job retention, creation, new business development	II, IV

Project Name	Project Description	Time Frame	Total Cost	Source of Local Funding Match	# Jobs Created or Retained	Key Stakeholders	Performance Measures	Relates to EDD Goals
Edson Road	IL 251 to Rothwell Road Reconstruct for 120,000 lb. loads.		\$6,000,000		Winnebago County	Infrastructure, Job retention, creation,	II, IV	
						**************************************	new business development	11, 14
Honenegah Road	IL 2 to Checkerberry Lane. Reconstruct and widen to 3		\$2,500,000			Winnebago County	Infrastructure, Job retention, creation,	II, IV
	lanes.		\$2,300,000				new business development	
Illinois Railnet Upgrades	Rockford Road to Flag Center- rail freight upgrades		\$30,000,000			Winnebago County	Infrastructure, Job retention, creation,	II, IV
							new business development	
Ralston Road & Blue Bonnet Drive	Add to up langer and install province and signals		¢400,000			Winnebago County	Infrastructure, Job retention, creation,	II, IV
Intersection	Add turn lanes and install permanent signals.		\$600,000				new business development	
Baxter Road / IL 251 Intersection	Intersection improvement at southern gateway to the		#1 000 000			Winnebago County	Infrastructure, Job retention, creation,	II, IV
	Chicago Rockford International Airport.		\$1,000,000				new business development	



Work towards the goals and objectives of the 2009 CEDS will occur in several stages.

## TACTIC I. CEDS UPDATES

Annually, the Strategy Committee will review the goals and strategies outlined in the Vision, Goals and Strategies section of this document. Achieving these priorities will advance the Rockford Region's vision for a more balanced economic well-being and improve the capability of the Area to attract and retain employment. The Strategy Committee will meet as needed on a regular basis to evaluate how well the goals and strategies are being met, and to determine whether or not conditions have changed sufficiently to warrant revision of the goals and strategies.

## TACTIC II. ECONOMIC INITIATIVES

Eligible applicants (local governments and nonprofits) will pursue the most vital, key economic development projects to fruition (see vital projects list above). Again, these projects best strategically fit the local region and funding goals as well as being highly technically ready to implement. Multiple funding sources will be pursued for these projects including private, local, state, and federal avenues. At any point in time, projects may become more strategically fit or technically ready due to a myriad of factors. CEDS Staff will continually work on maintaining relationships with area public and private economic development leaders to stay aware of potential upcoming projects that could qualify for EDA funding. If a project is deemed more "ready" by the CEDS Strategy Committee, CEDS Staff will work with local applicants to apply to the EDA or another funding source. At the same time, CEDS Staff will track any changes in EDA priorities or funding opportunities. Currently the most vital projects for the next fiscal year (2011-2012) are:

- District Organization Designation
- Economic Adjustment Project
- Regional Sustainability Plan
- Regional Sustainability Research
- Local Food Systems
- State of Ingenuity
- Aerospace Accelerator Program
- Entrepreneurship Center for Aerospace
- Entrepreneurship Center for Alternative Energy and Bioenergy
- Northern Stateline Regional Energy Training Initiative
- Rockford Promise
- Downtown Entrepreneurship Project
- EDA Infrastructure Project
- Community Outreach Center
- Boone County Strategic Visioning
- Regional Economic Website
- Regional Client Response Program
- Economic Development Research

### TACTIC III. ONGOING OUTREACH

District Organization work to maintain ongoing relationships. Ongoing public and private relationships are crucial to the CEDS process and furthering economic development initiatives. These relationships are centered on meetings and recurring projects such as:

- Belvidere and Boone County Chamber of Commerce
- Rockford Area Convention and Visitors Bureau
- Rockford Chamber of Commerce
- Rockford Metropolitan Agency for Planning (Policy, Technical, and Mobility)
- Rockford Area Economic Development Council
- Growth Dimensions for Belvidere-Boone County
- Rockford Area Ventures
- Rock Valley College Small Business Development Center
- Tri-State Alliance
- I-39 Logistics Corridor Association
- Workforce Investment Board
- Local Educational Institutions
- NextRockford and Ignite (young professionals organizations)

The following performance measures are designed to provide an objective way to measure the degree to which the Rockford MSA achieves the goals laid out in this CEDS plan as related to the specific goals laid out herein. While they incorporate the five measures listed in the Economic Development Administration's regulatory requirements for a CEDS, they go beyond to include ways to measure our success for each of the six goals included in this plan. Maintained on an ongoing basis, the following indicators will help the Region understand its progress in terms of economic well-being. These measures will be reviewed on a bi-annual basis in the spring within a CEDS progress report for the Rockford Region. These are just some of the measurements that are to be maintained.

Currently a robust indicators project is being developed within the Regional Sustainability Plan process lead by RREDD and RMAP. 16 areas of sustainability will be measured so that their inter-related nature to economic development can be tracked and more clearly understood. These areas are: Housing, Safety, Civic Vitality, Cultural Life, Health and Wellness, Food, Transportation, Education, Economic Development, Technology, Built Infrastructure, Water, Land, Biodiversity, Energy, and Waste Management. All data collected will be publically accessible and located online. to read more about this project and these measurements, visit www.ourvitalsigns.com. The online tool is expected to be launched by the end of 2011 with the first report coming out this year as well.

## REGIONAL COLLABORATION & MARKETING

- 1. Increase the number of regional collaborative projects
- 2. Increase the pool of funds for regional action
- 3. Increase public and private sector dollars invested in a coordinated region-wide economic development marketing program
- 4. Establish an as a recognized leader for regional economic development
- 5. Ability to form dynamic new strategic relationships and partnerships with local, regional and state resources to help the Rockford MSA achieve its goals

## **BUSINESS DEVELOPMENT**

- 1. Number of jobs created
- 2. Number of jobs retained
- 3. Number and types of investments undertaken in the region
- 4. Amount of private sector investment in the region
- 5. Lower unemployment rate (close the gap between that of the MSA and that of Illinois as a whole)
- 6. Number of firms created (industrial/tech)
- Increased use by firms of existing economic development incentives such as TIF, Enterprise Zone and River Edge Redevelopment Zone

## WORKFORCE AVAILABILITY & DEVELOPMENT

- 1. Per capita income as percentage of US and Illinois per capita income
- 2. Unemployment rate close the gap between that of the MSA and IL
- New partnerships formed to advance the connection between workforce development, education and economic development
- 4. Lower dropout rates
- 5. Increase percentage of high school graduates
- 6. Increase percentage of residents with bachelor's degree
- 7. Increase population of 25-40 year-olds with 2 years plus of education beyond high school

## **INFRASTRUCTURE**

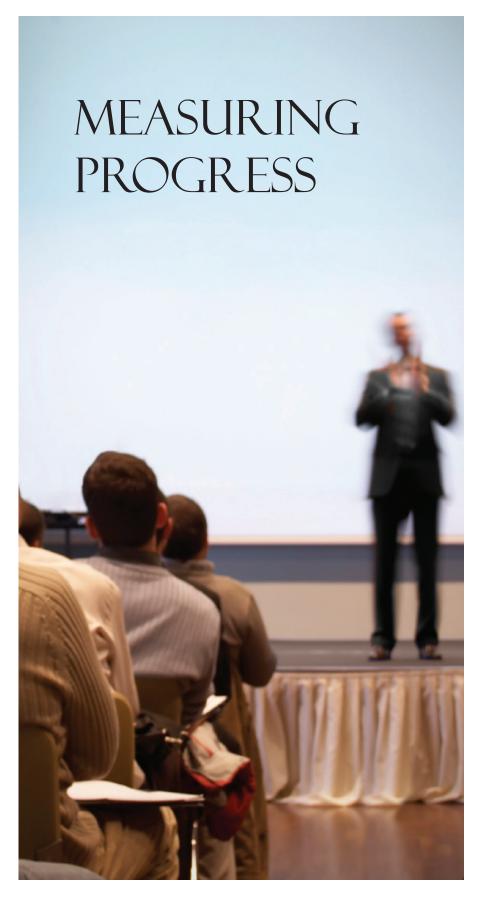
- 1. Prioritized investment in roads, the airport, transit and local technology infrastructure
- 2. State and federal dollars attracted to the region for infrastructure projects
- 3. Number of existing and new businesses helped by infrastructure improvements
- 4. Steps taken to coordinate planning of all infrastructure components regionally

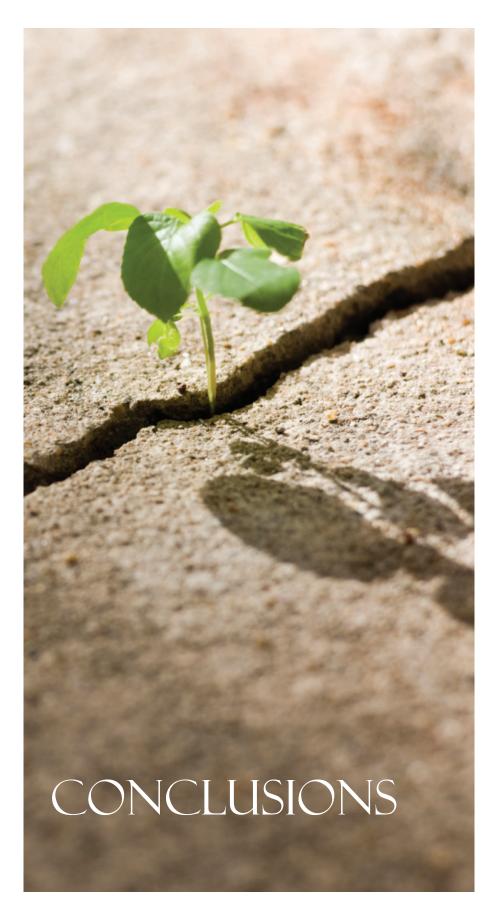
## REDEPLOY BROWNFIELD, GREYFIELD SITES & BUILDINGS

- 1. Phase I and Phase II Environmental Assessments completed
- 2. Remediation projects completed
- 3. Brownfield or greyfield sites/buildings redeveloped
- 4. Brownfield or greyfield properties cleared
- 5. Building and development codes modified to encourage redevelopment of existing structures and infill development

## QUALITY OF LIFE

- 1. Increased attendance at entertainment and sports venues and museums
- 2. Increased arts, entertainment and sports programming
- 3. Increased amount of public green space, pathways, access to riverfronts
- 4. Increased level of affordable health care
- 5. Balanced integration of affordable housing within Region
- 6. Improved air and water quality





The Rockford Metropolitan Area has, with the vision, goals and strategies set forth in this plan, enormous opportunity to ensure its economic wellbeing within the next five years. In order for the priorities set forth herein to come to fruition the Region must keep the momentum going. Continued attention to alignment of individual organizations and agencies scopes of work will determine the level of success the Rockford Region experiences between 2010-2014 and beyond.

## KEY CONCLUSIONS FOR REGIONAL ECONOMIC WELL-BEING

- The Rockford Metropolitan Area has numerous valuable economic development assets it can build upon including transportation infrastructure, one and a half times the national average of engineers, and key industrial clusters already established.
- The Rockford MSA must continue to diversify its economic base building from the already established strong technology base.
- The American industrial base, of midwest towns in particular, is rapidly changing due to technology and production processes evolving. The Rockford Region must proactively invest in infrastructure that meets these evolving needs.
- Key "green" industries are poised to explode in the next decade. The opportunity for the Rockford Area is to leverage current industry clusters in the Region that can serve as the foundation for catalytic change in sustainability and clean energy.
- The Rockford MSA's workforce is at crossroads as the industry and business require higher educated employees. Educating, attracting, and retaining young, educated talent is paramount.
- Successful economic development is key to the continued growth of the Region and is changing to include quality of life, education, and crime. The Rockford MSA needs a cohesive sustainability plan that includes these areas.
- Economic development will become more effective by partnering with planning organizations in the Region through increased regional planning. This will occur through more targeted research and marketing opportunities.
- The Rockford Region's ability to attract and retain employers is best achieved through regional work and cooperation. Employers view the Rockford MSA through its labor shed.
- In order to attract and retain key industries (in particular health care, aerospace, and green energy) economic development in the Region must listen to employers to better understand their needs (i.e. infrastructure, incentives, legislative initiatives, and new collaborations).
- The Region has been historically a strong contributor to the success of the Country. It is incumbent on the CEDS Strategy Committee to recognize the industrial ability of the Rockford MSA and continue in this tradition to help the Tri-State Region, the Nation, and the world.

## FOR MORE INFORMATION CONTACT:

Rockford Region Economic Development District 815.969.4252

www.myedd.org

Rockford Area Economic Development Council 815.987.8118

www.rockfordil.com

Growth Dimensions for Belvidere-Boone County 815.547.4252

www.growthdimensions.org

Rockford Metropolitan Agency for Planning 815.964.RMAP www.rmapil.org

Rockford Region Vital Signs Sustainability Plan Project 815.964.RMAP

wwwourvitalsigns.com